# **TRANSPARENCY STATEMENT – PART A**

# **2010-11 POTABLE WATER AND SEWERAGE PRICES**

SOUTH AUSTRALIA



Government of South Australia

May 2010

South Australian Government

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# **OVERVIEW**

This Transparency Statement on the 2010-11 potable water and sewerage prices in South Australia continues to provide transparency by documenting and reporting on the matters considered by the Government in making its water and sewerage pricing decisions.

The Government continues to improve water security by expansion of the Adelaide Desalination Plant to 100GI, improving network infrastructure, water purchases and rebates for water saving products. The investment in these significant initiatives and the ongoing provision of water and sewerage services are funded through prices and community service obligations. This is consistent with the Government's obligations under the National Water Initiative. These investments were a major influence on the Government's 2010-11 pricing decision.

Taking into account economic efficiency, equity, social justice and regional policies, customer impacts, and the recently released National Water Initiative Pricing Principles, the Government announced that potable water charges would rise by 21.7% on average in real terms in 2010-11.

The Government also announced that metropolitan sewerage charges will increase by 0.8% on average in real terms in 2010-11. Regional wastewater charges will increase by 1.3% in real terms in 2010-11, to achieve over time similar average sewerage bills in country regions in comparison to the metropolitan area. Further details of the Government's pricing decision are included in Chapter 2.

The Government will refer this 2010-11 Transparency Statement (Part A) to the Essential Services Commission of South Australia to assist it in undertaking an independent inquiry into the Government's pricing processes.

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# ABBREVIATIONS

ADP	Adelaide Desalination Plant
COAG	Council of Australian Governments
CSO	community service obligation
DWLBC	Department of Water, Land and Biodiversity Conservation
EPA	Environment Protection Authority
ESCOSA	Essential Services Commission of South Australia
GFFCR	go forward full cost recovery
GL	gigalitre
kL	kilolitre (1000 litres)
LRMC	long run marginal cost
ML	megalitre
n.a.	not available
NCC	National Competition Council
NPR	National Performance Report
NRM	Natural Resources Management
NWC	National Water Commission
NVVI	National Water Initiative
OMA	operating, maintenance and administrative
ра	per annum
RAB	regulatory asset base
RMIP	River Murray Improvement Program
SA Water	South Australian Water Corporation
TBD	to be determined
URB	upper revenue bound
WACC	weighted average cost of capital
WPA	Water Proofing Adelaide
WSAA	Water Services Association of Australia

# 1 Introduction

# 1.1 Purpose

The Transparency Statement documents the South Australian Government's 2010-11 potable water and sewerage pricing decision. It aims to:

- continue to provide transparency around the setting of SA Water's potable water and sewerage prices by the Government.
- document the process involved in setting SA Water's potable water and sewerage prices by the Government for 2010-11.
- demonstrate that the Government's pricing decision is consistent with the National Water Initiative (NWI) Pricing Principles.
- assist the Essential Services Commission of South Australia (ESCOSA) in its independent inquiry into the Government's 2010-11 potable water and sewerage pricing process.

The price of non-potable water supplied in accordance with agreements under section 37 of the *Waterworks Act 1932* (e.g. recycled water at Mawson Lakes), or under the *Water Conservation Act 1936* (e.g. Terowie) is not discussed in this Transparency Statement.

Additional copies of this document can be downloaded from the Department of Treasury and Finance's website at <u>www.treasury.sa.gov.au</u>.

# **1.2 Structure of report**

The Transparency Statement is made up of three separate documents, known as parts A, B and C. This report forms Part A. Part B will be ESCOSA's Final Report on its independent inquiry into price setting processes referred to ESCOSA by the Treasurer. Part C will be the Government's response to ESCOSA's Final Report. The Transparency Statement will be tabled in both Houses of Parliament to satisfy the requirements of the *Essential Services Commission Act 2002*.

The structure for Transparency Statement Part A is:

- Chapter 2 provides an overview of the pricing decision announced on 3 December 2009, the impacts of this decision on customers, and available concessions.
- Chapter 3 outlines the national policy context, including the NWI Pricing Principles, which the Government adopted in setting SA Water's potable water and sewerage prices for 2010-11.
- Chapter 4 deals with the legislative and operating context of SA Water and its consistency the NWI Pricing Principles.
- Chapter 5 assesses SA Water's performance in terms of its operations, financial performance and efficiency.
- Chapter 6 reports on the application of the NWI Pricing Principles to the revenue requirement, detailing each component, and the proposed revenue path.

• Chapter 7 explores the application of the NWI Pricing Principles to efficient resource pricing.

# 2 Pricing Decision

This chapter outlines:

- the South Australian Government's 2010-11 pricing decision for SA Water's potable water and sewerage services.
- the customer impacts of the 2010-11 pricing decision.
- concessions available to customers.

# 2.1 Pricing decision

On 3 December 2009, the South Australian Government announced water and sewerage price increases for 2010-11. For SA Water customers, on 1 July 2010:

- potable water prices rose by 21.7% on average in real terms.
- metropolitan sewerage charges rose by 0.8% and country sewerage charges rose by 1.3%, on average in real terms.

The potable water price increase reflects the Government's commitment to South Australia's future water security by the expansion of the capacity of the Adelaide Desalination Plant to 100Gl per year and previously approved water security measures. In 2008, the Government foreshadowed significant increases in water prices over the subsequent five years to finance vital water security measures, including:

- the Adelaide Desalination Plant (ADP).
- the Network Water Security Program (to improve connectivity between the northern and southern metropolitan water supply systems).
- River Murray water purchases (to ensure minimum required volume of water for critical human needs in South Australia).
- rebates (to encourage the public to buy water conserving products).

#### 2.1.1 Potable water

The Government approved an increase in potable water prices in 2010-11 of 21.7% in real terms, on average. The new prices are to apply for water consumed during the 2010-11 financial year and will be charged typically on a quarterly basis to SA Water customers.

The price structures for residential, industrial and commercial customers are outlined below. These prices were gazetted in the South Australian Government Gazette on 4 December 2009. The commercial water property rate will be gazetted on or before 31 July 2010. The rationale for the structure of water prices is discussed in more detail in Chapter 7.

#### Residential

Residential water prices comprise a fixed service availability charge (or supply charge), and a three tier usage charge. The new prices for residential customers are provided in Table 1 below. The third tier only applies to single dwellings with a separate water meter (i.e. it does not apply to blocks of flats that have only one water meter).

#### Table 1: 2010-11 Water prices for residential water customers

Component	2009-10	2010-11
Water Service Availability	\$137.60	\$142.40
Water Usage		
- Tier 1 (0- 30 kL per quarter)	\$0.97	\$1.28/KI
- Tier 2 (30-130 kL per quarter)	\$1.88	\$2.48/KI
- Tier 3* (>130 kL per quarter)	\$2.26	\$2.98/KI

Notes: \*for single residential dwellings only.

Source: SA Water

#### Non-residential

SA Water has two categories of non-residential customers:

- commercial customers, including retail, wholesale, finance and insurance.
- other non-residential customers, including industrial and rural customers, hospitals and hotels.

The water price structure for commercial customers comprises a service availability charge, based on a property value, and a two tier water usage charge. These two tiers are the same as the first two tiers adopted for residential customers, described above.

The price structure for commercial customers is outlined in Table 2 below. Note the actual property rate is not available until July 2010 after revised property values are released.

#### Table 2: 2010-11 Water prices for commercial water customers

Component	2009-10	2010-11	
Water Service Availability			
Property rate	0.0768%	TBD	
Minimum	\$174.60	\$180.80	
Water Usage			
- Tier 1 (0- 30 kL per quarter)	\$0.97	\$1.28/KI	
- Tier 2 (>30 kL per quarter)	\$1.88	\$2.48/KI	

Source: SA Water

Other non-residential customers have a fixed service availability charge and the same two tier usage charge as commercial customers. The price structure for other non-residential customers is outlined in Table 3 on the following page.

Component	2009-10	2010-11	
Water Service Availability	\$174.60	\$180.80	
Water Usage			
- Tier 1 (0- 30 kL per quarter)	\$0.97	\$1.28/KI	
- Tier 2 (>30 kL per quarter)	\$1.88	\$2.48/KI	

Source: SA Water

#### 2.1.2 Sewerage

Sewerage charges are based on a customer's property value, subject to a minimum charge.

The Government approved an increase in property based sewerage charges of 0.8% for metropolitan customers and 1.3% for country customers on average in real terms, with actual rates to be fixed by 31 July 2010. The slightly higher increase for country sewerage charges is designed to reduce the gap between the average country customer's charge and the average sewerage charge in the metropolitan area.

The minimum charge for 2010-11 will increase to \$308 per year.

Sewerage rates to apply in 2010-11 will be gazetted around July 2010, when revised property values are available.

# 2.2 Customer impacts

The increase in potable water prices required to finance South Australia's water security investments is having a significant impact on customers in recent years. On the other hand, the impact of the increase in sewerage charges is relatively less. This section explores the customer impacts of the recent water and sewerage price increases.

## 2.2.1 Potable water

SA Water supplied an average of 190 kL of water per household in Adelaide in 2008-09. Based on this average, households would pay \$469.60 in 2010-11 for their total water bill (i.e. including the service availability and water usage charges). This equates to an increase of about \$84 per year, or about \$1.62 per week.

Table 4 on the following page provides a comparison of annual residential water bills for households with varying water usage.

Annual use (single dwellings)	Annual water use charges	Annual service availability charge	Total annual water bill	Annual water use charges	Annual service availability charge	Total annual water bill	Difference per year	Difference per week
kL		2009-10			2010-11		_	
60	\$58.20	\$137.60	\$195.80	\$76.80	\$142.40	\$219.20	\$23.40	\$0.45
120	\$116.40	\$137.60	\$254.00	\$153.60	\$142.40	\$296.00	\$42.00	\$0.81
190	\$248.00	\$137.60	\$385.60	\$327.20	\$142.40	\$469.60	\$84.00	\$1.62
240	\$342.00	\$137.60	\$479.60	\$451.20	\$142.40	\$593.60	\$114.00	\$2.19
520	\$868.40	\$137.60	\$1006.00	\$1145.60	\$142.40	\$1288.00	\$282.00	\$5.42
700	\$1275.20	\$137.60	\$1412.80	\$1682.00	\$142.40	\$1824.40	\$411.60	\$7.92
1000	\$1953.20	\$137.60	\$2090.80	\$2576.00	\$142.40	\$2718.40	\$627.60	\$12.07

 Table 4: Residential water bill comparisons

Source: SA Water

For commercial customers, water prices are expected to increase by 16.5%, on average in nominal terms. Eighty-four per cent of commercial customers are expected to experience an increase of less than or equal to \$100 per year, while 96% are expected to experience an increase of less than or equal to \$500 per year.

For other non-residential customers, water prices are expected to increase by 30.3%, on average in nominal terms. Sixty-six percent of other non-residential customers are expected to experience an increase of less than \$100 per year, while 78% are expected to experience an increase of less than or equal to \$500 per year.

## 2.2.2 Sewerage

Approximately 23% of metropolitan residential customers and 45% of residential country customers pay the minimum sewerage rate. This will rise by \$10.00 per annum to \$308 per annum.

Residential customers occupying the average metropolitan residential property (\$364 000 as at June 2009) will pay an additional \$15.00 per annum, or a total charge of \$459 per annum.

Residential customers occupying the average country residential property (\$244 000 as at June 2009) will pay an additional \$15.00 per annum or a total charge of \$382 per annum.

# 2.3 Concessions

Currently pensioners and Commonwealth Low-Income Health Care Card holders are assisted in adjusting to the new water prices with concessions of 20% of the total annual water bill, from a minimum of \$95 to a maximum of \$200. A \$95 sewerage concession is also available.

In view of the significant increases in water charges required to finance South Australia's future water security, the Government announced on 17 February 2010 further enhancements to these concessions to assist specific vulnerable customers with the adjustment to higher water prices. The maximum and minimum levels of the water concession will increase 5% from 1 July 2010, and a further 5% each year to the 2012-13 financial year. The sewerage concession will increase 5% from 1 July 2010, and a further 5% each year to the 2012-13 financial year.

#### **Table 5: Concessions**

	Current concession	Concession in 2010-11	Concession in 2012-13	
Water (maximum, for tenants)	\$160	\$168	\$185	
Water (maximum, for owner occupier)	\$200	\$210	\$232	
Sewerage (maximum)	\$95	\$100	\$110	

Source: Department of Premier and Cabinet

# 2.4 Community service obligations

The Government assists customers in regional areas by providing SA Water with a community service obligation (CSO) to implement its statewide uniform pricing policy, under which regional customers pay the same water charges and similar sewerage charges as metropolitan customers. Further details of CSOs are outlined in section 6.9.

# **3** National Policy Context

This chapter outlines the national policy context, including the development of the National Water Initiative (NWI) Pricing Principles. It also describes the National Water Commission's (NWC) role in the implementation of NWI reforms and the national performance and reporting framework established under the NWI.

# 3.1 Council of Australian Governments

In February 1994, the Council of Australian Governments (COAG) endorsed the strategic framework for the efficient and sustainable reform of the Australian water industry. The 1994 COAG pricing principles included high level pricing principles about consumption based pricing, full cost recovery, and the treatment of cross subsidies and CSOs. Subsequently, in 1999, more detailed guidelines were approved which centred around two core principles of avoiding monopoly rents and maintaining the ongoing commercial viability of the utility.

Appendix 2: COAG Strategic Framework provides the relevant excerpts from the COAG Strategic Framework.

# 3.2 National Water Initiative

The NWI arose as part of the ongoing process of national water reform to improve the management of Australia's water resources. It builds on and incorporates the 1994 COAG strategic framework. The NWI represents a shared commitment by governments to increase the efficiency of Australia's water use, leading to greater certainty for investment and productivity, for rural and urban communities, and for the environment. It was signed by the Commonwealth and all state and territory governments.

Under the NWI, States and Territories are responsible for implementing the NWI actions within their respective jurisdictions, consistent with their implementation plans. The South Australian Government's strategy for implementing its obligations was set out in the *South Australian National Water Initiative Implementation Plan 2005.* 

The South Australian Government's commitments under the NWI include pricing policies that are consistent across sectors and jurisdictions where entitlements are able to be traded, independent bodies to set or review prices, or price setting processes, and the development of a national performance reporting framework.

Consistent with the NWI, ESCOSA undertakes an independent inquiry into the extent to which the South Australian Government's price setting pricing process is consistent with NWI principles.

Appendix 3: National Water Initiative Clauses provides a copy of relevant clauses of the NWI.

# 3.3 National Water Initiative Pricing Principles

In 2007, the NWC undertook a stock take of nationwide pricing practices to identify any inconsistencies in pricing policies and to determine whether these inconsistencies would impede the achievement of the NWI outcomes.

A Steering Group was subsequently established to progress the development of consistent approaches to pricing. This resulted in the development of the NWI Pricing Principles, which consist of principles for:

- recovering capital expenditure
- setting urban water tariffs
- recovering the costs of water planning and management activities
- recycled water and stormwater use.

The South Australian Government adopted these pricing principles for its 2008-09 and 2009-10 pricing decisions. The Australian Government, in collaboration with State and Territory governments, recently released these NWI Pricing Principles together with a regulation impact statement for public consultation. These NWI Pricing Principles were endorsed by the Natural Resource Management Ministerial Council on 23 April 2010.

The South Australian Government's water pricing methodology for 2010-11 continued to adopt these NWI Pricing Principles. Chapters 6 and 7 describe the Government's application of these pricing principles in its pricing decision.

Appendix 4: NWI Pricing Principles provides a copy of the NWI Pricing Principles.

# 3.4 National Water Commission assessment

Under the NWI, the NWC was established as a Commonwealth statutory body to provide advice to COAG on national water issues and to assist in the implementation of the NWI.

As a component of managing the implementation of the NWI, the NWC undertakes an analysis every two years of each jurisdiction's progress in the implementation of its NWI actions and publicly reports this information in biennial assessments. The NWC released its First Biennial Assessment in October 2007, updated in February 2008, and its Second Biennial Assessment in September 2009.

The biennial assessments do not report on compliance, rather, they provide an assessment of whether actions undertaken by Governments to date are likely to lead to the outcomes and objectives of the NWI.

#### 3.4.1 First Biennial Assessment and update

The First Biennial Assessment and the February 2008 update reported on South Australia's progress in implementing the NWI. The NWC's update concluded that across a number of pricing related areas, South Australia had made further progress.

#### 3.4.2 Second Biennial Assessment

In its Second Biennial Assessment, the NWC found that South Australia was one of the jurisdictions that had demonstrated achievement of, or moving towards being consistent with, its obligations with regard to pricing under the NWI (i.e. achievement of lower-bound pricing and moving towards upper bound pricing for metropolitan water storage and delivery). Although the NWC expressed some concern about progress towards nationally consistent urban water pricing policies, it acknowledged that the NWI Pricing Principles aim to remove this lack of consistency and would soon be endorsed (see section 3.3).

The NWC also recommended to COAG that more be done in some jurisdictions, including South Australia, to establish and put into operation independent economic regulation to improve the efficiency, accountability, national consistency and transparency of water pricing across Australia.

The NWC also made a submission to the 2008-09 inquiry that the Government should strengthen the role of ESCOSA in water price setting process.

Nevertheless, the NWC acknowledged that there was some progress in South Australia due to the Government's endorsement in June 2009 of the role of ESCOSA being extended to include independent economic regulation of the South Australia's monopoly water and sewerage services.

# 3.5 National Performance Report

Under the NWI, governments agreed to report independently, publicly and on an annual basis to facilitate benchmarking of pricing and service quality for urban water delivery agencies. The first National Performance Report (NPR) for 2005-06 was based on the National Performance and Reporting Framework, developed by the NWC, NWI parties and the Water Services Association of Australia (WSAA).

The NPR comprehensively reports on the performance of Australian water utilities. It is based on the principles of comparability, accuracy and consistency and is designed to be the central source of information relating to performance of major urban water utilities. The NPR:

- highlights the trends in the performance of each utility.
- enables comparisons between them.
- seeks to improve performance reporting by ensuring the definitions are consistent and the data accurate.

The NPR compares key indicators for utilities with greater than 10 000 connections, which includes SA Water's metropolitan Adelaide customers and regional customers in Whyalla and Mount Gambier.

The 2008-09 NPR, which is discussed in Chapter 5, was released in April 2010.

The NPR documents can be accessed from the NWC's website at <u>www.nwc.gov.au</u>.

# **4** SA Water's Operational Context

This chapter outlines the context established by the South Australian Parliament and Government within which SA Water operates. It describes the:

- legislative basis for fixing water prices and sewerage rates.
- capital planning, approval and procurement arrangements.
- operating expenditure scrutiny, approval and procurement arrangements.
- water price and sewerage rates determination methodology.

This chapter will demonstrate that these arrangements together support compliance with the NWI Pricing Principles and COAG Strategic Framework.

# 4.1 Legislation

This section describes the legislative framework in relation to fixing water prices and sewerage rates under the following sections:

- water prices
- sewerage rates
- administrative arrangements.

#### 4.1.1 Water prices

The water prices are fixed by the Minister for Water Security under part 5, section 65C of the *Waterworks Act 1932*. Section 65C states:

(1) The Minister may, after

- (a) the supply charge in respect of non-commercial land;
- (b) the minimum supply charge in respect of commercial land;
- (c) the rate to be applied to the capital value of commercial land in order to determine the supply charge in respect of that land;
- (d) the water use charge or charges in respect of water supplied to land.

(2) A notice under subsection (1)—

- (a) may fix different charges or rates under subsection (1)(a), (b), (c), or (d) in relation to different classes of land;
- (b) may, in relation to all land or to a particular class of land, fix a series of water use charges that vary according to the volume of water supplied to the land over a specified period or periods;
- (c) will have effect in relation to a financial year specified in the notice.

(3) Land may be classified for the purposes of subsection (2) by reference to one, or to a combination of two or more, of the following factors—

- (a) whether the land is commercial, country or residential land or any other kind of land;
- (b) the part of the State in which the land is situated;
- (c) any other factor or factors.

The fixing of water prices are also subject to further principles and requirements outlined in Part 5 of the Act.

The 2010-11 pricing decision was subject to transitional provisions contained in Schedule 1 of the Act associated with the introduction of quarterly billing in 2009. These provisions required the 2010-11 pricing decision to be gazetted on or before 7 December 2009.

