

APPLICATION FORM FOR THE ISSUE OF A LICENCE BY THE ESSENTIAL SERVICES COMMISSION OF SA UNDER THE WATER INDUSTRY ACT

Application Form

THIS REGULATORY DOCUMENT SHOULD BE READ IN CONJUNCTION
WITH THE FINAL ADVICE



Enquiries concerning the currency of this form should be addressed to:

Essential Services Commission of South Australia
GPO Box 2605
Adelaide SA 5001

Facsimile: (08) 8463 4449
Telephone: (08) 8463 4444
Freecall: 1800 633 592 (SA and mobiles only)
E-mail: licensing@escosa.sa.gov.au
Web: www.escosa.sa.gov.au

AMENDMENT RECORD (since MONTH 2012)

<i>Issue No.</i>	<i>Commencement Date</i>	<i>Pages</i>
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TABLE OF CONTENTS

Information for applicants before filling out this form	3
Purpose of this form	3
1. The Applicant	7
1.1. Identity of applicant	7
1.2. Legal identity of applicant	7
1.3. Address and Contact Details of applicant	7
1.4. Contact Person on behalf of applicant	8
1.5. Contact person for licence fees	8
2. The Licence	10
2.1. A detailed description of the retail services for which a licence is sought	10
2.2. Date from which Licence is sought	10
3. Suitability of Applicant to Hold a Licence	11
3.1. Standard of honesty and integrity shown by applicant	11
3.2. Standard of honesty and integrity shown by officers and major shareholders (if relevant) of the applicant	11
3.3. Names and addresses of the officers of applicant	13
3.4. Names and addresses of major shareholders of applicant (not relevant for local council applicants)	14
3.5. Details of the group members (not relevant for local council applicants)	15
3.6. Additional information	15
3.7. Financial resources available to the applicant	16
3.8. Human resources available to the applicant	16
3.9. Technical resources available to the applicant	19
3.10. Contracts	19
3.11. Suitable and appropriate infrastructure	21

**Application form for the issue of a licence by the Essential Services Commission of SA under
the Water Industry Act 2012**
Application Form

3.12. Risk management _____	22
3.13. Licences held by the applicant in other Australian jurisdictions _____	23
3.14. Previous unsuccessful licence applications in other Australian jurisdictions _____	23
3.15. Licences held by associates of the applicant _____	23
3.16. Compliance program _____	23
3.17. Additional information _____	1
4. Factors specified in the Essential Services Commission Act 2002 _____	2
5. Application Fees _____	4
6. Declaration _____	5

INFORMATION FOR APPLICANTS BEFORE FILLING OUT THIS FORM

Purpose of this form

This form is to be completed by persons making an application to the Essential Services Commission of South Australia (the **Commission**) for the issue of a licence to provide a retail service (or undertake any other activity for which a licence is required by the regulations) in the water industry in South Australia.

The Commission may consider joint applications from two or more persons who wish to hold a licence jointly. Persons making joint applications must ensure that each of the applicants completes a separate application form together with a covering letter explaining that the application is for a licence to be jointly held.

Basis for this form

Section 19(1) of the *Water Industry Act 2012* (the **Act**) provides that an application for the issue of a licence must be made to the Commission in a form approved by the Commission. This is the form approved by the Commission.

Use of this form and applicant's responsibility

For the purpose of this application form, a reference to the term "Officer" include the applicant's directors and secretary, and/or other persons who make or participate in making decisions that affect a substantial part of the business of the applicant (e.g. Chief Executive Officer, Chief Financial Officer, General Manager etc.).

Applicants should list the information requested in the spaces provided in this form and enclose additional information when required. Applicants must take all reasonable steps to ensure the information provided in the application form is complete, true and correct and are required to make a declaration to that effect. Failure to disclose information or misrepresent any matter relevant to such information may result in a licence not being issued or in the suspension or cancellation of a licence at a later time.

Applicants are responsible for providing the Commission with current, accurate and relevant information. This will ensure that the application is processed promptly and without delay. All applications are assessed on a case-by-case basis. If insufficient information is provided with an application, the Commission will request additional

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012

Application Form

information to be submitted before the application is considered further. This may cause delays in the assessment of the application.

Prior reading

It is essential that licence applicants read the Commission's Water Bulletin – "*Licensing Arrangements for the Water Industry*" before they fill out this form. This Bulletin is available on the Commission's website www.escosa.sa.gov.au under water/licensing. Applicants should also familiarise themselves with the regulatory obligations set out in the Act and the Water Retail Code that will apply to entities that provide retail services.

Licence conditions

Section 25 of the Act requires the Commission to impose certain conditions in licences. The Commission strongly recommends that applicants review these mandatory conditions. Applicants must be familiar with the relevant conditions and be confident that they can comply with the conditions. The Commission will have regard to the scale and nature of the operations undertaken by an applicant in imposing these conditions and will be available to consult with an applicant in this regard.

Consultation and Confidentiality

The Commission will consult with relevant government, industry and consumer groups in the conduct of its licensing functions through a public consultation process. Consequently, applications and/or supporting information will be made available on the Commission's website and in hard copy from the Commission's office for this purpose.

If applicants believe that they are providing confidential information when completing this form they should write "this information is confidential" after any such information. It is the applicant's responsibility to ensure this is clearly highlighted on the form. Applicants should also provide a 'non-confidential' version of the form capable of publication on the Commission's website.

