

APPLICATION FORM FOR THE ISSUE OF A LICENCE BY THE ESSENTIAL SERVICES COMMISSION OF SA UNDER THE WATER INDUSTRY ACT

Application Form

THIS REGULATORY DOCUMENT SHOULD BE READ IN CONJUNCTION WITH THE FINAL ADVICE



Enquiries concerning the currency of this form should be addressed to:

Essential Services Commission of South Australia GPO Box 2605 Adelaide SA 5001

1800 633 592 (SA and mobiles only)

licensing@escosa.sa.gov.au www.escosa.sa.gov.au

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INFORMATION FOR APPLICANTS BEFORE FILLING OUT THIS FORM

Purpose of this form

This form is to be completed by persons making an application to the Essential Services Commission of South Australia (the **Commission**) for the issue of a licence to provide a retail service (or undertake any other activity for which a licence is required by the regulations) in the water industry in South Australia.

The Commission may consider joint applications from two or more persons who wish to hold a licence jointly. Persons making joint applications must ensure that each of the applicants completes a separate application form together with a covering letter explaining that the application is for a licence to be jointly held.

Basis for this form

Section 19(1) of the *Water Industry Act 2012* (the **Act**) provides that an application for the issue of a licence must be made to the Commission in a form approved by the Commission. This is the form approved by the Commission.

Use of this form and applicant's responsibility

For the purpose of this application form, a reference to the term "Officer" include the applicant's directors and secretary, and/or other persons who make or participate in making decisions that affect a substantial part of the business of the applicant (e.g. Chief Executive Officer, Chief Financial Officer, General Manager etc.).

Applicants should list the information requested in the spaces provided in this form and enclose additional information when required. Applicants must take all reasonable steps to ensure the information provided in the application form is complete, true and correct and are required to make a declaration to that effect. Failure to disclose information or misrepresent any matter relevant to such information may result in a licence not being issued or in the suspension or cancellation of a licence at a later time.

Applicants are responsible for providing the Commission with current, accurate and relevant information. This will ensure that the application is processed promptly and without delay. All applications are assessed on a case-by-case basis. If insufficient information is provided with an application, the Commission will request additional information to be submitted before the application is considered further. This may cause delays in the assessment of the application.

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Prior reading

It is essential that licence applicants read the Commission's Water Bulletin – "Licensing Arrangements for the Water Industry" before they fill out this form. This Bulletin is available on the Commission's website www.escosa.sa.gov.au under water/licensing. Applicants should also familiarise themselves with the regulatory obligations set out in the Act and the Water Retail Code that will apply to entities that provide retail services.

Licence conditions

Section 25 of the Act requires the Commission to impose certain conditions in licences. The Commission strongly recommends that applicants review these mandatory conditions. Applicants must be familiar with the relevant conditions and be confident that they can comply with the conditions. The Commission will have regard to the scale and nature of the operations undertaken by an applicant in imposing these conditions and will be available to consult with an applicant in this regard.

Consultation and Confidentiality

The Commission will consult with relevant government, industry and consumer groups in the conduct of its licensing functions through a public consultation process. Consequently, applications and/or supporting information will be made available on the Commission's website and in hard copy from the Commission's office for this purpose.

If applicants believe that they are providing confidential information when completing this form they should write "this information is confidential" after any such information. It is the applicant's responsibility to ensure this is clearly highlighted on the form. Applicants should also provide a 'non-confidential' version of the form capable of publication on the Commission's website.

The Commission will use information supplied in applications and in support of applications in accordance with the requirements of Part 5 of the *Essential Services Commission Act 2002*. Applicants claiming confidentiality are encourage to familiarise themselves with Part 5. Applicants should note that the Commission may be required to disclose confidential information in some circumstances.

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How to lodge an application

Applicants should send their completed application form in writing and electronically.

