

17 May 2019

2019 Review of rail guidelines for Tarcoola-Darwin Railway

ESCOSA

GPO Box 2605

Adelaide SA 5001

By email: escosa@escosa.sa.gov.au

Dear ESCOSA,

Re: 2019 Review of rail guidelines for Tarcoola-Darwin Railway

Thank you for the opportunity to comment on ESCOSA's Draft Decision for the 2019 Review of rail guidelines for Tarcoola-Darwin Railway.

ARTC owns and operates the interstate rail line which connects to the GWA assets at Tarcoola at which point it passes control for train operations and pricing to GWA.

ARTC is therefore an interested party in the development of rail guidelines for Tarcoola-Darwin Railway given that the competitiveness of its below rail offering is dependent upon the competitiveness of the GWA offering.

ARTC supports the focus on commercial negotiation and the application of the Guidelines to provide transparency in the process of seeking and negotiating access; rather than the imposition of regulator negotiated prices.

ARTC believes that these recommendations support a regulatory regime that addresses an overarching objective of promoting commercially negotiated outcomes within a transparent, and low burden, process that allows both sides the opportunity to seek mutually beneficial outcomes in exchange for value; and importantly allows them the freedom to define that value themselves.

The recommendations of the Draft Decision are therefore strongly supported by ARTC and we welcome the opportunity to answer any questions which may arise in respect of this submission.

Please do not hesitate to contact me on 08 8217 4248 if you have any further questions in respect of this submission.

Yours sincerely



Jonathan Teubner
Manager Economic Regulatory Development