The Commission will use information supplied in applications and in support of applications in accordance with the requirements of Part 5 of the *Essential Services Commission Act 2002*. Applicants claiming confidentiality are encouraged to familiarise themselves with Part 5. Applicants should note that the Commission may be required to disclose confidential information in some circumstances.

**Application form for the issue of a licence by the Essential Services Commission of SA under
the Water Industry Act 2012**
Application Form

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012
Application Form

How to lodge an application

Applicants should send their completed application form in writing and electronically.

In writing to: Essential Services Commission of SA
GPO Box 2605
Adelaide SA 5001

Electronically to: licensing@escosa.sa.gov.au

Application fee

Applicants must also enclose an application fee (which is to be set by the Treasurer) with their application. This fee must be received by the Commission in cleared funds before it can commence assessing an application.

Annual licence fee

Holding a licence incurs an annual licence fee. The licence fees are set by the Treasurer, however, are collected by the Commission. At annual intervals, the Commission, on behalf of the Department of Treasury and Finance, will send to each licensee an invoice for the relevant annual licence fee. Licence fees are to be paid on receipt of an invoice via one of the payment options set out in the invoice.

A licence cannot be issued until the first annual licence fee has been paid.

1. THE APPLICANT

Applicants must answer all questions in this section.

1.1. Identity of applicant

State the full name of the applicant. The applicant should be the person/entity that will be providing a retail service (e.g. retail or distribution operations etc). The Commission can also consider joint applications from two or more persons who wish to jointly hold the licence. Joint applicants should each complete an application form, and submit their application forms at the same time, with a covering letter explaining that a joint application is being made.

Name: Fairmont Utilities Pty Ltd ABN 80 092 157 063

1.2. Legal identity of applicant

Provide information about the applicant, (i.e. whether the applicant is a natural person, proprietary limited or public company, partnership or local government body etc). If the applicant is a body corporate, please also state the jurisdiction in which the applicant is registered, and the applicant's ABN/ACN.

Fairmont Utilities Pty Ltd ABN 80 092 157 063
21 -14 North Terrace Adelaide.....
South Australia 5000.....

1.3. Address and Contact Details of applicant

Business Address:

Fairmont Utilities Pty Ltd
Attention: Brenton Allen
21 -14 North Terrace Adelaide

State: South Australia **Post Code:** 5000.....

Postal Address (if different to Business Address):

Fairmont Utilities Pty Ltd PO Box 179 Hindmarsh
Attention: Brenton Allen

Application form for the issue of a licence by the Essential Services Commission of SA under
the Water Industry Act 2012
Application Form

State: South Australia..... **Post Code:** 5007

Telephone: 08 81123133

Facsimile: 08 82215510

E-mail: brentona@fairmontgroup.com.au.....

1.4. Contact Person on behalf of applicant

The full name, title and contact details of a person to whom the Commission can direct enquiries and correspondence about the application.

Full Name: Brenton Allen

Title: Operations Manager

Business Address:

21 North Terrace Adelaide

State: South Australia..... **Post Code:** 5000

Postal Address (if different to above):

Fairmont Utilities Pty Ltd PO Box 179 Hindmarsh

Attention: Brenton Allen

.....

State: South Australia..... **Post Code:** 5007

Telephone: 08 81123133

Facsimile: 08 82215510

E-mail: brentona@fairmontgroup.com.au.....

1.5. Contact person for licence fees

The full name or title of the person to whom the Commission can direct enquiries and correspondence about licence fees.

Full Name: Brenton Allen

Title: Operations Manager

Business Address:

21 North Terrace Adelaide

Application form for the issue of a licence by the Essential Services Commission of SA under
the Water Industry Act 2012
Application Form

State: South Australia **Post Code:** 5000.....

Postal Address (if different to above):

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State: **Post Code:**

Telephone:

Facsimile:

E-mail:

2. THE LICENCE

Applicants must answer all questions in this section.

2.1. A detailed description of the retail services for which a licence is sought

For example:

Water: drinking- residential and/or non-residential;

Water: non-drinking – residential and/or non-residential;

Sewerage: residential and/or non-residential; and

Sewerage – trade waste – non-residential.

Applicants should provide detailed information in respect of where the retail services will be provided and to whom (i.e. type and number of customers)

Water: drinking – residential and / or non – residential;

Water: non - drinking –residential and / or non – residential;

Sewerage: residential and / or non-residential; and sewerage – trade waste –
non trade waste- non residential.....

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2.2. Date from which Licence is sought

If the applicant seeks to have the licence issued by a certain date, provide this date. Please note that the Commission does not undertake to issue the licence by this date. Applicants should usually allow the Commission a minimum of eight weeks to consider an application, as a public consultation period of several weeks forms part of the Commission's consideration of licence applications.

June 2013

3. SUITABILITY OF APPLICANT TO HOLD A LICENCE

Applicants must answer all questions in this section.

3.1. *Standard of honesty and integrity shown by applicant*

In deciding whether the applicant is a suitable person to hold a licence, the Commission may:

- consider the applicant's previous commercial and other dealings, and*
- the standard of honesty and integrity shown in those dealings.*

Please provide information that will assist the Commission in its consideration of this matter. If the applicant:

- has been found guilty of any criminal offence,*
- has been successfully prosecuted under any Territory, State or Commonwealth legislation (such as the Australian Securities and Investments Commission Act 2001 or the Competition and Consumer Act 2010); or*
- has been the subject of disciplinary action,*
- details of such matters must be disclosed. Failure to disclose such information or misrepresent any matter relevant to such information may result in the cancellation of a licence.*

The Commission may use the service of an external expert to assist with the assessment of the applicant's standard of honesty and integrity.