In writing to: Essential Services Commission of SA

GPO Box 2605

Adelaide SA 5001

Electronically to: licensing@escosa.sa.gov.au

Application fee

Applicants must also enclose an application fee (which is to be set by the Treasurer) with their application. This fee must be received by the Commission in cleared funds before it can commence assessing an application.

Annual licence fee

Holding a licence incurs an annual licence fee. The licence fees are set by the Treasurer, however, are collected by the Commission. At annual intervals, the Commission, on behalf of the Department of Treasury and Finance, will send to each licensee an invoice for the relevant annual licence fee. Licence fees are to be paid on receipt of an invoice via one of the payment options set out in the invoice.

A licence cannot be issued until the first annual licence fee has been paid.

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1. THE APPLICANT

Applicants must answer all questions in this section.

1.1.	Iden	tity of applicant			
	State the full name of the applicant. The applicant should be the person/entity that will be providing a retail service (e.g. retail or distribution operations etc). The Commission can also consider joint applications from two or more persons who wish to jointly hold the licence. Joint applicants should each complete an application form, and submit their application forms at the same time, with a covering letter explaining that a joint application is being made.				
	Name:	District Council of Grant			••••
					••••
1.2.	Lego	al identity of applica	ınt		
	Provide information about the applicant, (i.e. whether the applicant is a natural person, proprietary limited or public company, partnership or local government body etc). If the applicant is a body corporate, please also state the jurisdiction in which the applicant is registered, and the applicant's ABN/ACN.				
	proclamation	orate under the Local Govern on on 1 st July 1996 (ABN 6046	8119582)		
1.3.	Address and Contact Details of applicant				
	Business Address:				
	324 Commercial Street West Mount Gambier				
	***************************************			••••••	• • • •
	State: S	Α	Post Code:	5290	
	Postal Address (if different to Business Address): PO Box 724 Mount Gambier				
	State: S	A	Post Code:	5290	
	Telephone:	08 8721 0444			• • • • •
	Facsimile:	08 8721 0410			••••
	F-mail:	info@dcgrant sa gov au			

The full name, title and contact details of a person to whom the Commission can direct enquiries

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Contact Person on behalf of applicant 1.4.

and correspondence about the application.

Full Name: Trevor Smart Title: CEO **Business Address:** 324 Commercial Street West Mount Gambier State: SA Post Code: 5290..... Postal Address (if different to above): PO Box 724 Mount Gambier State: Post Code: 5290..... SA 08 8721 0444 Telephone: Facsimile: 08 8721 0410 E-mail: trevor.smart@dcgrant.sa.gov.au Contact person for licence fees 1.5. The full name or title of the person to whom the Commission can direct enquiries and correspondence about licence fees. **Full Name:** As above Title: **Business Address:** State: Post Code: Postal Address (if different to above): State: Post Code: ********************************* Telephone: Facsimile: E-mail:

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2. THE LICENCE

Applicants must answer all questions in this section.

2.1. A detailed description of the retail services for which a licence is sought

For example:

Water: drinking- residential and/or non-residential;

Water: non-drinking - residential and/or non-residential;

Sewerage: residential and/or non-residential; and

Sewerage - trade waste - non-residential.

Applicants should provide detailed information in respect of where the retail services will be provided and to whom (i.e. type and number of customers)

DC Grant currently has six CWMS as follows:

Port MacDonnell CWMS – services residential properties and limited non-residential and currently provides 595 available connection points.

Allendale East CWMS – services residential properties and limited non-residential and currently provides 125 available connection points.

Pelican Point CWMS – services residential properties only and currently provides 35 connection points.

Cape Douglas CWMS – services residential properties only with 50 available connection points.

Tarpeena CWMS – services residential properties and limited non-residential and currently provides 195 connection points.

Donovans CWMS – is in the final stages of construction and will service residential properties only and will have 105 available connection points.

2.2. Date from which Licence is sought

If the applicant seeks to have the licence issued by a certain date, provide this date. Please note that the Commission does not undertake to issue the licence by this date. Applicants should usually allow the Commission a minimum of eight weeks to consider an application, as a public consultation period of several weeks forms part of the Commission's consideration of licence applications.