#### 4.1.2 Sewerage rates

The sewerage rates are fixed by the Minister for Water Security under section 73 of the *Sewerage Act 1929*. Section 73 states:

- (1) The Minister may, after
  - Gazette, fix the scale or scales upon which sewerage rates to be levied in respect of land subject thereto within any drainage area or drainage areas shall be calculated.
- (1a) A notice under subsection (1) will have effect in relation to a financial year specified in the notice.
- (2) Sewerage rates shall be calculated, in accordance with the scale fixed under subsection (1) of this section, on the basis of determinations of the capital value of land subject thereto, in force under the Valuation of Land Act 1971, at the first day of the financial year to which the notice under subsection (1) relates.
- (3) A determination of capital value shall be deemed to be in force at the time referred to in subsection (2) of this section if it is in force as at that time under the Valuation of Land Act 1971, whether the determination is actually made before or after that time.
- (4) Where a determination of capital value, in force at the time referred to in subsection (2) of this section, is subsequently corrected or amended pursuant to the provisions of the Valuation of Land Act 1971 (whether in pursuance of an objection, review or appeal under that Act, or otherwise) the determination of value, as corrected or amended, shall be deemed to have been in force at the time referred to in subsection (2) of this section.
- (5) The sewerage rates to be levied under this Act may be differential and may vary—
  - (a) according to the drainage area or portion thereof in which the land subject to the rates is situated; or
    - (b) according to whether the land is vacant land or not; or
    - (c) according to any other factor.

The sewerage rates fixed are also subject to other principles and requirements outlined in Part 6 of the *Sewerage Act 1929*.

#### 4.1.3 Administrative arrangements

Following Westminster conventions, the power to fix prices and rates by the Minister for Water Security under the *Waterworks Act* 1932 and the *Sewerage Act* 1929 is only exercised by the Minister after receiving approval of Cabinet.

To receive approval of Cabinet, the Minister for Water Security submits to Cabinet a document recommending water prices and sewerage rates, with supporting documents to justify the recommendations. The details of this supporting information are further discussed in Chapters 6 and 7 of this document.

The Cabinet document represents the culmination of a number of Government processes relating to:

- capital planning, approval and procurement.
- operating expenditure scrutiny and approval.

• water price and sewerage rates determination methodology.

These processes are further discussed in the following sections.

# 4.2 Capital planning, approval and procurement

The capital planning, approval and procurement arrangements work towards delivering prudent and efficient capital expenditure. There are four stages to these arrangements. They are:

- SA Water's asset management and approval process.
- Government approval process for large projects recommended by SA Water.
- Parliamentary scrutiny of major projects approved by SA Water.
- Government procurement policies.

The following sections further describe these stages.

#### 4.2.1 SA Water's asset management processes

SA Water has a formalised asset management framework through its corporate Asset Management Policy, which is approved periodically by the SA Water Board.

The Asset Management Policy governs the process through which the necessary infrastructure is created and managed to ensure that services to customers are provided reliably and efficiently over time.

More detail about SA Water's asset management arrangements is provided in Appendix 7.

SA Water's asset management decisions rely on:

- clear definition of expected customer service standards.
- adequate description of regulatory and other imposed operating environment constraints.
- sound risk management analysis.
- proper analysis of sustainability issues.
- whole of life analysis of installed assets covering planning, creation, operations, maintenance, renewal/replacement and disposal.
- well defined projections of growth in demand for services.

The outputs of the asset management process are well scoped asset management plans that detail the infrastructure related actions and investments necessary to manage the operating environment risk profile. Asset management translates a utility's operating environment into the maintenance and capital investment plans to be applied to its infrastructure assets.

The SA Water Board approved capital investment plan is submitted to the Government as part of the State Budget Process.

#### 4.2.2 Government approval process for projects recommended by SA Water

SA Water is subject to the South Australian Government's financial management arrangements. Key legislative elements of the financial management arrangements include the:

- Public Corporations Act 1993
- Public Finance and Audit Act 1987 and associated Treasurer's Instructions.

Pursuant to Treasurer's Instruction 17 issued under the *Public Finance and Audit Act 1987*, the Chief Executive of SA Water is required to:

- ensure that all public sector initiatives are evaluated in accordance with the evaluation framework detailed in *Guidelines for the Evaluation of Public Sector Initiatives*.
- ensure that proposed initiatives are clearly linked to and are consistent with strategic plans of the public authority, and that those plans underpin the authority's corporate objectives as directed by the Government.
- justify initiatives on economic grounds, and to specify the implications of a public sector initiative on the financial performance of the proponent public authority and on the State budget, when seeking approval to proceed with a public sector initiative.

As part of the State Budget Process, SA Water submits a proposed capital investment plan to the Government. The capital investment plan of SA Water is scrutinised and subject to the prioritisation process approved by Cabinet. It is documented in the State Budget Papers – Capital Investment Statement.

Under the Treasurer's Instruction 17, public sector initiatives require approval of either the Minister or Cabinet in relation to projects that exceed \$1.1 million (GST inclusive) and by Cabinet only above \$11.0 million (GST inclusive).

## 4.2.3 Parliamentary scrutiny

SA Water capital projects are also subject to scrutiny of the South Australian Parliament's Public Works Committee under the *Parliamentary Committees Act 1991*. Section 16A states that:

- (1) Subject to subsection (3), a public work is referred to the Public Works Committee by force of this section if the total amount to be applied for the construction of the work will, when all stages of construction are complete, exceed \$4 000 000.
- (2) No amount may be applied for the actual construction of a public work referred to in subsection (1) unless the work has first been inquired into by the Public Works Committee under this Act and the final report of that Committee on the work has been presented to its appointing House or published under section 17(7).

The functions of the Public Works Committee pursuant to section 12C are:

- (a) to inquire into, consider and report on any public work referred to it by or under this Act, including—
  - (i) the stated purpose of the work;
  - (ii) the necessity or advisability of constructing it;
  - (iii) where the work purports to be of a revenue-producing character, the revenue that it might reasonably be expected to produce;
  - (iv) the present and prospective public value of the work;

- (v) the recurrent or whole-of-life costs associated with the work, including costs arising out of financial arrangements;
- (vi) the estimated net effect on the Consolidated Account or the funds of a statutory authority of the construction and proposed use of the work;
- (vii) the efficiency and progress of construction of the work and the reasons for any expenditure beyond the estimated costs of its construction;
- (b) to perform such other functions as are imposed on the Committee under this or any other Act or by resolution of both Houses.

While the Public Works Committee cannot prevent any of SA Water's capital project from proceeding, it does provide public scrutiny on the necessity and desirability of a project proceeding. It should be noted, that a work cannot commence until after the report has been presented to Parliament, or published.

#### 4.2.4 Procurement

SA Water is a prescribed authority under the *State Procurement Act 2004* for the procurement purposes.

SA Water's Procurement Policy sets out the principles that apply to procurement activity throughout the Corporation. One of the key objectives of this policy is to ensure that SA Water's procurement activities optimise its commercial focus.

Two policy principles that support this objective are that SA Water adopts commercial practices to optimise the return for each dollar spent and potential suppliers are given equal opportunity to do business with SA Water to the maximum extent practicable.

Under-pinning this policy is a requirement to, wherever possible, seek competitive offers for procurements greater than \$5,000.

#### 4.2.5 Conclusion

SA Water is subject to extensive scrutiny to ensure that capital investment decisions are prudent and efficient. Scrutiny for major capital investment decisions involves the following:

- a formal SA Water Asset Management Policy and SA Water Board approval of SA Water's proposed capital investment plan.
- approval by Cabinet of SA Water's capital investment plan as part of the State Budget process.
- approval by Cabinet to proceed from concept to procurement.
- scrutiny by the Parliamentary Public Works Committee.
- a formal SA Water Procurement Policy.
- approval by Cabinet to execute a contract.

# **Conclusion 1**

The financial management arrangements of the South Australian Government subjects SA Water's Capital Investment Plan to extensive Cabinet scrutiny of information prepared in accordance with Treasurer's Instructions. This promotes prudent and efficient capital expenditure by SA Water.

# 4.3 Operating expenditure scrutiny and approval

The operating expenditure scrutiny and approval arrangements promote efficient operating expenditure. Key legislative elements of the financial management arrangements include the:

- Public Corporations Act 1993
- Public Finance and Audit Act 1987 and associated Treasurer's Instructions.

SA Water cannot receive appropriations directly from the consolidated account, rather it receives monies from government by way of CSOs, subsidies and grants. SA Water's procurement policies are discussed in section 4.2.4 and Appendix 7. SA Water is also subject to the disciplines of the State Budget, described below.

#### 4.3.1 State Budget and Cabinet

The SA Water Board is required to prepare and submit to the Department of Treasury and Finance its operating budget for the next financial year and the forward estimates period. This information is collated as part of the State Budget process and is scrutinised and approved by Cabinet. The outcome of the State Budget process is captured and formally approved in the performance statement issued under section 13 of the *Public Corporations Act 1993*.

Throughout the year, SA Water's performance against budget is subject to scrutiny by the SA Water Board and the Department of Treasury and Finance. The Mid-Year Budget Review provides an opportunity for changed circumstances to be reflected in adjustments to SA Water's Budget. The Mid-Year Budget Review is a formal process whereby proposed changes to the budget are subject to scrutiny and formally approval by Cabinet.

## 4.3.2 Conclusion

SA Water is subject to extensive scrutiny in order to promote efficient operating expenditure. Scrutiny of operating expenditure involves the:

- State Budget process and associated Cabinet approval.
- Mid Year Budget Review and associated Cabinet approval.
- ongoing monitoring of budget performance by the SA Water Board and the Department of Treasury and Finance.

#### South Australian Government

# **Conclusion 2**

The financial management arrangements of the South Australian Government subjects SA Water's operating expenditure to extensive Cabinet scrutiny of information prepared in accordance with State Budget process, which is administered by the Department of Treasury and Finance. This promotes the efficiency of SA Water's operating expenditure.

# 4.4 Water price and sewerage rates determination methodology

In December 2009, the Minister for Water Security submitted to Cabinet options and recommendations for the 2010-11 metropolitan and regional water prices and sewerage rates. The submission was prepared in accordance with a methodology approved by Cabinet.

The following sections address:

- preparation of the water prices and sewerage rates determination methodology.
- application of the methodology.

## 4.4.1 Preparation of the methodology

Under the administrative arrangements adopted by the South Australian Government, the Treasurer has responsibility for preparing the water prices and sewerage rate determination methodology.

The approved methodology addresses the approach to setting urban water tariffs and key principles and assumptions for the calculation of SA Water's revenue requirement and associated revenue path, including:

- the valuation of assets.
- setting the rate of return on assets.
- the methodology for depreciating assets.
- setting community service obligations.

In approving this methodology, Cabinet considered:

- South Australian Government policies, such as statewide pricing.
- the national policy context and agreements set out Chapter 3.
- ESCOSA's 2009-10 Final Report on water prices and sewerage rates.

## 4.4.2 Application of the methodology

The Minister for Water Security's December 2009 Cabinet Submission is based on the Cabinet approved methodology. SA Water's modelling of revenue and prices and the Minister for Water Security's Cabinet Submission on water prices and sewerage rates for 2010-11, take into account:

- capital expenditure that has been subject to Cabinet scrutiny and approval.
- operating expenditure that has been subject to Cabinet scrutiny and approval.

• a methodology that complies with South Australia's obligations under national inter-governmental agreements.

Once the Cabinet Submission is approved, the Minster responsible for SA Water, using legislative power described in section 4.1 fixes the prices and rates.

## **Conclusion 3**

The South Australian Government's 2010-11 pricing decision is based on prudent and efficient capital and operating expenditure and is calculated in a manner consistent with South Australia's obligations under national inter-governmental agreements.

The following chapters of this document provide information to support this conclusion by:

- examining SA Water's performance.
- describing how SA Water's revenue requirement has been calculated.
- describing how efficient resource pricing has been achieved for SA Water.

# 5 SA Water Performance

The NWI requires jurisdictions to report independently, publicly and on an annual basis, benchmarking of pricing and service quality for urban water and sewerage service providers (clause 75).

The National Performance Report (NPR) publicly and independently reports on the performance of water utilities and is published on the NWC's website. The Annual Efficiency Report provided as Appendix 7 provides further details of SA Water's performance.

This chapter examines SA Water's performance in accordance with the national performance reporting framework. SA Water's water and sewerage operations in metropolitan Adelaide, Whyalla and Mt Gambier are compared to relevant interstate utilities in terms of:

- water resources
- asset performance
- customer service
- health
- environment
- finance.

The benefits of benchmarking of SA Water's service performance and costs compared with interstate water utilities are limited due to different markets, different regional conditions and operating environments. Therefore, conclusions based on this data should be interpreted with care.

# 5.1 Water resources

#### 5.1.1 Residential water supplied

The average annual water supplied to residential properties by large metropolitan water utilities is outlined in Table 6 on the following page.

Sydney Water and Gold Coast Water experienced increases in the average water supplied to residential properties from 2007-08 to 2008-09, due to higher storage levels and the easing of water restrictions in Queensland.

SA Water and the Melbourne water retailers all experienced a decrease in average residential water supplied. This has been attributed to a further reduction in Melbourne's water storages. In South Australia, the decrease in average residential water supplied has been attributed to continuing low inflows into the River Murray and ongoing water restrictions.

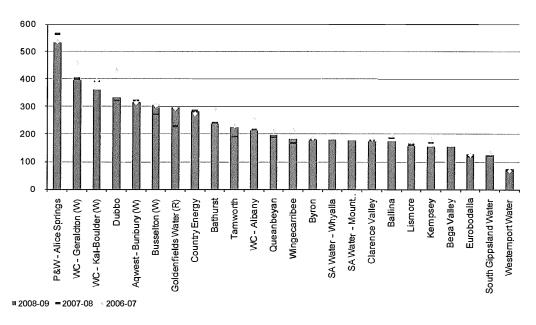
			•• •	• •	• •	
Utility	2003–04	2004-05	2005-06	2006-07	2007-08	2008-09
Sydney Water	224	211	203	199	182	198
Water Corporation - Perth	285	277	268	281	268	277
Yarra Valley Water	204	193	198	178	157	151
South East Water	186	184	187	167	152	143
SA Water Adelaide	245	235	233	235	194	190
Brisbane Water	258	264	185	153	128	133
City West Water	188	187	183	163	149	146
Gold Coast Water	198	244	200	183	149	166
Hunter Water	208	197	205	195	177	180
ACTEW	248	240	261	240	195	201
Barwon Water	218	206	216	169	156	156

Table 6: Average annual residential water supplied (kL per property)

Source: National Water Commission, 2008-09 National Performance Report

Figure 1 illustrates the average water supplied to residential properties by small regional water utilities. SA Water's operations in Mt Gambier and Whyalla have been included in this group for comparison for the first time in 2008-09.





Source: National Water Commission, 2008-09 National Performance Report

The average water supplied to residential properties in Mt Gambier and Whyalla is 178 kL per property and 180 kL per property, respectively. This is relatively low compared to other small regional utilities in Australia.

## 5.1.2 Recycled Water

Table 7 on the following page provides the total volume of recycled water supplied by large metropolitan retailers.

Utility	2006-07	2007-08	2008-09	2006-07	2007-08	2008-09
				Recycled water (% of effluent recycled)		
Sydney WC	21 129	24 163	25 442	4	4	5
WC Perth	6 958	7 947	7 635	6	6	6
Yarra Valley Water	738	562	2 252	1	0	27
South East Water	2 961	2 569	5 118	3	2	30
SA Water – Adelaide	25 047	25 562	25 501	30	31	31
Brisbane Water	5 697	5 931	9 055	7	6	8
City West Water	0	73	539	0	0	3
Gold Coast Water	7 990	6 927	6 437	15	14	17
Hunter WC	4 060	4 471	5 092	5	6	8
ACTEW	2 104	3 789	4 207	7	12	14
Barwon Water	3 697	2 776	3 158	18	13	17
Melbourne Water <sup>1</sup>	61 062	61 984	60 285	22	23	23

# Table 7: Total recycled water supplied (ML) and recycled water (per cent of effluent recycled)

Note 1: Melbourne Water is bulk water utility that treats sewage collected by the metropolitan retailers. The NWC has included it in this table to give a more accurate depiction of the recycled water supplied to Melbourne.

Source: NWC, 2008-09 National Performance Report

Of the large metropolitan retailers throughout Australia, SA Water produces the largest amount of recycled water and treats the highest percentage of sewage collected for use as recycled water. Nevertheless, Melbourne Water, a bulk water utility, treats a significant amount of the sewage collected from the three metropolitan retailers in Melbourne.

# 5.2 Asset performance

## 5.2.1 Water main breaks

Figure 2 and Figure 3 on the following page provide the total number of water main breaks, bursts and leaks in the distribution mains. Although it provides an indicator of customer service and the condition of water mains, this indicator may also be affected by differences in soil type, seasonal conditions and the age of the network.

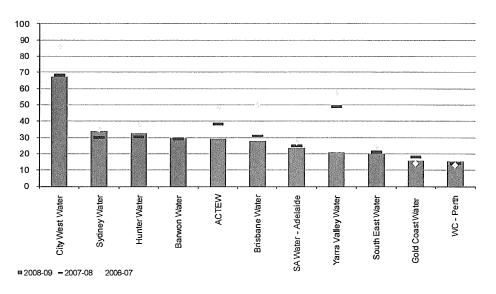
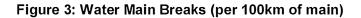
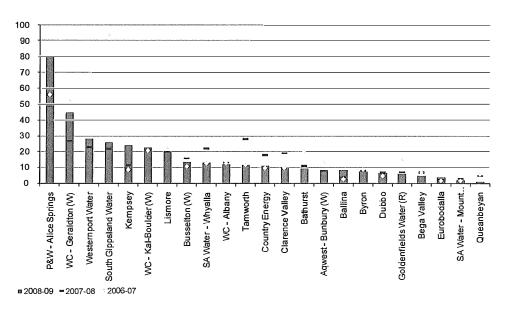


Figure 2: Water Main Breaks (per 100km of main)

Source: NWC, 2008-09 National Performance Report

Over the last three years SA Water has performed strongly for this indicator in the metropolitan area. Only three metropolitan utilities have consistently surpassed SA Water's performance.





Source: NWC, 2008-09 National Performance Report

For its regional operations SA Water's performance against this indicator was mixed. In Mt Gambier, SA Water has very few water main breaks. On the other hand, in Whyalla, SA Water has a higher rate of water main breaks and experienced a significant increase in 2007-08. This has returned to more normal levels in 2008-09.

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There is a strong correlation between water main breaks and dry seasonal conditions. Ground movement and soil types are two major causes of burst water mains. Soil types in Adelaide and Whyalla would increase the risk that seasonal changes in soil moisture affecting ground movement and pipe failure.

## 5.2.2 Sewer main break and chokes

Table 8 provides the number of sewer main breaks and chokes (i.e. partial or total blockages) in the metropolitan utility's sewerage system. Due to problems with comparability of this indicator for SA Water in the NPR, this data has been drawn from SA Water's Annual Efficiency Report. It does not include results for 2008-09.

Utility	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08
Gold Coast Water						17.6
South East Water Ltd	16.6	18.1	15.3	16.4	21.3	20.7
Water Corporation	21.3	19.1	18	17.8	22.5	20.9
Brisbane Water	31.2	22.9	28	26.3	32	27.6
City West Water	35.1	31.8	28	27	27.2	28.6
Power & Water Corp – Darwin				36.6	34.1	30.2
Barwon Water	44.8	43.8	38.3	41	50.7	40.3
Yarra Valley Water			41.2	40.1	49.3	46.3
Hunter Water	67	64.1	68.4	58.1	63.4	50.2
SA Water	49.7	46.4	53.3	52.9	65.8	58.2
Sydney Water	83	73	82	87	90	64
ACTEW Corporation				157.4	166.4	166.9

Table 8 Sewerage main breaks and chokes (per 100km of main)

Source: SA Water's 2009 Annual Efficiency Report

Although SA Water improved its performance in 2007-08, SA Water had more sewerage main breaks and chokes per 100 km of main than comparable metropolitan utilities, except Sydney Water and ACTEW Corporation. SA Water considers that this is due to Adelaide's reactive clay soils, seasonally dry conditions and clay pipes. Over 80% of sewer main breaks and chokes are attributed to tree root intrusion.

Table 9 on the following page, describes sewer main breaks and chokes in the sewerage system of selected regional utilities. This data series commenced in 2005-06.

SA Water's performance in Mt Gambier and Whyalla is better than the other selected regional utilities, and metropolitan Adelaide.

Utility	2005-06	2006-07	2007-08
SA Water - Mt Gambier	1.5	7.5	5.3
SA Water - Whyalla	4.8	22.8	10.1
South Gippsland Water	14	13.7	14.2
Byron Shire Council	34	23	15.1
East Gippsland Water	12.7	16.1	15.4
Power & Water Corp - Alice Springs	50.1	44.9	46.4
Country Energy	183	148	125.6

#### Table 9: Sewer main breaks and chokes

Source: SA Water's 2009 Annual Efficiency Report

#### 5.2.3 Real losses

Figure 4 reports on real losses, or leakage and overflows from mains, service reservoirs and service connections before the customer meter. This indicator can be affected by the condition of mains, water pressure and water consumption.