None of the applicants have had any prosecutions under any Territory, State or Commonwealth Legislation and welcome any further investigation if required

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3.2. *Standard of honesty and integrity shown by officers and major shareholders (if relevant) of the applicant*

Applicants should address responses to this question in the same manner as 3.1 above.

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012
Application Form

None of the applicants have had any prosecutions under any Territory, State or

Commonwealth Legislation and welcome any further investigation if
required

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3.3. Names and addresses of the officers of applicant

State the names and addresses of the officers of the applicant. "Officers" of the applicant include the applicant's directors and secretary, or other persons who make or participate in making decisions that affect a substantial part of the business or operations of the applicant that will be licensed.

Full Name: David Lee Pickard

Date of Birth: 12/09/65

Office Held: Director

Business Address:

21 North Terrace Adelaide

State: South Australia **Post Code:** 5000

Full Name: Brett Paterson

Date of Birth: 18/02/60

Office Held: Chief Financial Officer

Business Address:

21 North Terrace Adelaide

State: South Australia **Post Code:** 5000

Full Name: Brenton Allen

Date of Birth: 25/10/59

Office Held: Operations Manager

Business Address:

21 North Terrace Adelaide

State: South Australia **Post Code:** 5000

(attach additional pages if necessary)

**3.4. Names and addresses of major shareholders of
applicant (not relevant for local council
applicants)**

State the full names and addresses of the major shareholders of the applicant.

Full Name: David Lee Pickard.....

Date of Birth (if applicable): 12/09/1965

Office Held: Director

Business Address:

21 North Terrace Adelaide

State: South Australia..... **Post Code:** 5000.....

Full Name:

Date of Birth (if applicable):

Office Held:

Business Address:

.....

State: **Post Code:**

Full Name:

Date of Birth (if applicable):

Office Held:

Business Address:

.....

State: **Post Code:**

(attach additional pages if necessary)

3.5. Details of the group members (not relevant for local council applicants)

*This is information about entities controlled by the applicant, or by the ultimate parent entity of
the applicant (if applicable).*

N/A

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3.6. Additional information

Please answer the following questions.

- *Is the applicant a resident of, or does it have permanent establishment in, Australia? If
the answer to this question is "no", please provide further details.*

Yes

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- *Is the applicant under external administration (as defined in the Corporations Act 2001)
or under a similar form of administration under any laws applicable to it in any
jurisdiction? If the answer to this question is "yes", please provide further details.*

No

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- *Is the applicant immune from suit in respect of the obligations under the Water Industry
Act 2012? If the answer to this question is "yes", please provide further details.*

No

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- *Is the applicant capable of being sued in its own name in a court of Australia? If the
answer to this question is "no", please provide further details*

Yes

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3.7. Financial resources available to the applicant

Provide information about the financial resources available to the applicant which provides sufficient evidence of the current and ongoing financial capacity of the applicant to effectively provide the relevant retail services (e.g. bank guarantees, credit history and business continuity arrangements).

If the applicant is a company, please enclose a copy of the audited (and Board approved) profit and loss statement and balance sheet for the previous two financial years, including the director's report and the audit opinion. If the applicant is a subsidiary company, please also provide a copy of the audited profit and loss statement and balance sheet of the applicant's parent company for the previous two financial years.

If an applicant is a local council, please enclose a copy of the audited profit and loss statement and balance sheet for the previous two financial years.

Applicants should also submit copies of business plans which detail the strategic direction of the applicant, including its objectives, identified opportunities in the market place and forecast results.

Company Secretary and Chief Financial Officer Brett Graham is a Chartered Accountant with 20 years' experience in land development through engagements at AV Jennings Ltd, Land SA Pty Ltd, Lifestyle SA Retirement Villages and Fairmont Homes Group Pty Ltd. These entities have successfully produced over 8,000 land allotments of all descriptions in that time. Some of the 50-plus projects include Seaford Rise, Seaford Meadows, Regent Gardens, Walkley Heights, Blakeview, Craigmore and high rise development AIR Apartments.....

Other documents are supplied as an appendix 1.....

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3.8. Human resources available to the applicant

Provide information about the human resources available to the applicant, for example, the number of employees and the experience of these employees in providing the services for which the licence is sought. If the applicant will employ contractor/s to assist with the licensed operations, please provide the name of that contractor/s, and details about the experience of the contractor/s in such operations and details of the processes in place to ensure the contractor/s will comply with the regulatory obligations imposed by the licence.

Name: David Pickard (Director Fairmont Homes Group)

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012
Application Form

David has owned and operated the Fairmont Homes Group since 2004 which has designed and delivered to the South Australian community 350 housing lots per year including supply of the Water, sewer and non-potable water infrastructure. Fairmont's current and completed projects consist of:

Seaford Meadows (current project) over 1400 home sites connected to existing SA Water infrastructure, Sewer, Water and Non Potable Water.

Parkwood Estate Golden Grove (completed project) 101 home sites connected to existing SA Water sewer and water and TTG Council Non Potable Water supply.

Almond Grove Estate (current project) 650 home sites with a rising sewer main and pump station designed by TMK Engineering, Fairmont's also upgraded the exiting potable water main (3,000m) for this area to a 400mm pipe size.