January 1, 2013......

3. SUITABILITY OF APPLICANT TO HOLD A LICENCE

Applicants must answer all questions in this section.

3.1. Standard of honesty and integrity shown by applicant

In deciding whether the applicant is a suitable person to hold a licence, the Commission may:

- consider the applicant's previous commercial and other dealings, and
- the standard of honesty and integrity shown in those dealings.

Please provide information that will assist the Commission in its consideration of this matter. If the applicant:

- has been found guilty of any criminal offence,
- has been successfully prosecuted under any Territory, State or Commonwealth legislation (such as the Australian Securities and Investments Commission Act 2001 or the Competition and Consumer Act 2010); or
- has been the subject of disciplinary action,
- details of such matters must be disclosed. Failure to disclose such information or misrepresent any matter relevant to such information may result in the cancellation of a licence.

The Commission may use the service of an external expert to assist with the assessment of the applicant's standard of honesty and integrity.

The Council has not been convicted of any criminal offence. The Council has never been prosecuted under any State or Commonwealth legislation. The Council welcomes any further investigation by the Commission.

3.2. Standard of honesty and integrity shown by officers and major shareholders (if relevant) of the applicant

Applicants should address responses to this question in the same manner as 3.1 above.

Council's elected members and CEO have not been convicted of any criminal offence. The elected members and CEO have never been prosecuted under any State or Commonwealth legislation. The elected members and CEO welcome any further investigation by the Commission.

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3.3. Names and addresses of the officers of applicant

State the names and addresses of the officers of the applicant. "Officers" of the applicant include the applicant's directors and secretary, or other persons who make or participate in making decisions that affect a substantial part of the business or operations of the applicant that will be licensed.

Full Name:	Trevor Smart		
Date of Birth:		•••••	
Office Held:	CEO	*******************************	
Business Addı	ress:		
324 Commerc	ial St West Mount Gambier		
State: SA		Post Code:	5290
Full Name:	Jane Fetherstonhaugh	••••••	
Date of Birth:		•••••	
Office Held:	Deputy CEO	•••••	
Business Add	ress:		
324 Commerc	ial St West Mount Gambier	•••••	
State: SA		Post Code:	5290
Full Name:	Nicole Dodds		
Date of Birth:			
Office Held:	Environmental Health Mana	ıger	
Business Address:			
324 Commerc	ial St West Mount Gambier	•••••	
State: SA		Post Code:	5290

See attached list of Elected Members

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3.4.		mes and addresses of plicant (not relevant fo	-	-
	• •	names and addresses of the major sho		, ,
	Full Name:			
	Date of Bir	th (if applicable):		
	Office Held	:		•••••
	Business A			
	Full Name:			
	Date of Bir	th (if applicable):		***************************************
	Office Held	d:		•••••
	Business A			
	Full Name			
	Date of Bir	rth (if applicable):	**********	***************************************
	Office Held	d:		
	Business A	ddress:		

	State:		Post Code:	

(attach additional pages if necessary)

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3.5.	Details of the group members (not relevant for
	local council applicants)

	This is information about entities controlled by the applicant, or by the ultimate parent entity of the applicant (if applicable).
3.6.	. Additional information
	Please answer the following questions.
	 Is the applicant a resident of, or does it have permanent establishment in, Australia? If the answer to this question is "no", please provide further details.
	Yes
	 Is the applicant under external administration (as defined in the Corporations Act 2001) or under a similar form of administration under any laws applicable to it in any jurisdiction? If the answer to this question is "yes", please provide further details.
	Not applicable
	 Is the applicant immune from suit in respect of the obligations under the Water Industry Act 2012? If the answer to this question is "yes", please provide further details.
	No
	 Is the applicant capable of being sued in its own name in a court of Australia? If the answer to this question is "no", please provide further details
	Yes

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3.7. Financial resources available to the applicant

Provide information about the financial resources available to the applicant which provides sufficient evidence of the current and ongoing financial capacity of the applicant to effectively provide the relevant retail services (e.g. bank guarantees, credit history and business continuity arrangements).