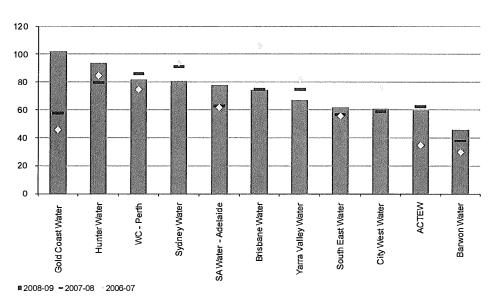


Figure 4: Real losses (L per service connection per day )

Source: NWC, 2008-09 National Performance Report

SA Water's performance for its Adelaide operations is better than a number of other metropolitan water utilities, although it has deteriorated in 2008-09, compared to previous years.

# 5.3 Customer service

In its 2009 Annual Efficiency Report, SA Water reports that it has achieved a high level of service to both its metropolitan and regional customers in 2008-09, in relation to customer service indicators. Regional service levels achieved in 2008-09 have improved significantly when compared with the levels achieved in 2007-08.

Water restrictions and a new rebates program led to unprecedented levels of customer contact in 2008-09. During this period, the Customer Contact Centre relocated to Victoria Square and this combined with the increase of customer contacts, impacted on SA Water meeting some of its high internal customer targets.

Annual customer survey results reveal that overall customers are very satisfied with the levels of services provided by the Corporation. SA Water is aiming to further improve its customer services targets by 2013-14. SA Water's customer service targets are discussed in further detail in section 2.1 of Appendix 7: SA Water's Annual Efficiency Report.

SA Water is achieving a very high level of service to metropolitan and regional customers in water quality as reflected in compliance with the Australian Drinking Water Guidelines. This is despite the water quality challenges of generally poor source water quality and the current dry climatic conditions. These matters are discussed further in section 2.2 of Appendix 7: SA Water's Annual Efficiency Report.

As discussed in section 5.5, SA Water's performance in the metropolitan area relative to other water utilities has been strong in both microbiological compliance and water quality complaints.

The regional performance in microbiological compliance was strong relative to other water utilities. Whyalla reported a strong performance in water quality complaints, while Mt Gambier reported a poor result relative to previous years due to a change in source water for couple of months.

# 5.4 Environment

#### 5.4.1 Sewer overflows reported to environmental regulator

Table 10 reports on sewer overflows that large metropolitan utilities have reported to the environmental regulator. This is a new indicator for the NPR.

Table 10: Sewer overflows	reported to the environmental regulator (per
100 km of main)	

Utility	2008-09
Sydney Water	0.11
WC – Perth	0.19
Yarra Valley Water	0.20
South East Water	0.10
SA Water - Adelaide	0.48
Brisbane Water	0.23
City West Water	0.40
Hunter Water	1.51
ACTEW	8.99
Barwon Water	0.40

Source: NWC, 2008-09 National Performance Report

SA Water's Adelaide operations reported a higher proportion of sewer overflows per 100km of main to the environmental regulator than a number of other metropolitan water utilities. This indicator may be affected by Adelaide's reactive soils and dry conditions impacting on mains.

Table 11 reports on sewer overflows that small regional utilities have reported to the environmental regulator.

Utility	2008-09
Clarence Valley	0.61
Tamworth	0.00
Eurobodalla	5.12
South Gippsland Water	5.20
Wingecarribee	2.95
Dubbo	1.87
Orange	2.54
Queanbeyan	0.31
Westernport Water	0.00
WC – Albany	0.98
Bega Valley	0.51
Ballina	2.56
Kal-Boulder (S)	13.90
Lismore	1.45
SA Water – Mount Gambier	0.37
Kempsey	1.50
P&W - Alice Springs	1.99
SA Water - Whyalla	0.00
Byron	14.29

Source: NWC, 2008-09 National Performance Report

Compared to other regional utilities, SA Water has performed well against this indicator for its regional operations in Mt Gambier and Whyalla.

# 5.5 Health

## 5.5.1 Microbiological compliance

Table 12 and Table 13 on the following page, report the percentage of the population serviced by SA Water where microbiological compliance was achieved. Compliance is assessed against the Australian Drinking Water Guidelines (2004) or licence conditions imposed on the utility.

Table 12: Percentage of population	where microbiological compliance
was achieved	

Utility	2005-06	2006-07	2007-08	2008-09
Sydney Water	100.0	100.0	100.0	100.0
WC – Perth	100.0	100.0	100.0	100.0
Yarra Valley Water	100.0	99.7	100.0	100.0
South East Water	100.0	100.0	100.0	100.0
SA Water – Adelaide	100.0	100.0	100.0	100.0
Brisbane Water	100.0	100.0	100.0	100.0
City West Water	100.0	100.0	100.0	100.0
Gold Coast Water	100.0	100.0	96.6	100.0
Hunter Water	99.6	99.8	100.0	100.0
ACTEW	100.0	100.0	100.0	100.0
Barwon Water	99.8	100.0	100.0	100.0

Source: NWC, 2008-09 National Performance Report

SA Water and most other metropolitan and regional utilities typically report very high (often 100%) compliance. SA Water reported 100% compliance for its Adelaide, Mt Gambier and Whyalla operations.

Utility	2005-06	2006-07	2007-08	2008-09
Clarence Valley			98.0	98.9
Tamworth	95.1	100.0	98.0	100.0
South Gippsland Water	100.0	100.0	100.0	100.0
Wingecarribee	100.0	100.0	100.0	100.0
Dubbo	100.0	99.0	100.0	98.2
WC - Geraldton (W)	100.0	100.0	100.0	100.0
Orange	100.0	100.0	100.0	100.0
Queanbeyan	100.0	100.0	100.0	100.0
Aqwest – Bunbury (W)		100.0	100.0	100.0
Westernport Water		100.0	99.8	100.0
Bathurst	100.0	99.0	100.0	100.0
WC – Albany	100.0	100.0	100.0	100.0
Bega Valley	100.0	100.0	100.0	100.0
Ballina	100.0	100.0	100.0	100.0
Lismore		97.0	100.0	100.0
WC - Kal-Boulder (W)	100.0	100.0	100.0	100.0
SA Water – Mount Gambier	100.0	100.0	100.0	100.0
Kempsey	100.0	99.0	100.0	100.0
P&W - Alice Springs	100.0	100.0	100.0	100.0
SA Water – Whyalla	100.0	100.0	100.0	100.0
Byron	100.0	100.0	100.0	100.0
Busselton (W)	100.0	100.0	100.0	100.0
Country Energy	100.0	100.0	100.0	100.0
Goldenfields Water (R)	100.0	100.0	95.0	100.0

Table 13: Percentage of population where microbiological compliance was achieved

Source: NWC, 2008-09 National Performance Report

# 5.6 Finance

SA Water's financial information is presented for its metropolitan and country water and sewerage operations. At this stage information is not available for individual regions (i.e. Mt Gambier and Whyalla).

## 5.6.1 Capital expenditure

This indicator reports on the level of capital expenditure incurred by each large metropolitan utility on a per property basis. Table 14 on the following page, shows the effect over time of water security investments by Sydney Water, Water Corporation (WA) - Perth, Gold Coast, and most recently SA Water, particularly on desalination. The Melbourne retailers have reported comparatively low capital expenditure per capita because most capital expenditure was undertaken by Melbourne Water and therefore does not feature in this table.

Utility	2003–04	2004-05	2005-06	2006-07	2007-08	2008-09
Sydney Water	363	282	327	401	811	1 059
WC – Perth	419	341	731	595	620	964
Yarra Valley Water			305	288	252	278
South East Water	200	187	113	162	175	182
SA Water - Adelaide	247	134	123	122	165	1 150
Brisbane Water	363	497	353	450	476	289
City West Water	229	246	286	168	179	201
Gold Coast Water	322	790	597	1 027	1 161	856
Hunter Water	440	523	413	530	390	644
ACTEW	361	478	226	232	497	987
Barwon Water	396	398	394	458	469	671

Figure 5 also indicates the predominance of capital expenditure in the water segment of SA Water, Sydney Water and ACTEW in 2008-09. ACTEW is augmenting the Cotter Dam, while Sydney Water and SA Water are investing in desalination. The bulk water assets of Brisbane Water and Gold Coast Water have been transferred recently to the new South East Queensland bulk water entities.

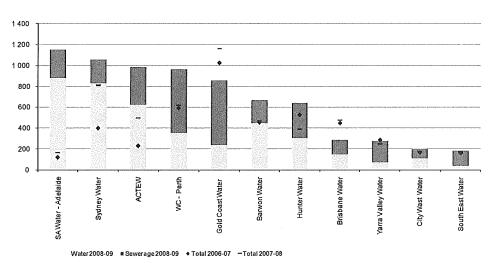


Figure 5: Water and sewerage capital expenditure (\$ per property)

Source: NWC, 2008-09 National Performance Report

Utility	2005-06	2006-07	2007-08	2008-09
SA Water – Country		586	655	589
Clarence Valley			3 063	3 391
Tamworth			820	1 426
Eurobodalla			1 194	974
South Gippsland Water				601
Wingecarribee			486	1 279
Dubbo			280	397
WC - Geraldton (W)	118	158	402	310
Orange			110	410
Queanbeyan			379	249
Aqwest – Bunbury (W)		280	875	144
Westernport Water			389	179
Bathurst			404	373
WC - Bunbury (S)	438	449	398	968
WC – Albany	2 044	2 210	1 293	886
Bega Valley			1 998	874
Ballina			385	442
Kal-Boulder (S)	41	20	88	61
Lismore			649	236
WC - Kal-Boulder (W)	2 458	5 472	4 366	3 285
Kempsey			380	1 122
P&W - Alice Springs	303	477	447	965
Byron			755	841
Busselton (W)			293	199
Country Energy			936	1 894
Goldenfields Water (R)			230	134

Table 15: Water and sewerage capital expenditure (real \$ per property)

Table 15 shows the level of capital expenditure incurred by each regional utility on a per property basis. There is a significant degree of variation in the amount of capital expenditure incurred per property for regional utilities, particularly where a major new capital project (e.g. sewerage treatment plant) is undertaken. Capital expenditure per property for SA Water's country segment is around the middle for comparable utilities and fairly constant over time.

### 5.6.2 Operating costs

Figure 6 and Figure 7 on the following page show the operating costs of each water utility in relation to the number of properties served.

SA Water's operating cost per property for its Adelaide operations are amongst the lowest compared to other metropolitan utilities in Australia.

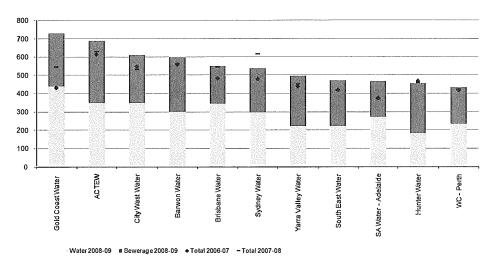
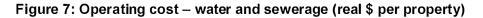


Figure 6: Operating cost – water and sewerage (real \$ per property)



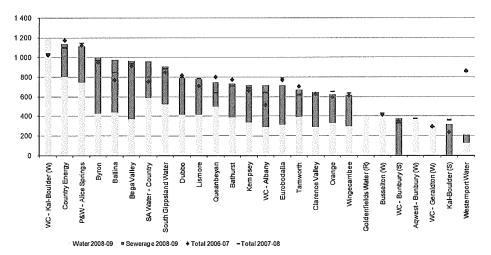


Figure 7 illustrates that the operating costs per property for SA Water's country operations are higher than its metropolitan Adelaide operations and relatively higher than some other regional utilities in Australia.

SA Water has experienced increases in operating cost per property in 2008-09 due to temporary water purchases, water security measures (e.g. rebates and introduction of quarterly billing), and the costs associated with moving SA Water's head office to Victoria Square.

#### 5.6.3 Community service obligations

This indicator shows the revenue that a water utility receives from CSOs as a percentage of its total revenue. CSOs are payments made to a utility in return for the utility undertaking activities as a result of government policy.

Table 16 on the following page, shows that SA Water receives a small percentage of its total revenue from CSOs for its metropolitan Adelaide operations.

Utility	2003–04	2004-05	2005-06	2006-07	2007-08	2008-09
Sydney Water			6.0	6.0	5.0	6.0
WC – Perth			9.0	9.0	10.0	9.6
Yarra Valley Water				7.0	7.0	7.1
South East Water	5.0	5.0	5.0	6.0	6.0	5.4
SA Water - Adelaide				2.0	2.0	2.0
Brisbane Water			1.0	1.0	1.0	0.7
City West Water	4.0	4.0	4.0	5.0	5.0	4.6
Gold Coast Water			0.0	0.0	0.0	0.0
Hunter Water	6.0	5.0	5.0	4.0	4.0	4.6
ACTEW				4.0	4.0	3.4
Barwon Water				5.0	5.0	5.0

 Table 16: Revenue from Community Service Obligations (%)

Table 17 on the following page indicates that, apart from Water Corporation (WA) – Kalgoorlie-Boulder, SA Water's country operations receive the largest percentage of its revenue in CSOs. This is mainly the result of the South Australian Government's statewide pricing policy. This policy aims to ensure that regional customers pay around the same as metropolitan customers for water and sewerage services.

Utility	2003–04	2004-05	2005-06	2006-07	2007-08	2008-09
SA Water - Country				48.9	49.1	48.9
Clarence Valley			2.0	2.0	1.0	1.7
Tamworth			1.0	1.0	1.0	1.1
Eurobodalla			2.0	2.0	2.0	1.5
South Gippsland Water			4.0	4.0	4.0	3.9
Wingecarribee			1.0	1.0	1.0	2.0
Dubbo			1.0	1.0	1.0	1.0
WC - Geraldton (W)			20.0	20.0	22.0	9.6
Orange			1.0	1.0	1.0	0.9
Queanbeyan			1.0	1.0	1.0	1.0
Aqwest Bunbury (W)						0.0
Westernport Water						2.7
Bathurst			1.0	1.0	1.0	1.1
WC - Bunbury (S)			10.0	2.0	8.0	11.6
WC – Albany			34.0	36.0	27.0	33.1
Bega Valley			2.0	1.0	1.0	1.2
Ballina			3.0	2.0	2.0	2.0
Lismore			2.0	2.0	2.0	2.0
WC - Kal-Boulder (W)			61.0	61.0	59.0	64.2
Kempsey			2.0	1.0	2.0	1.8
P&W - Alice Springs						15.0
Byron			1.0	1.0	1.0	0.9
Busselton (W)			0.0	0.0	0.0	0.1
Country Energy			2.0	2.0	2.0	1.6
Goldenfields Water (R)			1.0	2.0	2.0	1.6

Table 17 Revenue from Community Service Obligations (%)

### 5.6.4 Net Profit after tax

Table 18 on the following page shows net profit after tax (NPAT) in real terms and as a percentage of total income for the utility. NPAT data for SA Water and Water Corporation (WA) are presented for the whole of the utility. SA Water and Water Corporation (WA) have quite high NPAT due to the large CSO components (e.g. SA Water receives a large CSO from the Government to implement statewide pricing for its regional customers).

	Net profit after tax (\$000s)			NPAT ratio (%)		
Utility	2006-07	2007-08	2008-09	2006-07	2007-08	2008-09
Sydney Water	358 153	186 095	177 501	21	11	9
SA Water - Corporation	234 342	207 262	181 558	26	23	18
Water Corporation	547 378	542 990	512 436	58	57	53
Yarra Valley Water	23 533	9 349	19 764	6	2	4
South East Water	59 486	39 388	42 376	14	10	10
Brisbane Water	66 643	48 468	58 251	11	8	10
City West Water	28 813	24 003	40 784	11	9	13
Hunter Water	63 120	37 152	44 253	29	18	22
ACTEW	33 862	35 111	20 524	17	17	9
Barwon Water	6 502	4 661	9 983	6	4	8

### Table 18: Net profit after tax (real \$000) and NPAT ratio (%)

Source: NWC, 2008-09 National Performance Report

#### 5.6.5 Dividend

Table 19 shows the dividend payable for metropolitan water utilities and the dividend payout ratio (i.e. the dividend payable divided by the NPAT). SA Water and Water Corporation (WA) report on this indicator for the whole of the utility.

SA Water's dividend has decreased over the last few years, as has its dividend payout ratio. The dividends payable for SA Water and the Water Corporation (WA) are influenced by the large CSO components, which tend to increase the NPAT.

	Dividend payout ratio (%)					
Utility	2006-07	2007-08	2008-09	2006-07	2007-08	2008-09
Sydney Water	149 240	195 890	205 000	42	105	116
SA Water – Corporation	221 791	191 822	161 296	95	93	89
WC – Perth	402 985	393 442	378 522	74	73	74
Yarra Valley Water	22 812	8 660	5 700	97	93	29
South East Water	18 442	24 847	28 900	31	45	68
Brisbane Water	19 008	27 141	34 897	29	56	60
City West Water	26 117	22 167	29 600	91	92	73
Gold Coast Water	81 522	83 844	92 881			
Hunter Water	37 417	35 673	30 400	59	96	69
ACTEW	33 862	35 111	20 524	100	100	100
Barwon Water	0	0	0	0	0	0

#### Table 19: Dividend (real \$000) and Dividend payout ratio (%)

Source: NWC, 2008-09 National Performance Report

# 5.7 Conclusion

The national performance reporting for SA Water's operations in Adelaide, Mt Gambier and Whyalla indicate that its operations are generally efficient and provide value for money to customers.

In recent years, SA Water has invested in improving water security for its customers, including the construction of the Adelaide Desalination Plant. This has also been the case in other states. SA Water's operating costs are relatively low, particularly for metropolitan Adelaide, although costs have increased in 2008-09 due to temporary costs (e.g. rebates for water saving products and movement of head office).

SA Water has generally provided a high quality of service in terms of microbiological compliance and asset performance. Nevertheless, local factors such as soil type, age and type of pipes and seasonally dry conditions have affected the performance of sewerage infrastructure.

SA Water has also performed well financially, although to some extent this can be attributed to the South Australian Government's support of regional customers via a CSO paid to SA Water to ensure that its regional customers pay a similar amount for water and sewerage services as its metropolitan customers.

### Conclusion 4

SA Water's performance reporting indicates that the Government's 2010-11 pricing decision is compliant with the NWI Pricing Principles. SA Water's operating costs and standard of service indicate that its business costs are efficient.

# 6 Revenue Requirement

## 6.1 Introduction

This chapter provides details of SA Water's revenue requirement and the associated revenue path to 2013-14.

The NWI requires that SA Water's water business move towards upper revenue bound (URB) pricing. The NWI Pricing Principles (see Appendix 4) define the upper revenue bound as the sum of:

- efficient operating, maintenance and administrative costs.
- return on assets (based on the weighted average cost of capital).
- provision for the cost of asset consumption (depreciation).
- externalities, where feasible and practical.
- taxes, or tax equivalent regimes.

Each component of the URB is discussed below. The pricing principles and guidelines are applied to SA Water's water and sewerage segments in metropolitan Adelaide and regional areas. Estimates of the URB for 2006-07 to 2013-14 are included in Appendix 1.

# 6.2 Operating, maintenance and administrative costs

The NWI Pricing Principles require SA Water's operating, maintenance and administrative (OMA) costs included as the basis of a pricing decision to be based on efficient business costs.

In its 2009-10 Inquiry into the 2009-10 Metropolitan and Regional Water and Wastewater Pricing Process Final Report, ESCOSA stated that:

... in the material provided to Cabinet and to the Commission for review, there is insufficient information that would have reasonably enabled Cabinet to make pricing decisions consistent with the high level outcomes. The inadequacy relates primarily to showing that the forward looking costs, upon which a pricing decision must rely, are efficient (ESCOSA, 2009, p 23).

In its response to ESCOSA's Final Report, the Treasurer stated that:

The Government is satisfied that Cabinet has received sufficient information in relation to efficient business costs and capital expenditure. Cabinet decisions in respect of the base efficient business costs and capital expenditure of SA Water are taken separately from the annual pricing decision. They are consolidated and reconfirmed each year in the context of the Budget process preceding the annual pricing decision, updated by various Cabinet decisions made throughout the year. Additional operating and capital expenditure included in Cabinet Submissions outside the Budget process is subject to Cabinet Approval, with submissions including detailed analyses of costs and commercial justification, not only for the forward estimates but for the life of a project.

SA Water's forward estimates are reviewed by the Department of Treasury and Finance on an ongoing basis. Not all of this information relating to operating and capital project approvals is forwarded to ESCOSA for review in connection with the annual pricing decision. Market testing is one means used to ensure that the projected costs of the various proposals are efficient.

Procurement information is typically included in the material provided to Cabinet as it makes each decision.