Seaford Heights Estate Future project which will deliver over 1400 home sites which could be connected to existing SA Water infrastructure, Sewer, Water and Non Potable Water or design and construct a new sewer treatment plant for this project and allowing for future or current service connection if required.

Fairmont's consultants consist of:

TMK Engineers (Carlo Talladira Design of services) Company details are supplied as an appendix 2 to this application

Alano Utilities (Maintenance and servicing work) Company details are supplied as an appendix 3 to this application

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Name: Brett Graham (Chief Financial Controller Fairmont Homes Group)

Company Secretary and Chief Financial Officer Brett Graham is a Chartered Accountant with 20 years' experience in land development through engagements at AV Jennings Ltd, Land SA Pty Ltd, Lifestyle SA Retirement Villages and Fairmont Homes Group Pty Ltd. These entities have successfully produced over 8,000 land allotments of all descriptions in that time. Some of the 50-plus projects include Seaford Rise, Seaford Meadows, Regent Gardens, Walkley Heights, Blakeview, Craigmore and high rise development AIR Apartments.....

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012

Application Form

Name: Brenton Allen (Operations Manager Fairmont Homes Group)

Brenton has been with the Group since 2005 and is responsible for the operations both internal and external for the group. The operations manager is also responsible for overseeing all civil construction and the delivery of all the required approvals from the development applications through to water and sewer contracts and the design and delivery of all infrastructures both in South Australia and Queensland operations. Brenton's understanding of the water and sewer industry comes from his trade background as a Master plumber for over thirty years.....

Name: Fairmont Utilities (Consultants and Sub Contractors)

Fairmont Utilities has full access to the rescores of the Fairmont Homes Group which manages the design and construction of over 800 homes per year and the design and delivery of over 400 lots of land per year both in SA and Qld . Also part of the group's operations is the management (Through Lifestyle Retirement villages) the billings to the residents of over 1800 homes for services such as telecommunications, Gas, pay TV and other services. Fairmont's also engages some of Adelaide's leading consultants and a sub-contract team of over 1500 and directly employs over 70 staff.....

3.9. Technical resources available to the applicant

Applicants are asked to provide details about the availability of technical resources to be used in carrying out the services for which a licence is sought. The information should include details about the technically qualified staff available to the applicant and (if relevant) of experience gained in similar operations.

Applicants must also provide sufficient details of the systems and processes to be used to market and/or communicate with customers, to provide bills, to follow up payments and process customer move-ins and move-outs and deal with customer enquiries and complaints.

Fairmont's has delivered over 8000 serviced land allotments which are designed and constructed in accordance with the WSAA code of Australia and would utilise its extensive recourse of its own staff and current systems and procedures Fairmont Utilites would also be supported by our consultant teams from Alano utilities and Alano Water (information supplied as an appendix to this application) and TMK Engineering (information supplied as an appendix to this application)

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3.10. Contracts

Applicants must provide reasonable evidence that they are able to meet reasonably foreseeable obligations under contracts for the sale and supply of water or the sale or supply of sewerage services (or both) as the case may be. Such contracts would include contracts whereby the applicant is reliant on a supply of water or specific sewerage service from a third party which is intends to on sell to its customers.

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012
Application Form

“At present the wider Fairmont Group of companies (including Lifestyle SA) owns and manages around 1800 dwellings in the Lifestyle Villages across 10 sites in Metropolitan Adelaide (including Mt Barker). This includes owning and managing the water, sewer and in some instances the non-potable water systems, as well as Foxtel, telecommunications and other services. The managing of the services encompasses insurances, billing and handling of complaints. Fairmont Homes builds approximately 800 dwellings each year – this includes the connections of water, sewer and non-potable water services to each dwelling. The Fairmont Group develops approximately 400 allotments for residential purposes (plus a few non-residential allotments) each year with over 85% being in Metropolitan Adelaide and about 15% being in Queensland. Developing allotments includes undertaking the design, gaining regulatory approvals, having insurances in place, gaining finance and managing contractors who build the water, sewer and non-potable water infrastructure and then hand that infrastructure over to the relevant infrastructure organisation. This level of activity is consistent and is expected to continue into the foreseeable future. Additional resources will be utilised to manage the owning of the relevant infrastructure in the future.”

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3.11. Suitable and appropriate infrastructure

The Commission may not issue a licence unless it is satisfied that the infrastructure to be used in connection with the relevant service is appropriate for the purposes for which it will be used. Applicants are therefore asked to provide a detailed description of the infrastructure that will be utilised by the applicant in providing the retail services for which the licence is sought and verify that the infrastructure has been (or will be) developed in accordance with relevant Australian Industry Codes and Australian Standards with reference to technical specifications or reports.

If an applicant does not own the infrastructure to be used in delivering the relevant retail services, the applicant must provide information regarding the appropriateness of that infrastructure and of the binding arrangements that are (or will be) in place with the owner of the infrastructure in regards to the use of the infrastructure.

Seaford Meadows (current project) over 1900 home sites connected to existing SA Water infrastructure, Sewer, Water and Non Potable Water this project is still to deliver another 900 housing lots

Seaford Heights Estate Future project which will deliver over 1400 home sites which could be connected to existing SA Water infrastructure, Sewer, Water and Non Potable Water or design and construct a new sewer treatment plant for this project and allowing for future or current service connection if required.