If the applicant is a company, please enclose a copy of the audited (and Board approved) profit and loss statement and balance sheet for the previous two financial years, including the director's report and the audit opinion. If the applicant is a subsidiary company, please also provide a copy of the audited profit and loss statement and balance sheet of the applicant's parent company for the previous two financial years.

If an applicant is a local council, please enclose a copy of the audited profit and loss statement and balance sheet for the previous two financial years.

Applicants should also submit copies of business plans which detail the strategic direction of the applicant, including its objectives, identified opportunities in the market place and forecast results.

	See attached copies of Adopted Annual Business Plan, Strategic Management Plan and Long Term financial Plan
	<u> </u>
	•••••••••••••••••••••••••••••••••••••••
3.8.	Human resources available to the applicant
	Provide information about the human resources available to the applicant, for example, the number of employees and the experience of these employees in providing the services for which the licence is sought. If the applicant will employ contractor/s to assist with the licensed operations, please provide the name of that contractor/s, and details about the experience of the contractor/s in such operations and details of the processes in place to ensure the contractor/s will comply with the regulatory obligations imposed by the licence.
	Council's CWMS maintained and operated by suitably qualified persons. Council has a dedicated CWMS asset maintenance officer, available mechanic on staff and numerous other staff members with experience in the day to day maintenance of all Councils CWMS schemes.
	Council also has a long standing relationship with a number of preferred contractors who have past experience working on the schemes (eg Plumbers). This is also supported by a team of administration staff to assist where necessary.

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3.9. Technical resources available to the applicant

Applicants are asked to provide details about the availability of technical resources to be used in carrying out the services for which a licence is sought. The information should include details about the technically qualified staff available to the applicant and (if relevant) of experience gained in similar operations.

Applicants must also provide sufficient details of the systems and processes to be used to market and/or communicate with customers, to provide bills, to follow up payments and process customer move-ins and move-outs and deal with customer enquiries and complaints.

Refer to 3.8	
KETEL IN 3 X	

Please find attached copies of the following documents to provide evidence of available technical resources, systems and processes already in place:

- Complaint Handling Policy & Internal Review of Council Decision Procedure
- Records Management Policy
- Hazard Management Policy
- Rate Rebate and Postponement of Rates Policy
- Copy of the information shown on the rates notices (billing info, payment options, fines etc).

Residents are billed quarterly by way of issuing a rates notice. The relevant CWMS charge is detailed on the rates notices, which are issued within 30-60 days of payment falling due in Sep, Dec, Mar & Jun, pursuant to section 181 of the Local Government Act 1999. Reminder letters are sent via the Rates officer where payment is not received by the due dates.

Council has an obligation to maintain Assessment Record under section 172 of the Local Government Act 1999, which includes details of every piece of land in the Council's area to which service charges are attached and the person who is liable to pay the service rate or charge, thereby constituting a record of Council's CWMS 'customers'.

Council maintains a web-site which contains information for customers to access, including payment options for bills and emergency (out of hours) contact details for relevant officers.

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3.10. Contracts

Applicants must provide reasonable evidence that they are able to meet reasonably foreseeable obligations under contracts for the sale and supply of water or the sale or supply of sewerage services (or both) as the case may be. Such contracts would include contracts whereby the applicant is reliant on a supply of water or specific sewerage service from a third party which is intends to on sell to its customers.

Allendale East CWMS – Council has a lease agreement with an adjoining farming to use available treated water for irrigation when available, or Council has the ability to irrigate on own land if needed.

Port MacDonnell – Council has a contract with SAWater for the treatment of effluent collected from the township. SA Water have emergency procedures in place to provide removal of effluent from Port MacDonnell through pumping trucks and remove to alternate sites if Finger Point (SA Water) facility is shut down for longer that Council's emergency storage capacities.