The Government is provided with sufficient information to enable it to consider the prudence and efficiency of SA Water's OMA costs through the Government's financial management and procurement arrangements, discussed in Chapter 4.

SA Water's OMA costs for the period 2008-09 to 2013-14, as presented and scrutinised by Cabinet in the various processes discussed in Chapter 4, are included in Table 20 below and in Appendix 1.

(\$M)	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
	actual			estimated		
Water	256	271	308	286	327	329
Sewerage	120	118	118	118	118	117
Total SA Water	376	388	427	403	446	446

#### Table 20: SA Water's OMA Costs (2007-08 dollars)

Note: Figures in this table may not add due to rounding

Source: SA Water

As discussed in Chapter 5, South Australia satisfies its NWI obligation to report independently and publicly on SA Water's performance through the publication of the NPR. The data from the NPR and SA Water's Annual Efficiency Report support the proposition that SA Water's operations in Adelaide, Mt Gambier and Whyalla are efficient in terms of the relative performance on a range of indicators of operating costs, asset performance, health and environment. This benchmarking of SA Water's performance against comparable metropolitan and regional utilities is included in Chapter 5.

#### Conclusion 5

The Government is satisfied that it has received sufficient information to enable it to consider the efficiency of SA Water's OMA costs.

The Government considers that SA Water's OMA costs are efficient and therefore compliant with the NWI Pricing Principles.

# 6.3 Recovery of capital expenditure

The NWI Pricing Principles provide that, in setting SA Water's revenue requirement, the Government can recover efficient capital expenditure and a commercial return on that investment, which is based on the weighted average cost of capital. The two main approaches to setting the revenue requirement for capital investments that are proposed in the NWI Pricing Principles are:

- the annuity approach.
- the regulated asset base (RAB), or building blocks approach.

Although these two approaches should achieve similar outcomes, the annuity approach is generally only applied in situations where it is necessary to ensure that a utility (e.g. a small regional utility) has the cash requirements needed to renew non-financial (e.g. physical assets) over a medium to long term period. Most economic regulators and the South Australian Government have adopted the RAB approach to ensure that the utility owner is returned the value of its financial investment and a commercial rate of return on that investment.

The RAB approach provides that, in establishing the RAB, the assets can be categorised as either:

- legacy assets that were acquired prior to the legacy date (i.e. no later than 1 January 2007); or
- new or replacement assets acquired after the legacy date.

Legacy investment decisions are considered to warrant special treatment, as governments may not have made those particular investment decisions if the NWI Pricing Principles were in place at the time. Nevertheless, some jurisdictions have not defined a legacy date. In this case there would be no differentiation between legacy investment decisions and new investment decisions.

The South Australian Government has adopted a legacy date of 30 June 2006 for SA Water's regulated asset base.

#### 6.3.1 Valuation of new assets

The NWI Principles require that new and replacement assets are initially valued at its efficient actual cost. A new asset is defined as any investment that occurs after the legacy date.

All new and replacement assets are included in SA Water's regulated asset base after 30 June 2006 at their efficient actual cost.

#### 6.3.2 Valuation of legacy assets

The NWI Pricing Principles provide that legacy investments may be valued using a number of methods, including either depreciated replacement cost, or a line-in-the-sand valuation that essentially locks in the rate of return on the legacy investments as at the legacy date.

SA Water's legacy assets are currently valued at depreciated replacement cost as at the legacy date.

#### 6.3.3 Rolling forward of asset base

The NWI Pricing Principles require that:

the RAB comprising legacy assets and prudent new capital expenditure on new and replacement assets should be rolled forward each year in accordance with the following formula, which can be expressed in real or nominal terms.

 $RAB_{t} = RAB_{t-1} + prudent capital expenditure_{t} - depreciation_{t} - disposal of assets_{t}$ 

Where *t* = the year under consideration

SA Water's RAB, comprising new and legacy assets, is rolled forward by adding prudent and efficient capital expenditure, and deducting depreciation and asset disposals.

Existing asset values are escalated at 3.5% per annum to reflect financial market expectations of inflation. This is consistent with the inflation forecast assumption in the real WACC calculation.

SA Water's RAB, including new and legacy assets are detailed in Appendix 1.

#### 6.3.4 Capital expenditure

The NWI Pricing Principles require that capital expenditure that is rolled into the asset base should be prudent and efficient.

In its 2009-10 Final Report, ESCOSA noted that:

Capital projections again include an assumption that capital costs will escalate by 6% per annum in nominal terms (ESCOSA, 2009, page 26).

ESCOSA also stated that while this assumption

was the case until mid 2008...there is some evidence of a real reduction in capital costs in the sector and forecasts of cost escalation have been sharply reduced (ESCOSA, 2009, page 26).

The Government considered this matter in its 2010-11 pricing decision and adopted an escalation factor of 3.5%, which was consistent with the assumed expected inflation adopted in the WACC calculation. This revised assumption applied to escalation of forecast new capital expenditure from 2010-11 onwards, and only to projects that do not have full financial approval (FFA). In the case of projects that have FFA, firmer estimates of future costs are generally available.

A significant factor in the 2010-11 pricing decision, as in the 2008-09 and 2009-10 decisions, was the substantial planned new capital expenditure for the Government's investments in water security, particularly the construction of the Adelaide Desalination Plant (ADP). The ADP is subject to a contract, established by competitive tendering processes, and forecast expenditure on the ADP would not be influenced by escalation rates.

The prudence and efficiency of SA Water's capital expenditure is reviewed by the SA Water Board and Government through financial management and procurement processes that are discussed in Chapter 4.

The South Australian Government has included prudent and efficient new capital expenditure in the RAB. Forecast new capital expenditure has been escalated at 3.5%, except for projects that have FFA.

### 6.3.5 Contributed assets

The NWI Pricing Principles require that:

new contributed assets (i.e. grants/gifts from governments and contributions from customers (e.g. developer charges)) should be excluded or deducted from the RAB or offset using other mechanisms so that a return on and of the contributed capital is not recovered from customers.

The principles also require that funding should be recognised as a contribution to an asset only where there is clear contractual or policy evidence that this funding was meant to be used to lower long term prices.

Further, the principles allow for contributed assets to also be deducted from the legacy assets if there is adequate information available to identify them.

The Government has continued to adopt the treatment of contributed assets outlined in previous transparency statements. SA Water's estimate of post corporatisation contributed assets has been deducted from the RAB. The post corporatisation estimate of contributed assets is considered to be robust, defensible and consistent with the NWI Pricing Principles.

As noted in previous transparency statements, it is considered that adequate information is not available to identify contributed assets prior to 1995.

#### 6.4 Return on assets

The NWI Pricing Principles require that in order to achieve full cost recovery, a water business should recover a return on assets, which is

generally calculated as a rate of return on the depreciated RAB.

The RAB comprises all regulated assets of the water business, but may differentiate between new assets and legacy assets, where a jurisdiction has drawn a line-in-the-sand.

Where a line-in-the-sand has been drawn, the Principles require that the rate of return for new and replacement assets should be consistent with the weighted average cost of capital (WACC).

The rate of return recovered on legacy assets, where the valuation of those assets is based on depreciated replacement cost, may be based on the rate of return at the legacy date.

In jurisdictions that have not defined a legacy date (i.e. there is no differentiation between legacy and new investment decisions) a rate of return consistent with the WACC may be applied to the entire RAB. This is known as the upper revenue bound.

The South Australian Government has adopted an approach referred to as go forward full cost recovery (GFFCR) to transition to, or move towards, upper revenue bound pricing. Under GFFCR, new and replacement assets earn a rate of return that is based on the WACC and the rate of return on legacy assets, valued at depreciated replacement cost, is based on the rate of return at the legacy date.

For SA Water's metropolitan sewerage assets, the rate of return on legacy assets is greater than the current estimate of WACC. Although a price path based on GFFCR complies with NWI principles, the additional revenue could be considered to be monopoly profits. As part of the transition to independent economic regulation, the rate of return earned on metropolitan sewerage legacy assets is being reduced to, and is expected to achieve in 2010-11, the current estimate of WACC. This is consistent with the Government's NWI obligation to 'move towards' upper revenue bound.

For SA Water's metropolitan water assets, the rate of return on legacy assets is lower than the current estimate of WACC. GFFCR therefore lies below the upper revenue bound. Nevertheless, these legacy assets will, over time, be replaced with new assets, which will earn a rate of return that is consistent with the WACC. This is consistent with the Government's NWI obligation to 'move towards' upper revenue bound.

As discussed in section 6.9, upper revenue bound pricing is achieved in SA Water's regional water and sewerage business by a transparently reported CSO.

### 6.4.1 WACC

The NWI Pricing Principles require that new or replacement assets should recover a rate of return that should be:

consistent with the weighted average cost of capital (WACC) with the cost of equity derived from the Capital Asset Pricing Model.

In its 2009-10 Final Report, ESCOSA stated that:

The information provided regarding the weighted average cost of capital (WACC) is broadly satisfactory and, to the extent that go forward full cost recovery incorporates a separate WACC for new capital expenditure and legacy assets, is consistent with the NWIC (sic) draft urban water pricing principles (ESCOSA, 2009).

However, ESCOSA considered that some discussion was warranted:

... relating to the risks of not reflecting market conditions in the WACC, and the relationship between the frequency of setting prices and debt refinancing (ESCOSA, 2009).

As implied by ESCOSA, there may be a hypothetical financial risk to a utility if the WACC adopted by a regulator in setting a price path is not updated to reflect current market conditions and the utility needs to refinance some of its debt during the period of the price path at the prevailing costs of capital. Nevertheless the Government is satisfied that this is not the case for SA Water given yearly reassessment of water pricing, and consideration of the economic impact of the change in interest rates on SA Water when setting debt duration.

In general, economic regulators determine a price path (including the WACC) for a period of three to five years, based on prevailing conditions in the financial markets. The input parameters that underlie this WACC estimate (e.g. inflation, debt margins, and interest rates) will fluctuate constantly. It is assumed that an efficient utility would then make financial arrangements, which would mitigate against the risk of future fluctuations in interest rates over the period which the price path was set. If the utility does not, then it would bear the cost.

The duration of SA Water's debt has been extended recently by the Government to approximately three years, following a broader analysis including debt levels, similar utilities interstate, sensitivity of profit to movements in interest rates and linked economic variables, and a desire by SA Water to smooth accounting interest costs. In general, medium to long term fluctuations in the cost of debt have tended to average out and the cost of debt over the long run is consistent with the estimate of the WACC. In any event, SA Water's total debt level in 2010-11, including financial lease liabilities, is approximately 29% of total assets.

In its 2007-08 pricing decision, the South Australian Government adopted a 6% pre tax real WACC. For the 2008-09 pricing decision, the relevant input values were updated on the basis of prevailing market observations and the Government continued to adopt a pre-tax real WACC of 6%. Details of the calculation of WACC and the WACC parameters for the 2008-09 pricing decision are included in Appendix 6. It is considered that the adoption of a medium term estimate of the WACC is consistent with the approach that would be taken by a regulator in setting a medium term price path.

The Treasurer considered relevant estimates of WACC considered by economic regulators. These WACC estimates included:

- the Essential Services Commission of Victoria, which adopted a feasible range of approximately 4.76% to 5.42% pre-tax real (average 5.09%) for its *Metropolitan Melbourne Water Price Review Draft Decision in April 2009.*
- the Independent Pricing and Regulatory Tribunal, which adopted a feasible range of 5.7% to 7.5% pre tax real (average 6.5%) for its Gosford City Council Wyong Shire Council Water Determination and Final Report.
- the Australian Energy Regulator, whose Final Decision on WACC for electricity transmission and distribution network service providers was consistent with an estimated WACC of 5.7% pre-tax real.

The Treasurer approved that the rate of return on SA Water's new and replacement assets (WACC) should remain at 6% pre-tax real.

#### 6.4.2 Return on legacy assets

The NWI Pricing Principles provide that, where legacy assets are valued on the basis of depreciated replacement cost, the return on those assets may be based on the rate of return at the legacy date.

The return on metropolitan water legacy assets is 3.1% and the return on metropolitan sewerage legacy assets is 7.2%.

As recommended by ESCOSA in its 2009-10 Final Report, the calculation of the rate of return on metropolitan legacy assets, based on a legacy date of 30 June 2006 is provided in Table 21 on the following page.

Item	Metro Water (Real \$'000)	Metro Sewerage (Real \$'000)
Regulated revenue	223 818	256 300
Less Operating expenditure	93 583	73 148
Less Depreciation	49 548	36 006
Sub-total	80 687	147 146
Divide regulatory asset value of legacy assets	2 563 614	2 052 348
Rate of return	3.1%	7.2%

Table 21: Calculation of rate of return on metropolitan legacy assets

Note: Figures in this table may not add due to rounding.

Source: SA Water

#### **Conclusion 6**

The South Australian Government's 2010-11 pricing decision is consistent with the NWI Pricing Principles by basing the rate of return on new and replacement assets on WACC and the rate of return on legacy assets on the prevailing rate of return as at the legacy date of 30 June 2006.

# 6.5 Depreciation

The NWI Pricing Principles require that the revenue requirement should include depreciation.

In its 2010-11 pricing decision, the Government estimated depreciation using the straight-line method over the estimated average useful lives of the assets.

The estimates of the average useful lives of assets adopted for the 2010-11 pricing decision are based on knowledge of the performance of those assets having regard to the specific materials and operating conditions.

Legacy assets, or those in existence as at 1 July 2006, are estimated to have an average useful life of 50 years. All other new or replacement assets have an estimated average useful life of 60 years except for water security related projects that are separately identifiable, for which individual depreciation schedules are used.

Depreciation estimates are consistent with the escalation of the RAB at 3.5% per annum. Asset depreciation is included in the regulatory model when new assets are expected to be commissioned.

SA Water's forward looking deprecation costs are outlined in Appendix 1.

### **Conclusion 7**

The South Australian Government's 2010-11 pricing decision is consistent with the NWI Pricing Principles by including an estimate of straight line depreciation in the revenue requirement.

# 6.6 Externalities

Under the NWI, jurisdictions agreed to manage environmental externalities through a range of regulatory measures, to examine the feasibility of using market based mechanisms, and to implement pricing that includes externalities (where found to be feasible). The NWI and the NWI Pricing Principles require that externalities should be included in the revenue requirement where feasible and practical. A nationally consistent treatment of externalities was not developed at the same time as the NWI Pricing Principles and there has been a lack of clarity nationally about the difference between externalities and charging for water planning and management activities. It was noted in the *Stocktake of approaches to cost recovery for water planning and management in Australia*.

The key difference between the two is that water resource management and planning activities support an understanding of externalities and develop frameworks and infrastructure to address them (e.g. water plans to balance consumptive use against environmental needs, trading frameworks to improve resource allocation). Charging for externalities encompasses activities that seek to internalise the cost (or benefit) of the externality to the party causing it (e.g. by a specific charge or tax, or a tradeable credit (NWC, 2007b, p 8)).

### The NWC has further reported that:

*In some states, cost recovery for water planning and management is a proxy for externality pricing – noting that it is set on a very different basis to externality pricing. (NWC, 2007b, p 56)* 

While there is an overlap in some states between this [water planning and management] cost recovery and charges for externalities, more work needs to be done nationally to tease out these charges and further explore the scope for market-based responses to externalities of water use (NWC, 2007b, p 58).

In its 2009-10 Final Report, ESCOSA concluded that the material provided to Cabinet was insufficient and further work is required to at least identify the relevant externalities.

In its 2009 Biennial Assessment, the NWC found that all states have further work to do to explore the feasibility of such actions. The NWC has recommended that:

*NWI parties renew collective and individual efforts to respond to NWI clause 73 (use of pricing and markets to deal with environmental externalities), given that well-designed externality pricing can be a powerful and enduring way of dealing with the environmental impacts of water provision and use (NWC, 2009, page 186).* 

The South Australian Government makes substantial effort to identify and manage externalities through a range of non-market mechanisms (e.g. water planning, Coastal Waters Study). SA Water also devotes significant time and effort to identify and manage externalities (e.g. Environmental Impact Assessment, SA Water's Climate Change Sector Agreement, environmental flow trials in the Mt Lofty Ranges). The Government considers that the development of market based instruments, including pricing principles, to address the impact of environmental externalities, should be done on a nationally consistent basis.

In the meantime, the Government has continued to adopt the COAG definition of externalities (i.e. only externalities that are 'both attributable to and incurred by' SA Water are included in the revenue requirement).

Using this definition, the key externality costs that are attributable to and incurred by SA Water are its licence fees to the Environmental Protect Authority (EPA) (\$1.4m in 2008-09) and costs of the environmental improvement program agreed with the EPA. The EPA is responsible for setting environmental standards applicable to SA Water's activities.

SA Water also incurs water planning and management costs, discussed in section 6.7, including payments to the Natural Resource Management (NRM) Boards. As discussed above, some of these water planning and management costs were previously regarded as externalities.

### **Conclusion 8**

The South Australian Government's 2010-11 pricing decision is consistent with the NWI by including externalities that are both attributable to and incurred by SA Water in its revenue requirement.

# 6.7 Water planning and management costs

The NWI (Clause 67) requires states and territories to bring into effect consistent approaches to pricing and attributing costs of water planning and management. In *NWI First Biennial Assessment of Progress in Implementation* the NWC noted that implementation of this specific NWI obligation for South Australia and for all other jurisdictions was dependent on timing of the development of principles through the Steering Group on Water Charges (NWC, 2007a, p 102).

In its Second Biennial Assessment, the NWC noted that progress in implementing cost recovery for both surface and groundwater has been limited. Further, the NWC noted that the *Commonwealth Water Act 2007* gives the Commonwealth Minister insufficient powers to progress nationally consistent water planning and management (WPM) rules, because it requires a regulated water charge to be imposed for the rules to apply. The NWC recommended that the NWI Pricing Principles should be implemented quickly within the Murray Darling Basin.

With regard to South Australia, the NWC noted that cost recovery for WPM activities predominantly occurs through a state-based levy (i.e. Save the River Murray Levy) and regional levies (i.e. NRM Board levies). The NWC commented that the link between these levies and costs and the attribution of costs between users and governments are unclear. NRM Board Levies and the Save the River Murray Levy are discussed below.

The Department of Water Land and Biodiversity Conservation (DWLBC) has a project underway to:

- identify the costs of providing WPM in South Australia.
- introduce a WPM cost-recovery framework.

• set charges in accordance with the framework from 2011-12 (South Australian Government, 2009, page 49).

This work will continue in concert with the implementation of the NWI Pricing Principles.

#### 6.7.1 NRM Board levy

NRM Boards manage South Australia's water resources and catchment areas to ensure they are used sustainably and to balance environmental, social and economic demands for water. There are eight NRM Boards in South Australia, operating under the *Natural Resource Management Act 2004*. SA Water's payments to NRM Boards in 2008-09 are estimated to be about \$3.4m, which is included in SA Water's revenue requirement.

#### 6.7.2 Save the River Murray Levy

The Save the River Murray Levy is a significant source of cost recovery from SA Water's water consumers for WPM costs in South Australia.

While SA Water collects the Levy from its customers, it does not retain the funds nor are any of the associated costs attributed to SA Water. Therefore, the regulatory model does not include any of the Levy revenue or the associated water planning and management costs.

In 2008-09, \$25.3 million was received by the Save the River Murray Fund (the Fund) and payments were made of \$38 million for a range of associated River Murray projects. At the end of 2008-09 the Fund held approximately \$1.8 million, \$12.7 million less than last year. The Fund is held by the Minister for the River Murray and administered by DWLBC on behalf of the Minister.

The Fund contributes to the River Murray Improvement Program (RMIP), which is integrated within a larger Murray-Darling Basin Initiative program of works and measures, the South Australian Murray Salinity Strategy and the South Australian Environmental Flows for the River Murray Strategy. The RMIP contributes to the delivery of three high level outcomes:

- improved environmental health of the River Murray system in South Australia.
- high security of water of acceptable quality for irrigation in South Australia at an appropriate price.
- high security of water quality for urban water supplies.

Table 22 below provides information on the receipts and payments from the Fund.

(\$M)	2006-07	2007-08	2008-09
Receipts	21.1	22.0	25.3
Payments	15.8	20.1	38.0
Net increase in Funds	5.3	1.9	(12.7)
Funds held at end of year	12.53	14.5	1.8

#### Table 22: Save the River Murray Fund - receipts and payments

Note: Figures in this table may not add due to rounding.

Source: Save the River Murray Annual Reports for 2006-07 and 2007-08 and 2008-09.