Almond Grove Estate (current project) 650 home sites with a rising sewer main and pump station designed by TMK Engineering, Fairmont's also upgraded the exiting potable water main (3,000m) for this area to a 400mm pipe size.

Fairmont's has delivered over 8000 serviced land allotments which are designed and constructed in accordance with the WSAA code of Australia and would utilise its extensive recourse of its own staff and current systems and procedures Fairmont Utilites would also be supported by our consultant teams from Alano utilities and Alano Water (information supplied as an appendix to this application) and TMK Engineering (information supplied as an appendix to this application)

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3.12. Risk management

Provide confirmation and reasonable evidence that the applicant's management has identified the risks associated with the retail services it intends to provide and has established, utilises and relies upon risk management systems and processes which are adequate, accurate and current to address those risks. A copy of the applicant's risk management strategy should be submitted.

The Fairmont Group are currently updating and developing Risk Management given the recent changes in legislation

3.13. *Licences held by the applicant in other Australian jurisdictions*

If the applicant holds, or has previously held, a retail services licence or equivalent in other Australian jurisdictions please provide details. If a licence previously held has been suspended or cancelled, please provide details.

N/A

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3.14. *Previous unsuccessful licence applications in other Australian jurisdictions*

Please state whether the applicant has applied for a water retail licence or equivalent in another Australian jurisdiction and not been issued with a licence, and provide relevant details.

N/A

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3.15. *Licences held by associates of the applicant*

If an associate of the applicant (within the meaning of the Corporations Act) holds a water retail licence in South Australia or in other Australian jurisdictions, please provide details.

N/A

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3.16. *Compliance program*

Applicants are required to submit a copy of their Compliance Program which details what compliance systems the applicant has (or will have) in place and a description of how these systems will ensure compliance with the applicable regulatory obligations imposed by a licence

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012

Application Form

and the Water Retail Code. The Commission expects that a Compliance Program will, as a minimum, document:

- *the obligations that will apply to the applicant;*
- *the processes that are (or will be) in place to ensure the applicant's compliance with obligations;*
- *details on how compliance is monitored;*
- *details of how non-compliance will be reported and rectified; and*
- *details of any internal audit programs in place that review (or will review) the effectiveness of the Compliance Program from time to time.*

Fairmont Utilities will initiate a customer Charter which details our commitment to our customers and to provide exceptional quality.

"Fairmont Utilities is committed to delivering a high level of service and respecting the rights of customers. Fairmont Utilities is committed to the Water Retail Code & the Water Industry Act".

Complaint handling and dispute resolution:

Fairmont Utilities believes that complaint handling and resolution play a pivotal role in the businesses constant improvement development

Complaints can be made in the following manner:

Via telephone on 08 8240 2733

Via email at admin@realtysa.com.au

In writing and sent to 21-24 North Terrace Adelaide 5000

In person at our head office address — 21-24 North Terrace Adelaide 5000

Our goal is to resolve complaints within 5 working days. If a customer is dissatisfied with the outcome, the complaint will be escalated to the Operations Manager (Brenton Allen) at

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012

Application Form

Fairmont Utilities. If the complaint is still not able to be resolved at this stage, the customer will be provided with the details of an external independent party — Energy & Water Ombudsman SA (EWOSA) for resolution.

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012

Application Form

Billing:

Fairmont Utilities would bill for sewerage rates on a quarterly basis.

Current sewerage rates would be based on the capital value of the property determined by the State Valuation Office and the Valuer-General on 1st July each year.

Country sewerage rates are calculated as percentage of the capital value of the property or the declared minimum rate, whichever is the greater.

Where a customer disputes a bill, Fairmont Utilities will undertake an internal review to confirm if the bill was found to be incorrect. After the investigation if it is discovered that a bill was incorrect, Fairmont Utilities will reimburse the amount via cheque or direct debit or provide a credit on the customer's account, whichever is best suited for the customer.

Payment and payment difficulties:

Fairmont Utilities will implement a variety of payment options which enables all customers to have access to a range of easy payment options. Fairmont Utilities will not charge customers an extra fee when making any payment option.

Fairmont Utilities has established a minimum payment period of 14 days, once the date of the issued invoice has been created, which provides the customer with time to plan on making arrangements to pay the invoice.

Fairmont Utilities will have procedures in place which enables flexible payment options, such as, payments in advance can be made and bill forwarding to another party upon demand at no charge to the customers.

Fairmont Utilities will also have payment flexibility for customers who are experiencing payment difficulties. For example, not charging late fees or placing customers on payment plans, as low as \$10 per fortnight.

Fairmont Utilities will use a Hardship Program for customers experiencing more long term financial strain.

Financial hardship can occur when a customer does not have the capacity to pay their bills. This may be due to a variety of factors which may include:

Application form for the issue of a licence by the Essential Services Commission of SA under the Water Industry Act 2012
Application Form

Loss of employment, natural disaster, family problems, illness or death in the family.

Fairmont Utilities understands and acknowledges that business have an important role to assist customers who are facing financial hardship. Fairmont Utilities will certainly work within the regulatory framework to assist such customers.

3.17. Additional information

The Commission encourages applicants to provide any additional information they consider would be of assistance in supporting the application. Please provide below.

Fairmont Utilities has access to the Fairmont Group land resource/holdings which is in excess of 6,000 lots yet to be developed. Fairmont Utilities would be looking to bring to the market place a solid business plan to develop and operate treatment plans and install infrastructure to supply services to our land and others. The Fairmont Group has always networked well with other companies to share the resource it creates.