Council does not on sell any treated water to any third party

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3.11. Suitable and appropriate infrastructure

The Commission may not issue a licence unless it is satisfied that the infrastructure to be used in connection with the relevant service is appropriate for the purposes for which it will be used. Applicants are therefore asked to provide a detailed description of the infrastructure that will be utilised by the applicant in providing the retail services for which the licence is sought and verify that the infrastructure has been (or will be) developed in accordance with relevant Australian Industry Codes and Australian Standards with reference to technical specifications or reports.

If an applicant does not own the infrastructure to be used in delivering the relevant retail services, the applicant must provide information regarding the appropriateness of that infrastructure and of the binding arrangements that are (or will be) in place with the owner of the infrastructure in regards to the use of the infrastructure.

All of Councils schemes meet all licensing requirements of the EPA and the
Department of Health and are currently operating without problem and are fit
for purpose. Council owns the entire associated infrastructure (gravity networks,
pipelines, pump stations, treatment lagoons, and land for irrigation and
treatment plants) for the six schemes referred to in this application
The commission is referred to the Council's response at 3.7 above
The commission is referred to the council's response at 5.7 above.

3.12. Risk management

Provide confirmation and reasonable evidence that the applicant's management has identified the risks associated with the retail services it intends to provide and has established, utilises and relies upon risk management systems and processes which are adequate, accurate and current to address those risks. A copy of the applicant's risk management strategy should be submitted.

Council is currently reviewing all risk and hazard management within Council,	
with new plans being developed at this time. Presently, the management of the	
schemes are carried out under systems that are already in place, as shown in	
Q3.9 and Emergency procedures (as attached). Council also maintains Risk and	
Hazard registers for all Council sites and activities; which are reviewed and audited routinely.	
•	
	•
***************************************	•

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3.13. Licences held by the applicant in other Australian jurisdictions

If the applicant holds, or has previously held, a retail services licence or equivalent in other Australian jurisdictions please provide details. If a licence previously held has been suspended or cancelled, please provide details.

Not applicable	
ivot applicable.	

3.14. Previous unsuccessful licence applications in other Australian jurisdictions

Please state whether the applicant has applied for a water retail licence or equivalent in another Australian jurisdiction and not been issued with a licence, and provide relevant details.

Not	applicable	
	appiioanic	***************************************

3.15. Licences held by associates of the applicant

If an associate of the applicant (within the meaning of the Corporations Act) holds a water retail licence in South Australia or in other Australian jurisdictions, please provide details.

Not as	oplicable	***************************************	
1100 4	pricable	***************************************	

3.16. Compliance program

Applicants are required to submit a copy of their Compliance Program which details what compliance systems the applicant has (or will have) in place and a description of how these systems will ensure compliance with the applicable regulatory obligations imposed by a licence and the Water Retail Code. The Commission expects that a Compliance Program will, as a minimum, document:

- the obligations that will apply to the applicant;
- the processes that are (or will be) in place to ensure the applicant's compliance with obligations;
- details on how compliance is monitored;
- details of how non-compliance will be reported and rectified; and
- details of any internal audit programs in place that review (or will review) the effectiveness of the Compliance Program from time to time.

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Council is committed to adopting a Compliance Program that ensures Council's compliance with applicable legislation, regulations, codes and or organisational standards. The program will set up systems, including monitoring and reporting, that will assist Council in preventing, identifying and responding to any breach that may occur. Council will implement an internal audit program to review the effectiveness of the Compliance Program once implemented.

3.17. Additional information

The Commission encourages applicants to provide any additional information they consider would be of assistance in supporting the application. Please provide below.