In 2008-09, payments were made to a number of projects and activities from the Fund, including:

- Implementation of Water Allocation Plan
- Investment in Salinity Accountability
- River Murray Act
- Murray Darling Basin Commission State Contribution
- Environmental Flows and Wetland Management
- River Murray Environmental Manager
- Surface and Groundwater Modelling
- Prescription of Easter Mount Lofty Ranges
- Investing in River Murray Ecology
- Drainage Disposal Basins Management
- Upgrade of River Murray Waste Disposal Stations
- Improved Information Management
- Water Acquisition for Environmental Flows
- Murray Darling Basin Commission Independent Commissioner
- Lower Murray Levee Banks
- Murray-Darling Basin Reform
- Water Systems Reform
- Riverbank Slumping
- WAP Angus Bremer/Mallee/Marne Saunders
- Lake Bonney Refill
- E-Flows and Wetland Management
- Irrigation Research, Technology Diffusion and Education
- Water Quality Improvement.

### **Conclusion 9**

The South Australian Government is developing an implementation framework for the recovery of water planning and management costs in accordance with the NWI Pricing Principles.

It is noted that SA Water customers already meet a range of WPM costs through the separately charged Save the River Murray Levy.

# 6.8 Tax equivalent regime

The NWI Pricing Principles require that the water business should recover taxes, or tax equivalent regimes.

SA Water is liable for the full range of rates and taxes or their equivalents as if it were not a State owned business. This includes corporate tax and a range of land tax and council rates.

It is unnecessary to include a separate taxation amount in the revenue requirement, as the return on assets, discussed above, is estimated using a pre-tax WACC.

### Conclusion 10

The South Australian Government's 2010-11 pricing decision is consistent with the NWI Pricing Principles by using a pre-tax real rate of return on assets.

# 6.9 Community Service Obligations

CSOs are payments made to a utility in return for the utility undertaking activities as a result of government policy. The largest CSO paid to SA Water by the Government is for the implementation of statewide pricing, under which regional customers pay the same water charges and similar sewerage charges as metropolitan customers.

#### 6.9.1 NWI obligations and statewide pricing

The NWI recognises that the provision of water services to some small rural and regional communities 'will never be economically viable' but water services need to be maintained to meet social and public health obligations. Clause 66(v)(c) of the NWI states:

#### Rural and Regional...

where full cost recovery is unlikely to be achieved in the long term and a Community Service Obligation (CSO) is deemed necessary, the size of the subsidy is to be reported publicly and, where practicable, jurisdictions consider alternative management arrangements aimed at removing the need for an ongoing CSO. (clause 66(v)(c))

The Government's water security plan, Water for Good, endorses continued support for regional communities using SA Water's networks through statewide pricing. The Government's 2010-11 pricing decision also confirmed continuation of its statewide uniform pricing policy for reticulated water and sewerage. Consistent with this policy, SA Water provides reticulated water and sewerage services to its customers in South Australian regional areas at prices similar to the metropolitan area. Given higher costs in many regional areas, water and sewerage services are provided to many regional customers at less than total economic cost, including return on assets.

Full cost recovery for water and sewerage services in regional areas, and therefore compliance with the NWI, has been achieved via transparently reported CSO payments. For the 2010-11 pricing decision, SA Water's regional business segment, through the government's statewide uniform charging policy and the application of its Community Service Obligation policy, will achieve the URB. CSO payments are reported transparently in SA Water's Charter and disclosed in SA Water's Annual Report, which is tabled in Parliament.

Indicative estimates of CSOs adopted for the 2010-11 pricing decision are included in Appendix 1. The CSO payment for country water charges based on statewide pricing is expected to decrease significantly. Indicative revenue estimates indicate that continued application of the current statewide pricing policy may result in URB, based on country water assets and operations, no longer exceeding country water revenues in 2013-14. In its water security plan, Water for Good, the Government has endorsed a review by ESCOSA into the effect of statewide pricing in 2011. This review would examine indicative estimates of SA Water's revenue from country water sales.

2008-09	2009-10	2010-11
actual	estimated	estimated
166.52	179.12	158.63
3.69	6.04	6.19
11.20	11.62	12.04
0.59	0.60	0.57
0.05	0.05	0.06
0.52	0.41	0.41
0.42	0.47	0.48
0.06	0.06	0.06
0.04	-	-
183.09	198.36	178.43
	actual 166.52 3.69 11.20 0.59 0.05 0.52 0.42 0.06 0.04	actual         estimated           166.52         179.12           3.69         6.04           11.20         11.62           0.59         0.60           0.05         0.05           0.52         0.41           0.42         0.47           0.06         0.06           0.07         0.06

#### Table 23: Estimated CSO payments to SA Water (nominal)

Note: Figures in this table may not add due to rounding

Table 23 provides actual and estimated CSO payments to SA Water for 2008-09 and 2009-10. The statewide uniform pricing CSO is discussed above. A brief discussion of each of the other CSOs follows.

#### 6.9.2 Water Proofing Adelaide

SA Water receives a CSO to compensate for some non-commercial activities in the metropolitan area that SA Water may undertake under the Water Proofing Adelaide program.

#### 6.9.3 Exemptions and concessions

SA Water receives a CSO payment, calculated as an estimate of payments forgone, for providing service charge exemptions to certain customers, such as places of worship, charitable organisations and sporting clubs.

#### 6.9.4 Emergency Functional Services

SA Water is a sponsor for the emergency functional services and is required to coordinate the response and recovery of infrastructure following a major incident, emergency or disaster.

#### 6.9.5 Emergency Services

SA Police provide a CSO to SA Water for water rate concessions that have been granted to emergency services' entities.

#### 6.9.6 Administration of the pensioner concession scheme

SA Water administers pensioner entitlement applications and the distribution of concessions to local government for pensioners who are SA Water customers. SA Water receives a CSO payment only for the costs of administration of the pensioner concession scheme.

The actual pensioner concession payments will continue to be funded through a subsidy from the Department for Families and Communities calculated as the amount of the concessions paid.

#### 6.9.7 Government Radio Network

SA Water receives a CSO for the Government Radio Network. SA Water was required to enter into a non-commercial agreement for use of the Government Radio Network for both operational and emergency communications within SA Water, as well as for use of Government Radio Network pagers.

#### 6.9.8 Administration of the Save the River Murray Levy

SA Water will continue to administer the Save the River Murray Levy in 2010-11. The estimated cost is based on actual administration costs incurred by SA Water.

It should be noted that SA Water does not retain funds raised by the Levy.

#### 6.9.9 Administration of the Rain Water Tank Rebate Scheme

As part of the *Water Proofing Adelaide* strategy, the South Australian Government introduced, from July 2006, a rainwater tank plumbing rebate scheme. Up until 2008-09, SA Water administered this scheme and therefore received a CSO for the administration costs (approximately \$40,000-\$50,000 per annum). The scheme is now part of SA Water's H2OME rebate scheme and is fully funded by SA Water.

#### Conclusion 11

The South Australian Government's 2010-11 pricing decision is consistent with the NWI by publicly reporting the CSOs that are paid to SA Water.

### 6.10 Revenue Path

The NWI Pricing Principles require water businesses to move towards recovering efficient costs consistent with the NWI definition of URB. In accordance with the NWI, regional and rural businesses may achieve this by a transparently reported CSO.

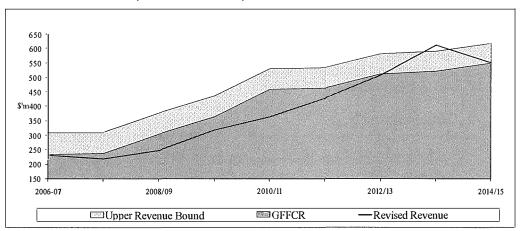
As discussed in section 6.4, SA Water's metropolitan sewerage business is expected to achieve the URB in 2010-11. SA Water's regional water and sewerage businesses already achieve the URB by a transparently funded CSO from the Government. The tables in Appendix 1 illustrate that the Government's 2010-11 pricing decision for these business segments would achieve the URB.

As discussed in section 6.4, for SA Water's metropolitan water business, the South Australian Government continues to adopt the approach to achieving the URB over a period of time, known as GFFCR. Nevertheless, there is expected to be large expenditure on water security measures over the period 2010-11 to 2013-14, which is expected to result in significant fluctuations in GFFCR and the URB from year to year.

In setting 2010-11 prices, the Government considered a number of options to smooth annual price increases over the period 2010-11 to 2013-14. For the purposes of setting 2010-11 prices only, the Government adopted an indicative revenue path that is based on annual increases in SA Water's metropolitan water revenue of the same magnitude over the period 2010-11 to 2013-14. This indicative revenue path aims to match GFFCR on a cumulative basis, rather than each year, over the same period. For example, although SA Water's indicative revenue estimate in 2013-14 exceeds URB, it does not exceed GFFCR over the entire period 2011-12 to 2013-14.

The Government also considered a number of pricing structures that aimed to achieve this indicative revenue path. These pricing structures adopted different assumptions about the responsiveness of customer's consumption to price increases.

Figure 8 SA Water's indicative revenue path for the metropolitan water business (2007-08 dollars)



Source: SA Water

Figure 8 illustrates the estimates for SA Water's metropolitan water business of upper revenue bound, GFFCR and proposed revenue as a result of the indicative revenue path and the pricing structure adopted by the Government in its 2010-11 pricing decision. Further detail of these estimates is provided in Appendix 1.

In June 2009, the Government endorsed its water security plan, Water for Good, including the appointment of ESCOSA as independent economic regulator of SA Water's water and sewerage services by 2010. ESCOSA would be expected to make its first pricing decision to apply for a period from 2012-13. In its first pricing decision, ESCOSA would review SA Water's indicative revenue path for the period 2012-13 to 2014-15, included in Figure 8 above. So long as any cumulative shortfall against GFFCR is recovered without delay, this may result in a modified revenue path over this period.

The pricing structure that the Government adopted for its 2010-11 pricing decision is described in section 2.1.1 and the consistency of the pricing structure with the NWI Pricing Principles is discussed in the next chapter.

# 7 Efficient Resource Pricing

Chapter 7 explores the application of the NWI Pricing Principles on efficient resource pricing to the tariff structure for:

- potable water prices
- sewerage charges
- trade waste charges.

The Government also considered overall water security as well as equity issues such as affordability, customer impacts and regional policies.

# 7.1 Potable water charges

The NWI Pricing Principles require the adoption of two part tariffs, including:

- a water usage charge
- a service availability charge based on the difference between the revenue requirement and the revenue recovered through water usage charges.

The usage charge should send an efficient resource pricing signal to consumers, while the access charge should recover remaining costs and ensure the ongoing viability of the business (Expert Group, 1995, p 45).

### 7.1.1 Usage charge: consumption based pricing

The NWI Pricing Principles require that:

The water usage charge should have regard to the long run marginal cost of the supply of additional water.

...governments may decide on more than one tier for the water usage charge for policy reasons, e.g. sending a strong pricing signal to encourage efficient water use; and having regard to equity objectives.

Long run marginal cost (LRMC) is the cost of providing an extra unit of service when all production costs (including capital) are allowed to vary. It is equivalent to the cost that would be saved in the long term from additional water not being consumed.

In its 2008-09 Final Report, ESCOSA stated that:

The Commission supports the greater use of consumption based pricing and the move towards pricing at LRMC. However, the Commission considers that more information should be provided in relation to consumption forecasting and the calculation of LRMC.

LRMC is a forward looking concept incorporating:

- long run marginal operating costs
- long run marginal capital costs.

LRMC is estimated, rather than being observed in the market place. It is difficult to determine and is sensitive to the range and quality of projections and assumptions underlying the estimate.

For its 2010-11 pricing decision, the same method of determining LRMC was adopted by the Government as for its 2009-10 pricing decision. This method is based on the expansion of the planned Adelaide Desalination Plant from 50 GL to 100 GL. Based on the assumptions adopted for the 2009-10 pricing decision, LRMC is estimated to be about \$2.40 per kL in 2010-11 dollars.

In its 2010-11 pricing decision, the Government increased the first two tiers of the water usage charge that is applied to all SA Water customers (i.e. residential, commercial and industrial) to a level that is more consistent with LRMC. For residential customers in single dwellings, the third tier usage charge for consumption greater than 130 kL per quarter is higher than the current estimate of LRMC. This aims to achieve the policy objective of discouraging excessive water use in residential premises. This is consistent with the NWI Pricing Principles.

### **Conclusion 12**

The South Australian Government's 2010-11 pricing decision for potable water is consistent with the NWI Pricing Principles by having regard to the LRMC of the supply of additional water.

### 7.1.2 Demand forecasts

SA Water's revenue is set based on the following 'normal' consumption forecasts. While these figures take account of anticipated customer growth, the forecasts recognise the likely impact of demand management initiatives and the likely further demand impact associated with ongoing substantial increases in water usage prices. They do not, however, take account of the reduction in consumption due to temporary water restrictions (i.e. restricted consumption) which are not considered to have a long term impact. These have been disregarded for price setting purposes.

Consumption GL	2009-10	2010-11	2011-12	2012-13	2013-14
Normal	217	209	203	198	197
Restricted	190	190	198	198	197

Source: SA Water

### 7.1.3 Service availability charge

The NWI Pricing Principles require that:

the revenue raised recovered through the service availability charge should be calculated as the difference between the total revenue requirement as determined in Principle 1 and the revenue recovered through water usage charges and developer charges.

The service availability charge could also vary between customers or customer classes, depending on service demands and equity considerations according to NWI Pricing Principles. Unattributable joint costs should be allocated such that total customer charges must not exceed stand-alone cost or be less than avoidable costs where it is practical to do so.

In its 2010-11 decision, the South Australian Government increased the water service availability charge for residential and industrial customers by 3.5 %.

The service availability charge for commercial customers continues to be based on property value with the minimum charge increased by 3.5 %. In its 2009 Biennial Assessment, the NWC recommended that jurisdictions move away from water charges based on property values where they still exist. In the Water for Good plan, the South Australian Government has endorsed the following action:

In consultation with customers and over a period of five years, transition SA Water customers to water supply charges based on the number and size of the customer's meters while managing any unreasonable impacts for individual customers.

### **Conclusion 13**

The South Australian Government's 2010-11 pricing decision for potable water is consistent with the NWI Pricing Principles by including a service availability charge that is based on achieving the total revenue requirement.

# 7.2 Sewerage charges

Although COAG pricing principles indicate a preference for sewerage charges to be based on consumption, the National Competition Council (NCC) has noted that:

Charging on a consumption basis for wastewater services provided to households and small commercial consumers is generally not efficient (NCC, 2003, page 14).

Where usage charges are not practical, the COAG pricing principles do not stipulate how sewerage charges should be apportioned. This was confirmed by ESCOSA in its 2006-07 Final Report, where it stated:

The COAG principles do not specify the approach to be used where direct consumption charges are not cost effective; hence the tariff structure adopted is not inconsistent with the COAG principles (ESCOSA, 2005, page 42).

SA Water does not apply consumption based pricing, other than to the largest dischargers. The Commission acknowledges that this recognises the impracticality of metering direct usage for small customers and the minor benefit that price signals of this type would generate (ESCOSA, 2005, page 42).

Large trade waste customers are charged based on consumption (see 7.3). Otherwise, sewerage charging is based on property value, subject to a minimum charge.

The rating scales used to calculate sewerage charges are updated every June (on the basis of the latest Valuer-General property values) to ensure that the increase in total revenue from sewerage charges does not exceed the government's pricing decision (i.e. no windfall gain passes to SA Water as a result of significant property value increases).

For regional customers, higher rating scales are applied than Adelaide metropolitan customers, to counterbalance generally lower property values in regional areas. Nevertheless, regional customers still pay lower average charges than metropolitan customers.

### **Conclusion 14**

The South Australian Government's decision with regard to sewerage charges is not inconsistent with COAG principles, given that direct consumption charges are generally not able to be applied cost-effectively in practice.

# 7.3 Trade waste charges

The NWI required the:

Review and development of pricing policies for trade wastes that encourage the most cost effective methods of treating industrial wastes, whether at the source or at downstream plants by 2006 (Clause 66(ii)).

In its First Biennial Assessment, the NWC noted that South Australia had completed this review and developed pricing policies for trade waste (NWC, 2007, page 19).

The largest trade waste dischargers (currently around 40) face volumetric trade waste charges, reflecting the significant avoidable costs they impose on the sewerage system. Revision of the charges to apply for 2010-11 will be the subject of a separate review process.

### **Conclusion 15**

The South Australian Government has completed its NWI commitment with regard to trade waste charges.

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# APPENDICES

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- Appendix 2: COAG Strategic Framework
- **Appendix 3: National Water Initiative Clauses**
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# **Appendix 1: Regulatory Model Estimates**

The table below shows the depreciation of assets and illustrates the annual increases and decreases in the capital base. The table includes information for SA Water Corporation and SA Water's water and sewerage business segments.

SA WATER ASSETS (nominal \$M)									
	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14			
Opening balance	7,312	8,059	9,280	10,184	10,665	11,011			
Capital Expenditure	650	1,113	802	363	224	293			
Inflation adjustment	251	276	317	348	365	376			
Depreciation	-154	-168	-215	-230	-243	-259			
Closing balance	8,059	9,280	10,184	10,665	11,011	11,421			
WATER ASSETS (nominal \$M)									
Opening balance	4,836	5,437	6,442	7,070	7,335	7,576			
Capital Expenditure	537	932	564	187	163	228			
Inflation adjustment	166	186	220	242	251	259			
Depreciation	-103	-113	-155	-164	-172	-183			
Closing balance	5,437	6,442	7,070	7,355	7,576	7,880			
	SEWERAGE	EASSETS (n	ominal \$M)						
Opening balance	2,476	2,622	2,838	3,114	3,330	3,434			
Capital Expenditure	113	181	238	176	61	64			
Inflation adjustment	85	90	97	107	114	118			
Depreciation	-51	-55	-60	-66	-71	-76			
Closing balance	2,622	2,838	3,114	3,330	3,434	3,541			

### Adjusted infrastructure asset base (nominal)\*

Note: \* excludes post-corporatisation contributed assets.

Source: SA Water

### Estimates of URB, GFFCR, and revenue

The following tables show the regulatory models estimates for regulated asset values, URB, GFFCR and revenue for each of SA Water's four segments (metropolitan water, country water, metropolitan sewerage and country sewerage) as well as for SA Water as a whole.

	SA WATER (2007-08 prices \$M)						
	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	
Regulated Asset Values							
Legacy Assets	6,868	6,787	6,704	6,619	6,532	6,442	
New Assets	995	2,046	2,752	3,043	3,200	3,406	
Asset Values	7,862	8,833	9,457	9,662	9,732	9,848	
URB							
Operating Expenditure	376	388	427	403	446	446	
Depreciation	150	160	200	208	215	223	
Return On Assets (All 6%)	472	530	567	580	584	591	
Total URB	998	1,077	1,194	1,191	1,245	1,260	
GFFCR		.,	.,	.,	,		
Operating Expenditure	376	388	427	403	446	446	
Depreciation	150	160	200	208	215	223	
Return on Assets (3.1%/6%)	400	459	497	510	515	523	
GFFCR	926	1,006	1,124	1,122	1,176	1,193	
Revenue		·					
Water Rates	125	109	111	136	166	204	
Water Sales	214	336	412	486	575	695	
Sewerage Rates	275	279	284	293	296	295	
CSOs	179	189	166	115	76	48	
Other	50	56	55	56	57	59	
Total Revenue	843	969	1,027	1,086	1,171	1,301	

# Regulatory model estimates for SA Water

	Metropolitan Water (2007-08 prices \$M)							
	2008-09 2009-10 2010-11 2011-12 2012-13 2013-14							
Regulated Asset Values								
Legacy Assets	2,481	2,452	2,422	2,391	2,360	2,327		
New Assets	550	1,357	1,791	1,900	1,998	2,102		
Asset Values	3,031	3,809	4,213	4,292	4,357	4,429		
URB								
Operating Expenditure	141	147	181	177	218	218		
Depreciation	56	61	96	99	101	106		
Return On Assets (All 6%)	182	229	253	257	261	266		
Total URB	378	436	530	533	581	590		
GFFCR								
Operating Expenditure	141	147	181	177	218	218		
Depreciation	56	61	96	99	101	106		
Return on Assets (3.1% / 6%)	110	157	183	188	193	198		
GFFCR	306	365	460	464	512	522		
Revenue								
Water Rates	92	81	81	99	, 121	149		
Water Sales	133	211	255	303	, 359	434		
Sewerage Rates	0	0	0	0	0	0		
CSOs	7	9	9	7	7	7		
Other	16	17	17	18	20	21		
Total Revenue	248	318	363	428	507	611		

# Regulatory model estimates for metropolitan water

	Country Water (2007-08 prices \$M)						
	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	
Regulated Asset Values							
Asset Values	2,273	2,322	2,352	2,353	2,339	2,366	
URB							
Operating Expenditure	115	124	127	109	109	111	
Depreciation	45	46	48	50	51	52	
Return On Assets (All 6%)	136	139	141	141	140	142	
Total URB	296	309	316	300	300	305	
Revenue							
Water Rates	32	29	30	37	45	55	
Water Sales	81	125	156	183	216	261	
Sewerage Rates	0	0	0	0	0	0	
CSOs	142	147	121	71	31	0	
Other	9	9	9	9	9	9	
Total Revenue	265	309	316	300	300	325	

# Regulatory model estimates for country water

Source: SA Water

# Regulatory model estimates for metropolitan sewerage

	Metropolitan Sewerage (2007-08 prices \$M)						
	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	
Regulated Asset Values							
Asset Values	2,136	2,242	2,389	2,493	2,495	2,489	
URB							
Operating Expenditure	96	93	94	93	93	91	
Depreciation	42	44	46	50	53	54	
Return On Assets (All 6%)	128	135	143	150	150	149	
Total URB	266	271	284	292	295	294	
Revenue							
Water Rates	0	0	0	0	0	0	
Water Sales	0	0	0	0	0	0	
Sewerage Rates	246	248	253	261	264	263	
CSOs	7	7	7	6	6	6	
Other	21	25	24	25	25	25	
Total Revenue	274	281	284	292	295	294	

	Country Sewerage (2007-08 prices \$M)						
	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	
Regulated Asset Values							
Asset Values	422	460	502	524	541	564	
URB							
Operating Expenditure	24	25	24	25	25	26	
Depreciation	8	9	9	10	11	11	
Return On Assets (All 6%)	25	28	30	31	32	34	
Total URB	58	61	64	66	68	71	
Revenue							
Water Rates	0	0	0	0	0	0	
Water Sales	0	0	0	0	0	0	
Sewerage Rates	30	30	31	32	32	32	
CSOs	23	26	29	30	32	35	
Other	3	4	4	4	4	4	
Total Revenue	56	61	64	66	68	71	

# Regulatory model estimates for country sewerage

# SA Water Capital Expenditure Budget

SA Water's estimated capital expenditure for 2009-10, as per the South Australian Government Budget is presented in the table below. The values are in nominal terms.