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4. FACTORS SPECIFIED IN THE ESSENTIAL SERVICES COMMISSION ACT 2002

In considering a licence application, the Commission must have as its primary objective the protection of the long term interests of consumers with respect to the price, quality and reliability of essential services, and must also have regard to the need to:

- a) promote competitive and fair market conduct;*
- b) prevent misuse of monopoly or market power;*
- c) facilitate entry into relevant markets;*
- d) promote economic efficiency;*
- e) ensure consumers benefit from competition and efficiency;*
- f) facilitate maintenance of the financial viability of regulated industries and the incentive for long term investment;*
- g) promote consistency in regulation with other jurisdictions.*

If the applicant believes that information about their application would assist the Commission in its consideration of these factors, the applicant should provide such information below.

Fairmont Group of companies has shared the same views as the essential services commission in promoting competition with its approach in selling land to all its competitors within its land development with no restriction. Fairmont's provide land within these developments for other companies to sell their product and would take the same business model into supplying services.

Fairmont has always looked at innovation and the cost efficiency of new ideas and lead the way with project like Seaford Heights being the first fully carbon manage development in South Australia ensuring that it cients are getting the best possible return for their money when buying land.

Fairmont Group have now provided over 8,000 developed land lots to the South Australian community and has always provided its clients with information and contact details for all areas of the business if the need requires.

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**Application form for the issue of a licence by the Essential Services Commission of SA under
the Water Industry Act 2012**
Application Form

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5. APPLICATION FEES

Applicants for a licence must pay the Commission an application fee which is fixed by the Treasurer. Please enclose this fee with the application. An application cannot be considered until this fee has been received.

6. DECLARATION

All information in this application for the issue of a licence to authorise the provision of retail services in the water industry in South Australia must be verified by a Statutory Declaration of the applicant, in accordance with the provisions of the *Oaths Act 1936 (SA)*¹, stating that the information contained in the application is true and correct to the best of the applicant's knowledge, information and belief.

In conjunction with this declaration, evidence of the relevant authority of the declarant to sign on behalf of the applicant must also be provided to the Commission.²

Statutory Declaration

I ...David Pickard.....

of...21-24 North Terrace
Adelaide.....

do solemnly and sincerely declare that the information contained in this
Application for the issue of a licence to authorise the provision of retail services
in the water industry in South Australia is true and correct to the best of my
knowledge information and belief.

And I make this solemn declaration conscientiously believing the same to be
true, and by virtue of the provisions of the *Oaths Act 1936*.

Date ...08/05/2013.....

Signature

(Where the applicant is a body corporate, the declaration must be made by a person authorised by body corporate to sign on its behalf)

Declared at: ADELAIDE.....this 8.... day of MAY 2013

Before me:

(Signature of Justice of the Peace or other person authorised under the Oaths Act 1936)

1 Or equivalent legislation in other Australian jurisdictions.

2 The Commission will accept a copy of a Board or Council minute (or circulating resolution) giving approval for the declarant to sign on behalf of the applicant as evidence of the relevant authority.



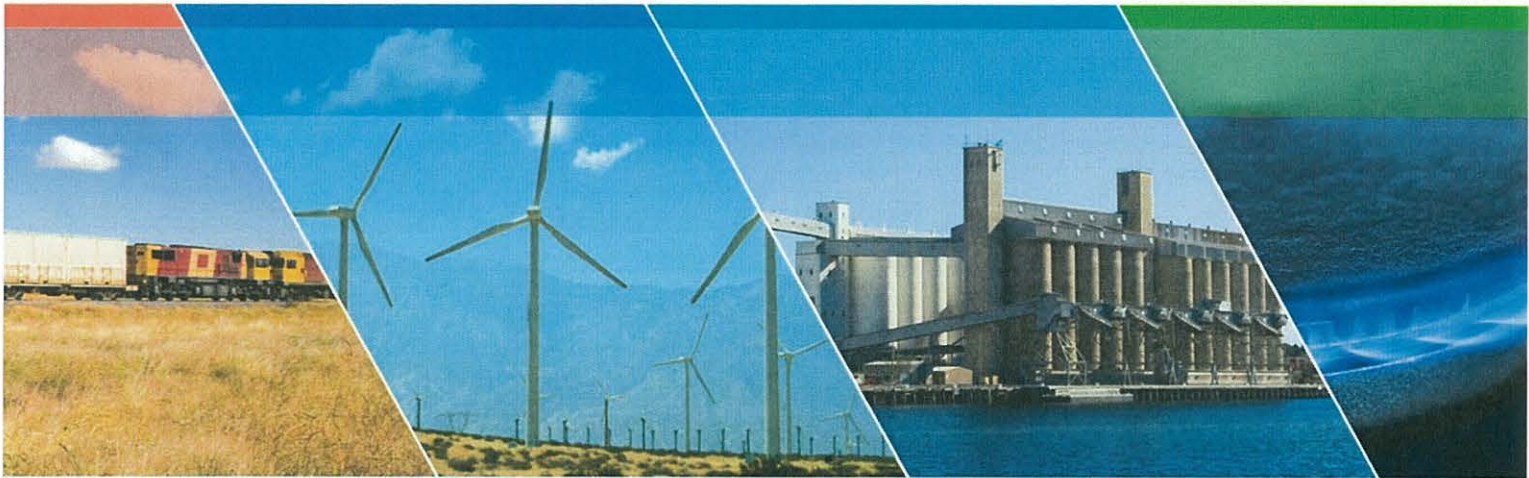
THE ESSENTIAL SERVICES COMMISSION OF SOUTH AUSTRALIA

Level 8, 50 Pirie Street Adelaide SA 5000

GPO Box 2605 Adelaide SA 5001

T 08 8463 4444 | F 08 8463 4449

E escosa@escosa.sa.gov.au | W www.escosa.sa.gov.au



Appendix 1

FAIRMONT HOMES GROUP PTY LTD

A.C.N. 110 542 553

PROFIT AND LOSS STATEMENT

FOR THE YEAR ENDED 30 JUNE 2012

(Unaudited - Refer accompanying compilation report)