The following information outlines the year in which each of the schemes were built:

Port MacDonnell - 1997
Allendale East: - 2006
Pelican Point - 2000
Tarpeena -1987
Cape Douglas - 2010
Donovans – under construction

4. FACTORS SPECIFIED IN THE ESSENTIAL SERVICES COMMISSION ACT 2002

In considering a licence application, the Commission must have as its primary objective the protection of the long term interests of consumers with respect to the price, quality and reliability of essential services, and must also have regard to the need to:

- a) promote competitive and fair market conduct;
- b) prevent misuse of monopoly or market power;
- c) facilitate entry into relevant markets;
- d) promote economic efficiency;
- e) ensure consumers benefit from competition and efficiency;
- f) facilitate maintenance of the financial viability of regulated industries and the incentive for long term investment;
- g) promote consistency in regulation with other jurisdictions.

If the applicant believes that information about their application would assist the Commission in its consideration of these factors, the applicant should provide such information below.

Most of the townships in regional South Australia are provided with wastewater services by Local Government through various forms of CMWS. Councils did not 'choose' to become involved in the provision of wastewater services as historically this was the role the South Australian Engineering and Water Supply Department (E&WS) and subsequent SA Water under the Sewerage Act 1929.

From the early 1960's the State Government sought to encourage Council's to construct a cheaper form of communal drainage in regional towns based on linking existing septic tanks.

The then Local Government Act 1934 was amended to provide Councils with the necessary powers to construct and charge for these schemes. Councils were provided with financial subsidies and technical assistance originally by the Department of Health and subsequently by the Department of Local Government and the E&WS. The LGA agree to take over the management of the State Government subsidy program in 2005. Over time 39 Councils manage more that 170 separate CWMS.

In regional area, the provision of CWMS was a public service provided by a Council when the State Government's water utility was unwilling to do so, presumably on the basis of scale and economic considerations.

It should be noted that the State Government's water security plan, 'Water for Good', sets ambitious targets for the harvesting and recycling of stormwater in the Greater Adelaide and regional areas. The vast majority of stormwater

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harvesting is undertaken by Councils and it would be a perverse policy outcome if Councils were confronted with a regulatory regime which created disincentives for harvesting, recycling and sale of stormwater resources.

Care should be taken to ensure that where Councils are involved in CWMS operations or stormwater harvesting and recycling projects, which include the sale of water resources, that regulation by ESCOSA is commensurate with the scale of the scheme(S).

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5. APPLICATION FEES

Applicants for a licence must pay the Commission an application fee which is fixed by the Treasurer. Please enclose this fee with the application. An application cannot be considered until this fee has been received.

6. DECLARATION

Statutory Declaration

All information in this application for the issue of a licence to authorise the provision of retail services in the water industry in South Australia must be verified by a Statutory Declaration of the applicant, in accordance with the provisions of the Oaths Act 1936 (SA)¹, stating that the information contained in the application is true and correct to the best of the applicant's knowledge, information and belief.

In conjunction with this declaration, evidence of the relevant authority of the declarant to sign on behalf of the applicant must also be provided to the Commission.²

TREVOR JOHN SMART			
of PO Box 724 MTGAMBIER SA 5290			
do solemnly and sincerely declare that the information contained in this Application for the issue of a licence to authorise the provision of retail services in the water industry in South Australia is true and correct to the best of my knowledge information and belief.			
And I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the <i>Oaths Act 1936</i> .			
Signature (Where the applicant is a body corporate, the declaration must be made by a person authorised by body corporate to sign on its behalf) Declared at: Mount Combie. this 30 day of Other. 2012 Before me: Signature of Justice of the Peace or other person authorised under the Oaths Act 1936)			
Donna Marie Hutchesson, J.P. # 12124 A Justice of the Peace for South Australia			

¹ Or equivalent legislation in other Australian jurisdictions.

² The Commission will accept a copy of a Board or Council minute (or circulating resolution) giving approval for the declarant to sign on behalf of the applicant as evidence of the relevant authority.



THE ESSENTIAL SERVICES COMMISSION OF SOUTH AUSTRALIA

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