	Expected completion	Proposed expenditure	Estimated total cost**
-		2009-10 \$000	\$000
New Works			
Adelaide Plains Water Supply Study	June 2010	3 910	5 000
Project to investigate the use of groundwater as an alternative supplementary source for Adelaide.			
Augmentation of the Middle River Water Supply System	June 2012	500	10 000
Project to augment the Middle River water supply to improve reliability of the water supplied to Kingscote and surrounding areas.			
Barossa Trunk Water Main Field Joint Renewal	June 2012	500	6 000
Project to manage the reliability of the aged infrastructure.			
Bird in Hand Waste Water Treatment Plant Nutrient Reduction	December 2012	10 250	38 500
Project to reduce nutrient levels and increase reuse of wastewater by improving effluent quality.			
Bolivar Waste Water Treatment Plant Clarifier Upgrade	December 2011	2 000	4 800
Project to replace aging infrastructure as part of the asset renewal strategy.			
Bolivar Waste Water Treatment Plant Dewatering Facility Upgrade	December 2012	1 000	7 000
Project to extend the hardstand area and expand the bio-solid management facilities.			
Bolivar Waste Water Treatment Plant — Increase Recycle Capacity	December 2011	1 300	5 100
Project to increase the dissolved air flotation filtration supply capacity of recycled wastewater to meet increasing demand.			
Bolivar Waste Water Treatment Plant Main Pumping Station Upgrade	December 2012	1 000	14 000
Project to improve plant capacity, performance and reliability due to critical operational risks and continuing northern area growth.			
Elizabeth East New Tank and Rezoning	June 2011	1 300	4 300
Project to address projected growth and increased system demand.			

	Expected completion	Proposed expenditure 2009-10 \$000	Estimated total cost** \$000
-			
Queensbury Waste Water Pump Station Upgrade	June 2012	730	5 100
Project to improve pump station condition to support the surrounding network.			
Marion Road Trunk Water Main Renewal	December 2012	1 000	7 160
Project to renew the Marion Road trunk water main from Anzac Highway to Henley Beach Road.			
Morgan Water Treatment Plant Balancing Storage	June 2011	2 200	4 460
Project to install a balancing filtered water supply to avoid interruption, minimise pumping costs and improve water quality for Morgan to Whyalla.			
Murray Bridge Waste Water Treatment Plant Upgrade	December 2016	670	n.a
Project to investigate and implement strategies to increase plant capacity and to reduce its environmental impact.			
North Lefevre Peninsula Waste Water Diversion	December 2011	1 500	6 800
Project to reduce saline inflows of wastewater into the Bolivar main treatment plant.			
Water Proofing the South — Aldinga Additional Storage	June 2013	2 550	7 830
Project to increase the ability to supply reuse water by Aquifer Storage and Recovery (ASR) of initially 400 megalitres per year.			
/orks in Progress			
Adelaide Desalination Plant	December 2012	832 811	1 824 000
100 gigalitre plant to diversify and secure South Australia's water supply and reduce reliance on the River Murray and Mt Lofty Ranges.			
Aldinga Waste Water Treatment Plant Capacity Upgrade	June 2012	9 116	22 800
Project to increase capacity to meet the demand of population growth and to improve environmental outcomes.			
Christies Beach Waste Water Treatment Plant Capacity Upgrade	Early 2012	80 000	272 000
Project to increase capacity to meet the demand of population growth and to improve environmental outcomes			

environmental outcomes.

	Expected completion	Proposed expenditure 2009-10 \$000	Estimated total cost** \$000
-			
Environment Program	n.a.	20 512	n.a
Projects aimed at meeting changes in external environmental regulations, standards or internal targets.			
Glenelg to Adelaide Park Lands Recycled Water Project	December 2009	17 161	74 900
Project to improve the sustainability of water resources in the state and reduce the discharge of effluent into the gulf.			
Mullers / Regency Road Trunk Water Main Renewal	December 2010	9 000	11 000
Project to renew the trunk water main.			
Improve Business Program	n.a.	5 385	n.a
Projects aimed at improving the management and coordination of existing infrastructure and business services within current service standards.			
Information Technology Program	n.a.	19 870	n.a
Projects aimed at improving information technology based customer and business systems.			
Little Para Reservoir Dam Safety	July 2010	2 700	15 000
Project to comply with the Australian National Committee on Large Dams dam safety guidelines, by increasing flood capacity and strengthening the outlet tower anchor to improve its stability in the event of an earthquake.			
Maintain Business Program	n.a.	105 7 18	n.a
Replacement or rehabilitation of existing SA Water infrastructure components in order to maintain current service levels and capacity.			
Morgan to Whyalla Pipeline	June 2014	2 000	8 000
Project to replace underground pipe sections at Port Augusta due to major bursts.			
Morgan to Whyalla Pipeline — Replace High Voltage Switchboard	June 2010	1 428	10 550
Replacement of high voltage switchboards at the eight pumping stations on the Morgan to Whyalla Pipeline.			
Safety Program	n.a.	11 160	n.a
Projects relating to managing safety issues of the business, employees or the community.			
Southern Urban Reuse Project	December 2010	35 540	62 615
Project to increase the capability to supply reuse water to the southern suburbs (south of Onkaparinga).			

	Expected completion	Proposed expenditure 2009-10 \$000	Estimated total cost** \$000
South Para Reservoir Dam Safety	December 2010	4 650	7 000
Project to comply with the Australian National Committee on Large Dams dam safety guidelines, by building flood control, increasing flood capacity and increasing resistance to major leaks.			
System Growth Program	n.a.	25 435	n.a.
Projects relating to the expansion (extension and/or capacity increase) of water and wastewater systems.			
Water Quality Program	n.a.	12 7 16	n.a.
Projects relating to meeting changes in external water quality standards or regulations and/or internal water quality targets.			
Total — SA Water		1 225 612	

Note \*: The expected completion date given for each project indicates the date at which final expenditure on each project occurs. This date is often at variance to the date at which the project first becomes operational.

Note: financial capital expenditure shown above may not be comparable with regulatory capital expenditure as the latter is net of Federal Government funding and contributed assets.

Source: Department of Treasury and Finance, 2009-10 Capital Investment Statement.

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# Appendix 2: COAG Strategic Framework

# Relevant clauses from the COAG Strategic Framework 1994

In relation to water resource policy, COAG agreed:

- 1 to implement a strategic framework to achieve an efficient and sustainable water industry comprising the elements set out in (3) ... below.
- 2 In relation to pricing:
  - (a) in general
    - i. to the adoption of pricing regimes based on the principles of consumption-based pricing, full-cost recovery and desirably the removal of cross-subsidies which are not consistent with efficient and effective service, use and provision. Where cross-subsidies continue to exist, they be made transparent, ...;
    - ii. that where service deliverers are required to provide water services to classes of customers at less than full cost, the cost of this be fully disclosed and ideally be paid to the service deliverer as a community service obligation;
  - (b) urban water services
    - i. to the adoption by no later than 1998 of charging arrangements for water services comprising of an access or connection component together with an additional component or components to reflect usage where this is cost-effective;
    - ii. that in order to assist jurisdictions to adopt the aforementioned pricing arrangements, an expert group, on which all jurisdictions are to be represented, report to COAG at its first meeting in 1995 on asset valuation methods and cost-recovery definitions, and
    - that supplying organisations, where they are publicly owned, aiming to earn a real rate of return on the written down replacement cost of their assets, commensurate with the equity arrangements of their public ownership;

Source: NCC, 1998, Compendium of National Competition Policy Agreements, 2<sup>nd</sup> Edition, p 103–104, available at www.ncc.gov.au

# Guidelines for applying Section 3 of the Strategic Framework and Related Recommendations in Section 12 of the Expert Group Report

- 1. Prices will be set by the nominated jurisdictional regulators (or equivalent) who, in examining full cost recovery as an input to price determination, should have regard to the principles set out below.
- 2. The deprival value methodology should be used for asset valuation unless a specific circumstance justifies another method.
- 3. An annuity approach should be used to determine the medium to long-term cash requirements for asset replacement/refurbishment where it is desired that the service delivery capacity be maintained.
- 4. To avoid monopoly rents, a water business should not recover more than the operational, maintenance and administrative costs, externalities, taxes or TERs (tax equivalent regime), provision for the cost of asset consumption and cost of

capital, the latter being calculated using a Weighted Average Cost of Capital (WACC).

- 5. To be viable, a water business should recover, at least, the operational, maintenance and administrative costs, externalities, taxes or TERs (not including income tax), the interest cost on debt, dividends (if any) and make provision for future asset refurbishment/replacement (as noted in (3) above). Dividends should be set at a level that reflects commercial realities and stimulates a competitive market outcome.
- 6. In applying (4) and (5) above, economic regulators (or equivalent) should determine the level of revenue for a water business based on efficient resource pricing and business costs.
- 7. In determining prices, transparency is required in the treatment of community service obligations, contributed assets, the opening value of assets, externalities including resource management costs, and tax equivalent regimes.

# Terms requiring further comment in the context of these guidelines (these comments form part of the COAG Strategic Framework)

- The reference to *or equivalent* in principles 1 and 6 is included to take account of those jurisdictions where there is no nominated jurisdictional regulator for water pricing.
- The phrase *not including income tax* in principle 5 only applies to those organisations which do not pay income tax.
- *Externalities* in principles 5 and 7 means environmental and natural resource management costs attributable to and incurred by the water business.
- Efficient resource pricing in principle 6 includes the need to use pricing to send the correct economic signals to consumers on the high cost of augmenting water supply systems. Water is often charged for through a two-part tariff arrangement in which there are separate components for access to the infrastructure and for usage. As an augmentation approach, the usage component will ideally be based on the long-run marginal costs so that the correct pricing signals are sent.
- Efficient business costs in principle 6 are the minimum costs that would be incurred by an organisation in providing a specific service to a specific customer or group of customers. Efficient business costs will be less than actual costs if the organisation is not operating as efficiently as possible.

Source: NCC, 1998, Compendium of National Competition Policy Agreements, 2<sup>nd</sup> Edition, p 112–113, available at www.ncc.gov.au

# **Appendix 3: National Water Initiative Clauses**

# **Best Practice Water Pricing and Institutional Arrangements**

#### Outcomes

- 64. The Parties agree to implement water pricing and institutional arrangements which:
  - i) promote economically efficient and sustainable use of:
    - a) water resources;
    - b) water infrastructure assets; and
    - c) government resources devoted to the management of water;
  - ii) ensure sufficient revenue streams to allow efficient delivery of the required services;
  - iii) facilitate the efficient functioning of water markets, including interjurisdictional water markets, and in both rural and urban settings;
  - iv) give effect to the principles of user-pays and achieve pricing transparency in respect of water storage and delivery in irrigation systems and cost recovery for water planning and management;
  - v) avoid perverse or unintended pricing outcomes; and
  - vi) provide appropriate mechanisms for the release of unallocated water.

#### Water Storage and Delivery Pricing

- 65. In accordance with NCP commitments, the States and Territories agree to bring into effect pricing policies for water storage and delivery in rural and urban systems that facilitate efficient water use and trade in water entitlements, including through the use of:
  - i) consumption based pricing;
  - ii) full cost recovery for water services to ensure business viability and avoid monopoly rents, including recovery of environmental externalities, where feasible and practical; and
  - iii) consistency in pricing policies across sectors and jurisdictions where entitlements are able to be traded.
- 66. In particular, States and Territories agree to the following pricing actions:

#### Metropolitan

- i) continued movement towards upper bound pricing by 2008;
- ii) development of pricing policies for recycled water and stormwater that are congruent with pricing policies for potable water, and stimulate efficient water use no matter what the source by 2006;

- iii) review and development of pricing policies for trade wastes that encourage the most cost effective methods of treating industrial wastes, whether at the source or at downstream plants by 2006; and
- iv) development of national guidelines for customers' water accounts that provide information on their water use relative to equivalent households in the community by 2006;

### **Rural and Regional**

- v) full cost recovery for all rural surface and groundwater based systems, recognising that there will be some small community services that will never be economically viable but need to be maintained to meet social and public health obligations:
  - a) achievement of *lower bound pricing* for all rural systems in line with existing NCP commitments;
  - b) continued movement towards *upper bound pricing* for all rural systems, where practicable; and
  - c) where full cost recovery is unlikely to be achieved in the long term and a Community Service Obligation (CSO) is deemed necessary, the size of the subsidy is to be reported publicly and, where practicable, jurisdictions consider alternative management arrangements aimed at removing the need for an ongoing CSO.

# Cost Recovery for Planning and Management

- 67. The States and Territories agree to bring into effect consistent approaches to pricing and attributing costs of water planning and management by 2006, involving:
  - i) the identification of all costs associated with water planning and management, including the costs of underpinning water markets such as the provision of registers, accounting and measurement frameworks and performance monitoring and benchmarking;
  - ii) the identification of the proportion of costs that can be attributed to water access entitlement holders consistent with the principles below:
    - a) charges exclude activities undertaken for the Government (such as policy development, and Ministerial or Parliamentary services); and
    - b) charges are linked as closely as possible to the costs of activities or products.
- 68. The States and Territories agree to report publicly on cost recovery for water planning and management as part of annual reporting requirements, including:
  - i) the total cost of water planning and management; and

ii) the proportion of the total cost of water planning and management attributed to *water access entitlement* holders and the basis upon which this proportion is determined.

#### Investment in new or refurbished infrastructure

69. The Parties agree to ensure that proposals for investment in new or refurbished water infrastructure continue to be assessed as economically viable and ecologically sustainable prior to the investment occurring (noting paragraph 66 (v)).

# Release of unallocated water

- 70. Release of unallocated water will be a matter for States and Territories to determine. Any release of unallocated water should be managed in the context of encouraging the sustainable and efficient use of scarce water resources.
- 71. If a release is justified, generally, it should occur only where alternative ways of meeting water demands, such as through water trading, making use of the unused parts of existing entitlements or by increasing water use efficiency, have been fully explored.
- 72. To the extent practicable, releases should occur through market-based mechanisms.

# Environmental Externalities

- 73. The States and Territories agree to:
  - i) continue to manage environmental externalities through a range of regulatory measures (such as through setting extraction limits in water management plans and by specifying the conditions for the use of water in water use licences);
  - ii) continue to examine the feasibility of using market based mechanisms such as pricing to account for positive and negative environmental externalities associated with water use; and
  - iii) implement pricing that includes externalities where found to be feasible.

# **Institutional Reform**

74. The Parties agree that as far as possible, the roles of water resource management, standard setting and regulatory enforcement and service provision continue to be separately institutionally.

# **Benchmarking Efficient Performance**

75. The States and Territories will be required to report independently, publicly, and on an annual basis, benchmarking of pricing and service quality for metropolitan, non-metropolitan and rural water delivery agencies. Such reports will be made on the basis of a nationally consistent framework to be developed by the Parties by 2005, taking account of existing information collection including:

- i) the major metropolitan inter-agency performance and benchmarking system managed by the Water Services Association of Australia;
- ii) the non-major inter-agency performance and benchmarking system managed by the Australian Water Association; and
- iii) the irrigation industry performance monitoring and benchmarking system, currently being managed by the Australian National Committee o Irrigation and Drainage (ANCID).
- 76. Costs of operating the above performance and benchmarking systems are to be met by jurisdictions through recovery of water management costs.

#### Independent pricing regulator

- 77. The Parties agree to use independent bodies to:
  - i) set or review prices, or price setting processes, for water storage and delivery by government water service providers, on a case-by-case basis, consistent with the principles in paragraphs 65 to 68 above; and
  - ii) publicly review and report on pricing in government and private water service providers to ensure that the principles in paragraphs 65 to 68 above are met.

Source: COAG, 25 June 2004, Intergovernmental Agreement on a National Water Initiative, available at www.coag.gov.au/meetings/250604/#water\_initiative

# Appendix 4: NWI Pricing Principles

## Introduction

- 1. The National Water Initiative (NWI), agreed in 2004 by the Council of Australian Governments, is the national blueprint for water reform.
- 2. The NWI represents a shared commitment by governments to increase the efficiency of Australia's water use, leading to greater certainty for investment and productivity, for rural and urban communities, and for the environment.
- 3. Under the NWI, governments have made commitments to best practice water pricing including to:
  - (i) promote economically efficient and sustainable use of:
    - (a) water resources;
    - (b) water infrastructure assets; and
    - (c) government resources devoted to the management of water.
  - (ii) ensure sufficient revenue streams to allow efficient delivery of the required services;
  - (iii) facilitate the efficient functioning of water markets, including inter-jurisdictional water markets, and in both rural and urban settings;
  - (iv) give effect to the principle of user-pays and achieve pricing transparency in respect of water storage and delivery in irrigation systems and cost recovery for water planning and management; and
  - (v) avoid perverse or unintended pricing outcomes.
- 4. A stocktake on approaches to water charging was prepared by the Steering Group on Water Charges (SGWC)<sup>1</sup> identified three areas where differences in pricing approaches across jurisdictions were most marked:
  - (i) approaches to recovering capital expenditure;
  - (ii) approaches to setting urban water tariffs; and
  - (iii) approaches to recovering the costs of water planning and management.
- 5. The SGWC developed draft pricing principles in each of the above areas to assist jurisdictions in moving towards consistent approaches to pricing as required under the NWI (paragraphs 65 (iii) and 67 refer).
- 6. An additional set of pricing principles for recycled water and stormwater reuse have also been developed to assist states and territories to meet their commitments under paragraph 66 (ii) of the NWI to develop pricing policies for recycled water and stormwater reuse that are congruent with pricing policies for potable water.

<sup>&</sup>lt;sup>1</sup> The Steering Group on Water Charges was established by the National Water Initiative Committee to provide technical advice on water pricing to support the implementation of National Water Initiative pricing reforms.

South Australian Government

- 7. These four sets of principles:
  - (i) the principles for recovering capital expenditure;
  - (ii) the principles for setting urban water tariffs;
  - (iii) the principles for recovering the costs of water planning and management; and
  - (iv) the principles for recycled water and stormwater use

are collectively referred to in this document as the NWI pricing principles.

- 8. The NWI pricing principles do not limit the ability of governments to address equity issues related to the provision of water services.
- 9. These NWI pricing principles draw on those in the 1994 Council of Australian Governments (COAG) Water Reform Framework, the 1999 Tripartite agreement, and the NWI as well as the report of the Expert Group on Asset Valuation Methods and Cost Recovery Definitions for the Australian Water Industry (the Expert Group).
- 10. These principles have been agreed by Australian governments as the basis for setting water prices/charges in their jurisdictions. Governments agree that if a decision was made not to apply these principles in a particular case, the reasons for this would be tabled in parliament.
- 11. A review of the NWI pricing principles will be undertaken in 2010 to ensure consistency between the pricing principles and the Commonwealth *Water Act 2007*, as well as take into account any further changes required as a result of COAG water reforms.