	Note	<u>2012</u>	<u>2011</u>
OPERATING PROFIT (LOSS)	2	13,711,239	18,032,733
INCOME TAX ATTRIBUTABLE TO OPERATING PROFIT (LOSS)	3	4,157,561	5,416,528
OPERATING PROFIT (LOSS) AFTER INCOME TAX		<u>9,553,678</u>	<u>12,616,205</u>
OPERATING PROFIT (LOSS) AND EXTRAORDINARY ITEMS AFTER TAX		<u>9,553,678</u>	<u>12,616,205</u>
RETAINED PROFITS AT THE BEGINNING OF THE FINANCIAL YEAR		63,394,473	51,116,769
TOTAL AVAILABLE FOR APPROPRIATION		<u>72,948,150</u>	<u>63,732,973</u>
AGGREGATE OF AMOUNTS TRANSFERRED TO / (FROM) RESERVES		-	-
DIVIDEND PAID OR PROVIDED FOR		-	338,500
RETAINED PROFITS AT THE END OF THE FINANCIAL YEAR		<u>\$ 72,948,150</u>	<u>\$ 63,394,473</u>

The accompanying notes form part of these accounts

FAIRMONT HOMES GROUP PTY LTD

A.C.N. 110 542 553

BALANCE SHEET

AS AT 30 JUNE 2012

(Unaudited - Refer accompanying compilation report)

		<u>2012</u>	<u>2011</u>
	<u>Notes</u>		
CURRENT ASSETS			
Cash		3,302,576	2,017,871
Receivables	4	87,179,106	63,004,752
Inventories	5	33,075,598	43,250,239
TOTAL CURRENT ASSETS		<u>\$ 123,557,280</u>	<u>\$ 108,272,862</u>
NON CURRENT ASSETS			
Investments	6	12,592,768	14,712,666
Property, Plant & Equipment	7	13,789,673	12,498,682
Other	8	78,537	77,988
Receivables	9	-	1,809,713
TOTAL NON CURRENT ASSETS		<u>\$ 26,460,978</u>	<u>\$ 29,099,049</u>
TOTAL ASSETS		<u>\$ 150,018,259</u>	<u>\$ 137,371,911</u>
CURRENT LIABILITIES			
Creditors & Borrowings	10	19,140,468	16,103,356
Provisions	11	521,134	700,723
Other	12	29,157,831	44,763,664
TOTAL CURRENT LIABILITIES		<u>\$ 48,819,433</u>	<u>\$ 61,567,743</u>
NON CURRENT LIABILITIES			
Creditors & Borrowings	13	28,240,676	12,399,697
TOTAL NON CURRENT LIABILITIES		<u>\$ 28,240,676</u>	<u>\$ 12,399,697</u>
TOTAL LIABILITIES		<u>\$ 77,060,109</u>	<u>\$ 73,967,439</u>
NET ASSETS		<u>\$ 72,958,150</u>	<u>\$ 63,404,472</u>
SHAREHOLDERS EQUITY			
Share Capital		10,000	10,000
Retained Profits		72,948,150	63,394,472
TOTAL SHAREHOLDERS EQUITY		<u>\$ 72,958,150</u>	<u>\$ 63,404,472</u>

The accompanying notes form part of these accounts

CURRICULUM VITAE**CARLO ANTONIO TALLADIRA**

Carlo has worked for TMK Consulting Engineers since 1989. He has been instrumental in developing the Civil Department of which includes domestic, commercial, government and various land divisions involving site works, stormwater drainage and sewer design. He now heads the Urban Development component of the Civil Department.

Position in Firm:

Senior Associate / Team Leader - Civil

Qualifications and Professional Status:

1996 Advanced Certificate in Civil Engineering (University of South Australia)

Certificate in Stormwater Management and Road Design

Responsibilities:

- ☐ *Project Engineer on developments which include co-ordination, designing, communicating and managing projects in the civil engineering sector, which also include managing a team of engineers and drafters, regulating department work flow and monitoring performance.*
- ☐ *Responsible for technical matters of the civil division of TMK.*
- ☐ *Oversee the civil design documentation, construction surveillance and contract administration.*
- ☐ *Responsible for formulating design procedures, standards and policies for the civil division of TMK.*

Experience:

1997 to Present: TMK Consulting Engineers
1989 to 1997: TMK Consulting Engineers - Part Time

TMK Projects include:

Project Management including supervision of construction and administering contracts of various civil components of residential, commercial, government and industrial developments.

Assist the technical director in formulating design procedures, standards, policies and details.