# 1. Principles for the recovery of capital expenditure

#### Background

- 1. Capital expenditure constitutes the major proportion of costs recovered through water charges. Capital expenditure includes expenditure: for replacement of existing assets; and to expand the stock of assets to meet increases in demand, meet required service standards, and any increases in regulatory obligations.
- 2. These principles apply only to capital expenditure incurred to provide water services. They do not cover capital expenditure incurred to provide wastewater services or stormwater services<sup>2</sup>.
- 3. The COAG pricing principles, upon which the NWI pricing principles are based provide for the use of a renewals annuity to fund future asset refurbishment/replacement (lower bound pricing), and a return of and on capital to reflect the cost of asset consumption and cost of capital (upper bound pricing). The COAG pricing principles are provided at Appendix A.
- 4. The Expert Group that played a role in developing the COAG pricing principles made a number of recommendations in their paper on asset valuation and cost recovery, including:
  - a) the adoption of the deprival value methodology for asset valuation for charging purposes;
  - b) that, as far as practicable, provision be made in charging arrangements for the loss of service delivery capacity<sup>3</sup> on the basis of full replacement cost;
  - c) to the extent that it is not practicable to charge on this basis, that, as a minimum, provision be made in charging arrangements for the preservation of the ongoing service delivery capacity based on the infrastructure annuity approach where users desire that the service delivery capacity in the assets continue.

#### Approaches to providing for capital investment

- 5. The two main approaches used to calculate the revenue requirement for capital investments are:
  - a) the annuity approach; and
  - b) the Regulated Asset Base (RAB), or building blocks approach.
- 6. The annuity approach forecasts asset replacement and growth costs over a fixed period and converts these to a future annualised charge. The annuity approach is commonly applied to provide the cash requirements needed to renew non-financial assets over a medium to long-term time period.
- 7. The RAB approach includes an allowance for a return of capital (depreciation) and a return on capital<sup>4</sup>. Under the RAB approach the 'building blocks' equations are as follows:

<sup>&</sup>lt;sup>2</sup> Stormwater services refer to the stormwater transportation network as distinct from stormwater reuse as a water supply option.

<sup>&</sup>lt;sup>3</sup> The Pricing Principles Steering Group interprets "loss of service delivery capacity" to mean depreciation.

Revenue requirement = Benchmark operating expenditure (including operations, maintenance, administration costs) + Return on capital (RAB) + Return of capital (RAB) or depreciation.

- 8. Where a water business is using a RAB approach to recover capital expenditure, a number of factors have an effect on the revenue requirement: determination of the initial value for the asset base; the process for rolling forward the asset base over time; and the assumptions used to calculate the WACC.
- 9. There are a number of matters that need to be considered in establishing the initial asset base. These include:
  - a) the methodology used to value the initial asset base<sup>5</sup> (including decisions on whether and where to draw a 'line in the sand'). In establishing this initial value, consideration is given to the extent to which past capital expenditure is deemed to be excessive for the needs of current users or was contributed by others and therefore excluded from the initial asset base; and
  - b) the way in which contributed assets are dealt with in the establishment of the initial, and the rolled forward, asset base<sup>6</sup>.
- 10. It is common practice for some jurisdictions to draw a 'line-in-the-sand' to differentiate between past (legacy) investment decisions and new investment decisions. Where a line in the sand is drawn, an opening RAB value is set (which essentially locks in the past rate of return on previous investments). The RAB is then updated (or rolled forward) each year to reflect prudent capital additions, disposals and depreciation)<sup>7</sup>.
- 11. The principles distinguish between past (legacy) investment decisions made prior to the legacy date and new investment decisions made after the legacy date.
- 12. Some jurisdictions have not drawn a 'line in the sand' (defined a legacy date) and therefore do not currently differentiate between legacy investment decisions and new investment decisions.

#### Principle 1: Cost recovery for new capital expenditure

13. For new or replacement assets, charges will be set to achieve full cost recovery of capital expenditures (net of transparent deductions/offsets for contributed assets and developer charges – refer to principle 6 – and transparent community service obligations)<sup>*i*, *ii*</sup> through either:

<sup>&</sup>lt;sup>4</sup>The 'return of capital' applied to the capital value invested reflects annual consumption of economic benefit or service capacity and is referred to as depreciation. The 'return on capital' reflects the opportunity cost of the investment.

<sup>&</sup>lt;sup>5</sup> The initial asset base may be valued in a number of ways, including through: Depreciated Replacement Cost (DRC); Depreciated Optimised Replacement Cost (DORC); Optimised Replacement Cost (ORC); Economic Valuation; Optimised Deprival Value (ODV); Depreciated Actual Cost (DAC); or using another recognised asset valuation method.

<sup>&</sup>lt;sup>6</sup> Contributed assets are those assets that are provided/funded by water users, or provided/funded on behalf of users by a third party (e.g. governments).

<sup>&</sup>lt;sup>7</sup> This approach is also known as the financial capital maintenance approach and is an application of the deprival value approach to establishing and updating the RAB. The deprival value approach was recommended by the Expert Group.

- a) a return of capital (depreciation of the RAB) and return on capital (generally calculated as rate of return on the depreciated RAB); or
- b) a renewals annuity<sup>iii</sup> and a return on capital (calculated as a rate of return on an undepreciated asset base (ORC)).
- 14. Where jurisdictions have drawn a 'line in the sand', this principle would apply only to new investment decisions made after the date the line in the sand was drawn (the legacy date). For investment decisions made prior to the legacy date, see principles 3 and 4.
- 15. The rate of return should be consistent with the Weighted Average Cost of Capital (WACC<sup>iv</sup>) with the cost of equity derived from the Capital Asset Pricing Model (CAPM).

- i. Charges may be set to achieve up to full cost recovery of capital expenditures in the rural and regional sector where it is demonstrated that it is not practicable to move towards upper bound pricing as per the terms identified in clause 66 (v) of the NWI.
- ii. See also Principles 4 and 5.
- iii. To ensure revenue outcomes generally consistent with option (a), the renewals annuity should be structured as a sinking fund to include a provision on a forward-looking basis for the cost of replacing the relevant asset and/or asset components. In calculating the undepreciated asset base, the ORC should not include the renewals reserve.
- iv. The WACC return sought should be tuned to the RAB valuation methodology adopted. The WACC used should be consistent with the form of asset valuation methodology used (e.g. a nominal WACC applies to a historical cost valuation, and a real WACC applies to a current cost valuation). The use of replacement cost valuations can give rise to capital gains and losses measured against the Consumer Price Index (CPI). Where an asset value is used to determine revenue requirements, a systematic escalation in the value of assets above the increase in the CPI will give rise to a capital gain in real terms, all other things being equal. Where an asset on revaluation is subject to a systematic decrement in real terms, a capital loss will result. Where replacement cost valuations methods are used, the WACC will need to be adjusted to cater for systematic capital gains or losses.

#### Principle 2: Valuation of new assets

16. New and replacement assets<sup>i</sup> should be initially valued at efficient actual cost<sup>ii</sup>. *Notes:* 

- i. A new asset refers to any investment (be it on a new asset or a replacement asset) that occurs after the legacy date.
- ii. To avoid circularity in price setting the amount included in the RAB should not be based on the net present value of cash flows.

#### Principle 3: Valuation of legacy assets

17. Legacy assets<sup>i</sup> that are to be retained should be valued at Depreciated Replacement Cost (DRC); Depreciated Optimised Replacement Cost (DORC); Optimised Replacement Cost (ORC), indexed actual cost, Optimised Deprival Value (ODV)<sup>ii</sup> or using another recognised valuation method.

- i. Legacy assets are those which existed as at the legacy date (see iii for a definition of the legacy date).
- ii. This is consistent with the findings of the expert group on asset valuation methods which stated that the deprival value approach to asset valuation should be adopted<sup>8</sup>.
- iii. The legacy date equates to the date where a line in the sand has been drawn. Where jurisdictions have not drawn a line in the sand, the legacy date will be no later than 1 January 2007 and may be in accordance with earlier dates as determined by governments or economic regulators.

#### Principle 4: Recovery of legacy capital expenditure

18. In respect of legacy<sup>i</sup> investment decisions, and on the assumption that assets are to be retained, charges will achieve cost recovery by way of a depreciation charge or annuity charge and a positive return<sup>ii</sup> on an asset value used for price setting purposes as at the legacy date<sup>iii</sup>. If assets are to be sold then they are to be valued at their net realisable value.

#### Notes:

- i. Legacy investment decisions are decisions made prior to the legacy date (refer to iii below for a definition of the legacy date).
- ii. The return earned should be no less than the return being achieved at the legacy date, and, if the return being earned before the legacy date is above the current WACC return, no more than the return being achieved at the legacy date.
- iii. The legacy date will be no later than 1 January 2007 and may be in accordance with earlier dates determined by governments or economic regulators. Once set, the legacy date should not change. Costs funded by governments after the legacy date should be reported through a transparent subsidy.

#### Principle 5: Rolling forward asset values after the legacy date

19. The RAB comprising prudent new investments and legacy investments should be rolled forward each year in accordance with the following formula, which can be expressed in nominal or real terms<sup>i</sup>:

RAB  $t = (RAB_{t-1} + Prudent Capital Expenditure t - Depreciation t - Disposal t (discarded assets)). (Where t = the year under consideration).$ 

- 20. Where assets are optimised<sup>ii</sup>, they should not be subject to further optimisation unless there are relevant changes in market circumstances.
- 21. Where DRC or DORC is used as a basis for asset values, the RAB comprising new investments and legacy investments should be re-valued through an independent appraisal on a rolling basis in accordance with Accounting Policy Standards.
- 22. Where a renewals annuity is used, asset values should not be depreciated.

<sup>&</sup>lt;sup>8</sup> The deprival value is the value of future economic benefits that would be foregone if the entity is deprived of an asset. If the asset to be lost is to be replaced, it can be valued at its market value, replacement cost or reproduction cost, depending on the circumstances. If the asset is not to be replaced, then it should be valued at its economic value, which is the greater of either the net present value of the income expected to be earned from the asset, or the fair market value. The optimised deprival value is the lesser of the DORC and the economic value of the asset.

- i. When applicable, CPI or other relevant indexation factor may be used.
- ii. The RAB should be adjusted for 'unplanned' excess capacity through optimisation (that is, delivery of an equivalent service that reflects least cost planning reflecting prudent engineering and technological advancements), where 'unplanned' excess capacity is capacity which is not the result of a planned level of utilisation.

#### **Principle 6: Contributed assets**

#### Notes:

- i. For contributed assets other than developer charges, funding should be recognised as an asset contribution only where there is clear contractual or policy evidence that this funding was meant to be used to lower long-term prices.
- ii. For the purposes of principle 6, contributed assets exclude gifts or grants where there is clear contractual or policy evidence that charges be set to achieve full cost recovery, inclusive of the value of the gift or grant.
- iii. Equity injections should be distinguished from grants /gifts /contributions.
- iv. It is acceptable for principle 6 to apply to legacy contributed assets if adequate information is available to identify them.

# 2. Principles for urban water tariffs

#### Background

- 1. These principles are developed for a situation where there are large monopoly water providers and an absence of water trading and associated competitive pressures to bring about efficient levels of cost recovery and associated tariff structures.
- 2. When water is traded as a commodity, the value (price) of water is set in the market, determined by the consumers' willingness to pay. The willingness of water users to pay for water is determined either by the profitability of the output derived from its use, whether agricultural or industrial, or from the value derived from household use, or by the value derived from its environmental use.
- 3. For a range of reasons, the operation of water trading in an urban context is limited, and in some cases, is likely to remain so due to physical limitations. When water cannot be traded, the water service availability and usage charges determine the cost of water to users. Throughout the principles the term 'service availability charge' is used to describe the access/connection/fixed charge and 'water usage charge' to describe the variable charge.
- 4. As urban water markets become subject to greater contestability it is likely that competitive pressures will have a greater role in determining water charges.
- 5. These principles apply only to charges levied to provide water services to urban users. They do not apply to charges levied to provide wastewater services or stormwater services<sup>9</sup>.

#### Approaches to setting urban water tariffs

- 6. Charging structures adopted by urban water businesses generally comprised a service availability charge and a water usage charge, with the service availability charge determined as the residual component to be recovered to meet the revenue requirement after the revenue from water usage charges has been estimated. The usage component of the charge is generally set with reference to the long run marginal cost of supply, and may comprise of more than one tier (often referred to as an 'inclining block tariff').
- 7. Water charges in the urban water sector may be differentiated by supply nodes (nodal based pricing) or may be uniform across a supply network or geographical area ('postage stamp' based pricing). A nodal pricing approach identifies the cost of service delivery to individual customers, or groups of customers, within a given geographical area or supply node.
- 8. Water charges may also include up-front developer charges to signal the infrastructure cost of servicing new developments or additions/changes to existing developments.

#### Principle 1: Cost recovery

9. Water businesses should be moving to recover efficient costs consistent with the National Water Initiative (NWI) definition of the upper revenue bound: 'to avoid monopoly rents, a water business should not recover more than the operational, maintenance and administrative costs, externalities, taxes or tax equivalent regimes,

<sup>&</sup>lt;sup>9</sup> Stormwater services refer to the stormwater transportation network as distinct from stormwater reuse as a water supply option.

provision for the cost of asset consumption and cost of capital, the latter being calculated using a Weighted Average Cost of Capital (WACC)<sup>*i*</sup>.

Notes:

i. Application of this principle would be in the context of commitments to full cost recovery in accordance with paragraph 66 of the NWI.

#### Principle 2: Tariff structures

10. Two-part tariffs (comprising a service availability charge and a water usage charge) should be used to recover the revenue requirement from retail residential and non-residential and bulk customers<sup>i,ii</sup>

Notes:

- i. Unless this is demonstrated to not be cost effective.
- ii. This does not preclude charging for peak capacity.

#### Principle 3: Cost reflective tariffs

11. The water usage charge should have regard to the long run marginal cost of the supply of additional water<sup>i</sup>.

Notes:

i. On economic efficiency grounds the water usage charge should comprise only a single usage charge. However, governments may decide on more than one tier for the water usage charge for policy reasons, e.g. sending a strong pricing signal to encourage efficient water use; and having regard to equity objectives.

#### Principle 4: Setting the service availability charge

- 12. The revenue recovered through the service availability charge should be calculated as the difference between the total revenue requirement as determined in accordance with Principle 1 and the revenue recovered through water usage charges and developer charges.
- 13. The service availability charge could vary between customers or customer classes, depending on service demands and equity considerations. Unattributable joint costs should be allocated such that total charges to a customer must not exceed stand-alone cost or be less than avoidable cost where it is practicable to do so.

#### Principle 5: Pricing transparency

14. Urban water tariffs should be set using a transparent methodology, through a process which seeks and takes into account public comment, or which is subject to public scrutiny.

#### Principle 6: Over recovery of revenue

15. Where water usage charges lead to revenue recovery in excess of upper bound revenue requirements in respect of new investments, jurisdictions are to address the over recovery. In addressing the over recovery, revenues should be redistributed to customers as soon as practicable.

i. This principle recognises that in some cases, long run marginal cost may exceed average cost.

#### Principle 7: Differential water charges

16. Water charges should be differentiated by the cost of servicing different customers (for example, on the basis of location and service standards) where there are benefits in doing so and where it can be shown that these benefits outweigh the costs of identifying differences and the equity advantages of alternatives<sup>i</sup>.

#### Notes:

i. Differential pricing may be achieved by upfront contributions, including developer charges.

#### Principle 8: Setting developer charges

17. Developer charges should reflect the investment in both new and existing assets required to serve a new development<sup>i</sup> and have regard to the manner in which ongoing water usage and service availability charges are set.

#### Notes:

- i. Where there are benefits beyond the boundary of the development, the developer charge should have regard to the share of capacity required to serve the development. *Principle 9: Capping developer charges*
- 18. Developer charges should not exceed the costs of serving new developments which includes investment in both new and existing assets required to serve a new development.

#### Principle 10: Revenue from developer charges

19. To avoid over-recovery, revenue from developer charges should be offset against the total revenue requirement either by excluding or deducting the contributed assets from the RAB or by offsetting the revenue recovered using other mechanisms.

# 3. Principles for recovering the costs of water planning and management activities

#### Background

- 1. Water planning and management aims to ensure the long term sustainability of the water resource, thereby enabling continued water use while maintaining the health of natural ecosystems<sup>10</sup>.
- 2. Conceptually, water planning and management activities can include a broad range of activities that are undertaken as a result of water use or may occur irrespective of water use (e.g. activities to reduce water pollution from land uses).
- 3. Water planning and management activities may be undertaken by a range of parties: including government agencies, water businesses (both government-owned and private), government bodies (e.g. catchment management authorities or natural resource management councils), non-government organisations and private landholders.
- 4. Water planning and management aims to provide clear rights to water while managing the negative external impacts of water use on other water users and the environment. These rights are provided to both consumptive users (e.g. rights to extract water for irrigation and stock and domestic use) and non-consumptive users (e.g. rights for environmental flows). In providing these rights, water planning and management helps to address water users' obligation or duty of care to ensure their activities accord with environmental, social and economic objectives.

#### National Water Initiative cost recovery context

- 5. In the context of the NWI and for the purpose of cost recovery, water planning and management are those activities undertaken by, or on behalf of governments as a result of water use (or potential water use e.g. where a water access entitlement holder/licence holder is not using water) only. Water planning and management does not include activities undertaken to manage land-based impacts such as those associated with land clearing for example.
- 6. Water planning and management covers a wide range of activities to meet a wide range of demands for which the associated costs need to be allocated between water users and governments (representing the community) on the basis of cost sharing principles, noting that these principles do not preclude the total cost of a particular activity being allocated to one party. The activities may be of an operating (recurrent) and/or capital nature.
- 7. The water planning component of water planning and management is concerned with establishing transparent (statutory based) frameworks for ensuring an appropriate balance between economic, environmental and public benefit outcomes. It aims to ensure the future integrity of the resource by facilitating adjustments to the total consumptive pool in response to scientific input and establishing pathways to adjust for over-allocation and/or overuse. Water planning also provides the mechanism through which resource security outcomes are determined through the specification of shares in the consumptive pool and the rules to allocate these shares.

<sup>&</sup>lt;sup>10</sup> Water use, for the purposes of this definition refers to all forms of water use (including extractive and non-extractive water use).

- 8. The water management component of water planning and management is concerned with operationalising water planning, including the implementation of statutory plans which aim to codify water management decisions to meet economic, environmental and social objectives, noting that water management has both strategic and operational dimensions. Water management activities also occur in water systems that do not have water plans.
- 9. In the context of the NWI, water planning and management involves activities:
  - a) to promote the long term sustainability of the resource and to maintain the health of natural ecosystems by minimising impacts associated with water extraction; and
  - b) that are necessary to manage the impacts of past, current and future patterns of water extraction; or
  - c) that are concerned directly with the hydrology of surface and groundwater systems (as opposed to wider catchment management activities, although there are close linkages); or
  - d) that protect the integrity of the entitlement system and the security of users' authorised access to water.
- 10. The activities broadly cover:
  - a) collecting and analysing data to gain a better understanding of the levels of extractions as well as the potential implications of extraction for the water system, and managing this data;
  - b) developing policies to manage the resource, including managing the interstate sharing of the resource;
  - c) developing plans and strategies/frameworks to allocate water among users and the environment, and to remediate impacts associated with water use;
  - d) implementing these plans/strategies/frameworks and monitoring compliance against the plans;
  - e) undertaking capital works, such as the modification of weirs to achieve environmental outcomes;
  - f) administering water entitlements, compliance, metering and trading systems.
- 11. Governments have committed in the NWI to publicly report the total cost of water planning and management and the proportion of the total cost of water planning and management (where water planning and management is defined in accordance with paragraphs 5 and 6 above) attributed to water access entitlement holders and the basis on which this proportion is determined (Paragraph 68 of the NWI refers).
- 12. The water planning and management activities framework (at Appendix B) provides the basis on which water planning and management activities can be classified on a consistent basis.
- 13. It is important to note that the costs of all activities listed in the water planning and management activities framework (at Appendix B) will not be fully recovered from water users. Charges for activities undertaken for the Government (such as policy development and Ministerial or Parliamentary services) are excluded. Costs of the remaining activities will be apportioned between water users and governments in accordance with Principle 4. Where costs are recoverable from water users, they will be tested for cost-effectiveness by an independent party in accordance with Principle 3.

## Principle 1: Water planning and management activities

14. Water planning and management activities include the activities outlined in the water planning and management activities framework provided at Appendix B.

### **Principle 2: Government activities**

15. Water planning and management charges levied on to water users should exclude the cost of activities undertaken for government such as policy development<sup>i</sup> and Ministerial or Parliamentary services<sup>ii</sup> (Paragraph 67 (ii a) of the NWI refers). These activities are marked with an asterisk in the activities framework provided at Appendix B, and the associated activity costs should be allocated entirely to governments.

Notes:

- Policy development includes the development and/or refinement of overarching policy frameworks designed to plan for, and manage water resources. Policy development will typically be characterised by the development of comprehensive strategies that articulate the long-term policy objectives for sustainable water management and the overarching policy and institutional framework for achieving these objectives. This includes overarching legislation (e.g. *Water Act 2000* (Qld), *Water Management Act 2000* (NSW), *Natural Resource Management Act 2004* (South Australia)) or overarching policy frameworks (e.g. the State Water Plan (Western Australia), Securing our Future Together White Paper (Victoria) and the State Water Management Outcomes Plan (NSW)). Developing and refining statutory, catchment/valley/regional-level water plans or other secondary/subordinate legislation that operationalises water planning and management activities does not constitute policy development or a Ministerial or Parliamentary service and the associated activity costs should not be exempt from cost recovery.
- ii. Ministerial or Parliamentary services include reporting to parliament; advising parliament on issues where the agency has expertise; answering parliamentary questions; briefing Ministers and responding to Ministerial correspondence.

#### Principle 3: Cost-effectiveness test

16. Having identified water planning and management costs to be recovered from water users, in whole or in part, activities should be 'tested' for cost-effectiveness by an independent party and the findings of the cost-effectiveness review are to be made public.

#### Principle 4: Cost allocation

17. Costs are to be allocated between water users and governments using an impactor<sup>i</sup> pays approach.

Notes:

i. An impactor is any individual, group of individuals or organisation whose activities generate costs, or a justifiable need to incur costs. The impactor pays approach seeks to allocate costs to different individuals, groups of individuals or organisations in proportion to the contribution that each individual, group of individuals or organisation makes to creating the costs, or the need for the costs to be incurred.

#### Principle 5: Differentiation of costs

18. Water planning and management costs are to be identified and differentiated by catchment or valley or region and by water source where practicable. Water planning

and management charges should in turn, recover the costs of the activities concerned and be differentiated by catchment or valley or region and by water source (e.g. regulated, unregulated or groundwater sources) where practicable<sup>i</sup>.

Notes:

i. It would not be considered practicable to differentiate water planning and management charges by catchment or valley or region where a jurisdiction can demonstrate that water planning and management costs do not vary significantly across catchments or valleys or regions or by water source, or it is excessively costly to determine costs at these levels. Where this is currently the case, a broader charge (such as a state-wide charge) may be applied.

#### Principle 6: Community Service Obligations

19. Where practical, jurisdictions should aim to reduce or eliminate subsidies or Community Service Obligations. Any shortfall between the revenue required to achieve cost recovery from water users and the total costs recovered through water charges, should be transparently reported.

# 4. Pricing principles for recycled water and stormwater use

#### Background

- 1. The National Water Initiative (NWI) specifies that States and Territories: "agree to develop pricing policies for recycled water and stormwater that are congruent with pricing policies for potable water, and stimulate efficient water use no matter what the source, by 2006" (paragraph 66 (ii) refers).
- 2. These principles are intended to assist States and Territories in meeting their commitments to paragraph 66 (ii) of the NWI. It is not expected that these principles should be applied to prices retrospectively. It is also not expected that these principles should take precedent over any existing principles jurisdictions may have developed for recycled water and stormwater use.
- 3. The principles are intentionally flexible in some areas due to the heterogeneous and evolving nature of recycled water and stormwater reuse products and the widely different scenarios under which these schemes are implemented.

## Principle 1: Flexible regulation

4. Light handed and flexible regulation (including use of pricing principles) is preferable, as it is generally more cost-efficient than formal regulation. However, formal regulation (e.g. establishing maximum prices and revenue caps to address problems arising from market power) should be employed where it will improve economic efficiency.

#### **Principle 2: Cost allocation**

5. When allocating costs, a beneficiary pays approach — typically including direct user pay contributions — should be the starting point, with specific cost share across beneficiaries based on the scheme's drivers (and other characteristics of the recycled water/stormwater reuse scheme).

#### Principle 3: Water usage charge

6. Prices to contain a water usage (i.e. volumetric) charge.

#### Principle 4: Substitutes

7. Regard to the price of substitutes (potable water and raw water) may be necessary when setting the upper bound of a price band.

#### Principle 5: Differential pricing

8. Pricing structures should be able to reflect differentiation in the quality or reliability of water supply.

#### Principle 6: Integrated water resource planning

9. Where appropriate, pricing should reflect the role of recycled water as part of an integrated water resource planning (IWRP) system.

#### Principle 7: Cost recovery

10. Prices should recover efficient, full direct<sup>i</sup> costs — with system-wide incremental costs (adjusted for avoided costs and externalities) as the lower limit, and the lesser of stand alone costs and willingness to pay (WTP) as the upper limit. Any full cost recovery gap should be recovered with reference to all beneficiaries of the avoided costs and externalities. Subsidies and Community Service Obligation (CSO) payments should be reviewed periodically and, where appropriate, reduced over time.

#### Notes:

i. Direct costs include any joint/common costs that a scheme imposes, as well as separable capital, operating and administrative costs. This definition of direct costs does not include externalities and avoided costs.

## Principle 8: Transparency

11. Prices should be transparent, understandable to users and published to assist efficient choices.

#### Principle 9: Gradual approach

12. Prices should be appropriate for adopting a strategy of 'gradualism' to allow consumer education and time for the community to adapt.

# Appendix A: COAG Water Resource Pricing Principles.

- 1. Prices will be set by the nominated jurisdictional regulators (or equivalent) who, in examining full cost recovery as an input to price determinations, should have regard to the principles set out below.
- 2. The deprival value methodology should be used for asset valuation unless a specific circumstance justifies another method.
- 3. An annuity approach should be used to determine the medium to long term cash requirements for asset replacement/refurbishment where it is desired that the service delivery capacity be maintained.
- 4. To avoid monopoly rents, a water business should not recover more than the operational, maintenance and administrative costs, externalities, taxes or TERs [tax equivalent regime], provision for the cost of asset consumption and cost of capital, the latter being calculated using a WACC [weighted average cost of capital]. [Upper Bound pricing]
- 5. To be viable, a water business should recover, at least, the operational, maintenance and administrative costs, externalities, taxes or TERs (not including income tax), the interest cost on debt, dividends (if any) and make provision for future assets refurbishment/ replacement (as noted in (3) above). Dividends should be set at a level that reflects commercial realities and stimulates a competitive market outcome. [Lower Bound pricing]
- 6. In applying (4) and (5) above, economic regulators (or equivalent) should determine the level of revenue for a water business based on efficient resource pricing and business costs. Specific circumstances may justify transition arrangements to that level.
- 7. In determining prices, transparency is required in the treatment of community service obligations, contributed assets, the opening value of assets, externalities including resource management costs, and tax equivalent regimes.

#### Notes:

- i. The reference to 'or equivalent' in principles 1 and 6 is included to take account of those jurisdictions where there is no nominated jurisdictional regulator for water pricing.
- ii. The phrase 'not including income tax' in principle 5 only applies to those organisations which do not pay income tax.
- iii. 'Externalities' in principles 5 and 7 means environmental and natural resource management costs attributable to and incurred by the water business.
- 'Efficient resource pricing' in principle 6 includes the need to use pricing to send the correct economic signals to consumers on the high cost of augmenting water supply systems. Water is often charged for through a two-part tariff arrangement in which there are separate components for access to the infrastructure and for usage. As an augmentation approaches, the usage component will ideally be based on the long-run marginal costs so that the correct pricing signals are sent.
- v. 'Efficient business costs' in principle 6 are the minimum costs that would be incurred by an organisation in providing a specific service to a specific customer or group of customers, or the minimum amount that would be avoided by not provided the service to the customer or group of customers. Efficient business costs will be less than actual costs if the organisation is not operating as efficiently as possible.

# Appendix B: A framework for classifying water planning and management activities

This Appendix outlines a framework which classifies water planning and management activities. It is important to note that the costs of some of these activities will be allocated entirely to governments (e.g. water reform, strategy and policy). An asterisk (\*) denotes the activities where this is the case.

It should be noted also that there will be capital and corporate services costs associated with each of the activities listed in the framework.

Capital costs can include the provision of infrastructure (e.g. physical works such as streamflow gauging stations, monitoring bores and control weirs) and systems (e.g. water registers and water accounting systems).

Corporate services can include the delivery of corporate services (e.g. legal, IT, communications, human resources, financial management and records management) and corporate planning functions (business and strategic planning and reviewing performance against these plans).

# A. WATER REFORM, STRATEGY & POLICY (\*)

#### 1. Development of intergovernmental agreements

a) e.g. the National Water Initiative, Murray-Darling Basin Agreement, Lake Eyre Basin Intergovernmental Agreement etc.

#### 2. Development of broad strategies for managing water

b) e.g. State Water Plan (Western Australia), Securing our Future Together – White Paper (Victoria), State Water Management Outcomes Plan (NSW).

#### 3. Development and/or refinement of overarching statutory instruments

c) e.g. Water Management Act 2000 (NSW), Water Act 2000 (Queensland). Overarching legislation does not include statutory-based, catchment/valley/regionallevel water plans or other secondary/subordinate legislation that operationalises water planning and management.

#### **B. WATER PLANNING**

#### 1. Water resource planning

- a) Development of water resource plans:
  - i. Cross border water plans sharing and management (inc. allocation) of water resources in cross-border areas;
  - ii. Regional water plans sharing and management of water resources between catchments where interconnectivity occurs (either naturally, or as a result of infrastructure, i.e. a pipeline);
  - iii. Catchment scale water plans allocation and sustainable management of water resources (strategic and operational), including planning for current and future water use, environmental flow arrangements;
  - iv. Localised water plans plans developed to address specific water resource problems (quantity or quality) at a local level;
  - v. Other water plans plans developed at a local or catchment level to address other water management issues, such as water or floodplain harvesting or

drainage issues;

- b) Operationalisation and implementation of plans:
  - i. development of rules for water sharing (including environmental shares);
  - ii. determining water availability and distribution (e.g. announced/seasonal allocations);
  - iii. establishing system operating rules, monitoring and reporting requirements etc.;
  - iv. storage and delivery of water to achieve environmental outcomes;
- c) Monitoring and evaluation of planning outcomes and progress against targets (including compliance);
- d) Review of water resource plans / development of new plans.

#### 2. Environmental and ecosystem management planning

- a) Development of environmental management plans where related to water resources (e.g. salinity, blue green algae, riverine management);
- b) Development of plans to manage water-dependent ecosystems (e.g. riverine zones, estuaries, wetlands).

## C. WATER MANAGEMENT

#### 1. Measures to improve water use

- a) Water use efficiency programs (irrigation, commercial, urban);
- b) Development of property level water management plans;
- c) Great Artesian Basin Sustainability Initiative;
- d) Flood Plain Management.
- 2. Construction of works (not significant water supply infrastructure)
  - a) Construction of weirs, replacement of bores etc., to achieve water management outcomes.

#### 3. Environmental works

a) Works to reduce or remediate environmental impacts arising from water use.

# D. WATER MONITORING & EVALUATION

#### 1. Monitoring and evaluation of water resources

- a) Water resource monitoring:
  - i. Streamflow gauging;
  - ii. Groundwater bore monitoring (pressure and levels);
  - iii. Water quality monitoring (surface and groundwater resources).
- b) Water use monitoring:
  - i. Collection of water use information (metering, surveys).
- c) Water resource assessment:
  - i. Hydrological and hydraulic assessment;
  - ii. Water quality assessment (e.g. turbidity, nutrient monitoring, salinity, algal blooms etc);
  - iii. Surface water / groundwater interconnectivity;
  - iv. Effects of land use change, land clearing, climate change, etc.

#### 2. Monitoring and evaluation of water dependent ecosystems

a) Monitoring and evaluation of riverine health (flow and non-flow elements), wetland health, estuary health.

#### E. INFORMATION MANAGEMENT & REPORTING

#### 1. Water resource accounting

- a) Development of frameworks and systems;
- b) Data collection and processing.

#### 2. Publication of water resource information

a) Water use statistics, water trading statistics, resource condition and assessment reporting, etc.

#### F. WATER ADMINISTRATION & REGULATION

#### 1. Administration of entitlements and permits

- a) Granting of water allocations, entitlements and permits to users (incl. bulk water entitlements);
- b) Processing of applications and transactions;
- c) Management of bulk water entitlements;
- d) Ensuring compliance with licence and other conditions;
- e) Regulation of water-related works or developments (e.g. dams, bores, pumping equipment);
- f) Benchmarking costs and standards of water planning and management activities (where applicable).

#### 2. Development of entitlement frameworks

a) Overland flow, interception, non-use 'entitlements'.

#### 3. Administration of water trading arrangements

- a) Development and regulation of trading frameworks;
- b) Facilitation and administration of water trading.

#### 4. Business administration

- a) Pricing review and implementation;
- b) Financial management and reporting (e.g. costing, revenue monitoring);
- c) Billing and debt management.

#### 5. Administration of water metering arrangements

- a) Development of metering requirements and standards;
- b) Implementation of metering requirements;
- c) On-going management of metering activities.

## G. WATER INDUSTRY REGULATION

#### 1. Oversight of water businesses

a) Review of water business operations to ensure compliance with statutory requirements.

# **Appendix 5: Terms of Reference**

#### NOTICE OF REFERRAL FOR AN INQUIRY INTO POTABLE WATER AND SEWERAGE PRICING IN SOUTH AUSTRALIA

#### PURSUANT TO PART 7 OF THE ESSENTIAL SERVICES COMMISSION ACT 2002

- FROM: Kevin Foley, Treasurer
- TO: The Essential Services Commission of South Australia
- RE: Potable water and sewerage prices in South Australia from July 2010 to June 2011.

#### BACKGROUND:

- 1. Pursuant to section 35(1) of the *Essential Services Commission Act 2002* (the Act), the Commission must conduct an inquiry into any matter that the Minister, by written notice, refers to the Commission.
- 2. The Act is committed to the Treasurer by way of *Gazettal* notice dated 12 September 2002 (p. 3384).
- 3. The South Australian Government proposes to publish the attached Transparency Statement on SA Water's potable water and sewerage prices.
- 4. The Transparency Statement links the South Australian Government's decision on potable water and sewerage prices to the National Water Initiative Pricing Principles. It also provides information on SA Water's financial and operating performance, expenditure, revenue, community service obligations, capital expenditure program, profit and its distribution.

#### **REFERRAL:**

I, Kevin Foley, Treasurer, refer to the Commission the matter described in paragraph (a) of the Terms of Reference for inquiry, in accordance with those matters in paragraphs (b), (c) and (d) of the Terms of Reference and subject to the Directions set out in this Notice.

#### **TERMS OF REFERENCE:**

The following are the Terms of Reference for the inquiry referred pursuant to section 35(1) of the Act:

- (a) The Commission is to inquire into the price setting process undertaken in the preparation of advice to Cabinet, resulting in Cabinet making its decision on the level and structure of SA Water's 2010-11 potable water and sewerage prices having regard to the adequacy of the application of:
  - a. the 1994 COAG pricing principles;
  - b. the National Water Initiative, specifically, Clause 65 on pricing principles for urban areas, Clause 66(i) on pricing in the metropolitan area and Clause 66(v) on pricing in regional areas; and
  - c. the National Water Initiative Pricing Principles for the recovery of capital expenditure and urban water tariffs.
- (b) In undertaking this inquiry, the Commission is to take into account:
  - a. the National Water Commission Second Biennial Assessment of Progress in Implementation with respect to Clauses 65, 66(i) and 66(v); and
  - b. the attached Transparency Statement Part A 2010-11 Polable Water and Sewerage Prices South Australia dated May 2010.
- (c) In considering the processes undertaken for the preparation of advice to Cabinet, the Commission is to advise on the extent to which information relevant to the 1994 COAG pricing principles, the National Water Initiative and the National Water Initiative Pricing Principles was made available to Cabinet.
- (d) These terms of reference specifically do not extend to additional information on alternative approaches to setting prices.

**REQUIREMENTS FOR INQUIRY:** 

The following requirements are made pursuant to section 35(5) of the Act:

- (a) I require that the Commission undertake its Inquiry and submit a Draft Report to the Treasurer and the Minister for Water by no later than three months after receipt of these Terms of Reference;
- (b) I require that the Commission submit a Final Report on the inquiry to the Treasurer and the Minister for Water by no later than six weeks after submitting the Draft Report;
- (c) In conducting the Inquiry, the Commission is not required to hold public hearings, public seminars or workshops but may receive and consider any written submissions as it thinks appropriate and it must advertise to call for written submissions to be lodged no later than 28 days from the date of publication of the Notice of Inquiry; and
- (e) SA Water is to meet the reasonable costs of the Commission in undertaking the inquiry.

If the Commission requires further information in relation to this inquiry, it may contact the Director, Regulatory Policy, Revenue and Economics Branch, Department of Treasury and Finance.

#### **DIRECTIONS:**

The following directions are made pursuant to section 35(5)(f) of the Act:

I direct that in undertaking its inquiry the Commission must preserve the confidentiality of any information, material or documentation provided by the Government to enable the Commission to undertake its inquiry, and to that end must enter into a Deed of Non-Disclosure with the Crown in right of the State of South Australia. I hereby authorise the Under Treasurer to act as agent for and on behalf of the Crown for that purpose. Further, the Commission must require any consultant firm or person providing consultancy services to the Commission in relation to the Inquiry to be made a party to that Deed. A copy of the Deed will be made available to the Commission for comment.

Keyin Foley TREASURER 9 6 2010

# Appendix 6: WACC methodology

# Values of WACC input parameters\*

Assumptions	Low	High	Average
Market risk premium	6%	6%	6%
Risk free rate of interest (real)	2.54%	2.54%	2.54%
Risk free rate of interest (nominal)	6.17%	6.17%	6.17%
Corporate tax rate	30%	30%	30%
Gamma	0.5	0.5	0.5
Inflation forecast	3.54%	3.54%	3.54%
Debt margin	1.00%	1.2%	1.1%
Cost of debt (pre tax nominal)	7.17%	7.37%	7.27%
Debt to entity value	50%	60%	55%
Equity beta	0.6	1.0	0.8
Cost of equity (post-tax nominal)	9.77%	12.17%	10.97%
WACC Results			
Nominal post tax WACC	6.53%	7.10%	6.86%
Real pre tax WACC	5.59%	6.38%	6.05%

\* Estimated as at 24 October 2007

# WACC methodology

# Post-tax nominal WACC

The following formula was used to estimate the post-tax nominal WACC.

$$WACC = \frac{K_e^*(1-t)}{\left[1-t^*(1-\gamma)\right]}^* \left(\frac{E}{D+E}\right) + K_d^*(1-t)^* \left(\frac{D}{D+E}\right)$$

where:

Kd = cost of debt Ke = cost of equity D = amount of debt in capital structure E = amount of equity in capital structure  $\gamma$  = gamma t = tax rate

## Pre-tax real WACC

The forward transformation was then adopted to convert the post-tax nominal WACC to the pre-tax real WACC.

## Forward Transformation

Step 1 — convert post-tax nominal into pre-tax nominal using an appropriate tax rate

Step 2 — convert pre-tax nominal into pre-tax real using the Fisher equation.

#### Input Values

The input values used to calculate the post-tax nominal WACC and the pre-tax real WACC are described below.

#### Cost of Debt

The cost of debt is a significant component of the WACC and is the sum of the risk-free rate and the debt margin.

#### Risk-free Rate

The nominal risk-free rate is estimated using the 20-day average of the yield on 10year Government Bonds.

#### Debt Margin

The debt margin is the interest margin above the risk-free rate of interest, which would be incurred by an efficient water business.

#### Cost of Equity

The cost of equity is estimated, using the CAPM, as the sum of the risk-free rate of interest and a premium considered sufficient to compensate equity holders for systematic risk.

#### Market Risk Premium

The market risk premium (MRP) represents the rate of return required by equity holders above the risk-free rate of interest.

#### Equity Beta

The equity beta represents the responsiveness of the return on equity to the market (or systematic risk). An equity beta of 1 indicates that the variability of returns is consistent with the market portfolio.

#### Gearing ratio

The gearing ratio adopted is the proportion of the total asset value attributable to debt, the remainder being attributable to equity.

# Other inputs to the Post-tax nominal WACC

# Gamma

Gamma represents the value of franking credits under the dividend imputation system as a proportion of tax payments.

# Tax Rate

The tax rate represents tax payable as a proportion of taxable income.

# Expected Inflation

Expected inflation is estimated using the Fisher equation on the basis of the 20-day average of the nominal and inflation indexed 10-year Government Bond yields.

# Appendix 7: SA Water's Annual Efficiency Report