Team leader responsible of residential civil works projects including:

- ☐ 900 allotment land division at 'South and Seaford Meadows';
- ☐ 800 allotments land division at 'Ocean Eyre Estate - Whyalla';
- ☐ 560 allotment land division at 'Walkley Heights';
- ☐ 480 allotment land division at 'Southbank' Sheidow Park;
- ☐ 420 Unit Lifestyle Village at 'the Grove Lifestyle Village' Golden Grove;
- ☐ 251 Unit Lifestyle Village at 'Heysen Court' Happy Valley;
- ☐ 137 Unit Lifestyle Village at 'The Vines' Evanston Park;
- ☐ 178 Unit Lifestyle Village at 'The Sands' Seaford Rise.

The Land Division and Lifestyle Villages include earthworks, road design, pavement design, sewer, stormwater quality and quantity control measure including water sensitive urban design (WSUD), water design, and non-potable water design. Responsibility on these projects also include coordination and knowledge of not only the civil but also mechanical, electrical, fire and hydraulics.

Design, documentation and detail drafting of the stormwater / civil works on the refurbishment of K-Mart, Ingle Farm.

Additional Information:

- ☐ *Adelaide Uni Child Care Centre – Work Experience (1987)*
- ☐ *Detroit Engine & Turbine (Manufacturing Division, Fitting Department) – Work Experience (1987)*
- ☐ *Australian Schoolboys Soccer (1988/89)*
- ☐ *1994 Lion's Club Australian - Italian Young Achiever*
- ☐ *Represented: Adelaide City (2 League medals, 2 Runner-up and 2 League Cup medals)*
Gippsland Falcons
Collingwood Warriors (1 League Cup medal)
All in the National Soccer League

CURRICULUM VITAE

LEANNE GAWDE



Leanne has worked in the civil industry since 2000 and is currently a Senior Civil Design Manager at TMK Consulting Engineers. She is an experienced Project Manager and Lead Designer for various projects. Projects have included domestic, commercial, government and various land divisions involving siteworks, stormwater drainage and sewer design.

Position in Firm:

Senior Design Manager

Qualifications and Professional Status:

1995 Bachelor of Architecture (India)

Responsibilities:

Responsible for organising, designing, communicating and managing projects in the civil engineering sector, which also includes managing a team of designers and drafters. Assist the Team Leader in formulating design procedures standards, policies and details, assist Clients with pre-feasibility studies.

Experience:

<i>2010 to Present:</i>	<i>TMK Consulting Engineers</i>
<i>2003 to 2010:</i>	<i>SMEC</i>
<i>2001 to 2003:</i>	<i>Greenhill Engineers</i>
<i>2000 to 2001:</i>	<i>TMK Consulting Engineers</i>

TMK Projects include:

Mt Barker Lifestyle Village, Mt Barker, SA:	Lifestyle village (single Stage) comprising 142 units, community centre, tennis court, bowling green, caravan storages with workshop washdown areas. Located at Hurling Drive, Mt Barker, SA.
Seaford Meadow Lifestyle Village:	Lifestyle village (single Stage) comprising 460 units, community centre, tennis court, bowling green, caravan storages with workshop washdown areas. Located at Grand Boulevard, Seaford, SA.
Direk, Stages 1 to 8:	A 13.4 ha land division, includes detention and bioretention basin.
Seaford Meadows 5A and 5B:	A 20.54 ha land division includes an oval and community centre.
Almond Grove:	A 32.58 ha land division. Includes detention basins, water sensitive urban design.
Sheidow Park, Stage 25:	Land division on a hilly site adjoining moss zone.
Parafield Gardens:	Land division along the creek face involving water sensitive urban design.
Kulpara Quarry Intersection:	DTEI intersection with auxillary lanes.
Parkwood Stages 1 and 2	8.06 ha land division involving detention basin and water sensitive urban design.

Previous Professional experience includes:

Power Stations:	Design and documentation of the following industrial developments
	<input type="checkbox"/> Osborne Power Station – Detail Design;
	<input type="checkbox"/> Colongra Power Station – Detail Design;
	<input type="checkbox"/> Quarantine power Station- Detail Design;
	<input type="checkbox"/> Braemar 3 – Tender;
	<input type="checkbox"/> Mt Stuart Power Station – Tender.



Urban Development Projects:

Project Manager and principal designer for the following land division projects. The Land Division and Lifestyle Villages include earthworks, road design, pavement design, sewer, stormwater quality and quantity control measure including water sensitive urban design (WSUD), water design, non-potable water design. Responsibility on these projects also include coordination and knowledge of not only the civil but also mechanical, electrical, fire and hydraulics:

- ☐ 2000 allotment land division at 'Lincoln Lakes', Port Lincoln, SA;
- ☐ Stages 3, 4, 5, 6, 7, 8 and 9 land division at 'Whitsunday Lakes', QLD;
- ☐ Flinders Drive Stages 3, 4, and 5 land division at 'Streaky Bay', SA;
- ☐ Stages 3 and 4 land division at 'Aberdeen Park', SA;
- ☐ Dutton Terrace land division, Mt Barker, SA;
- ☐ Playford Waters, Stages 2 and 3;
- ☐ Heylen Drive land division, SA;
- ☐ 500 allotment land division at 'North Edge', NT;
- ☐ Kirton Point, Stages 1 and 2, Port Lincoln, SA;
- ☐ Hewett land division. Existing quarry site, Hewett, SA;
- ☐ Northgate. Master Planning and various stages, Adelaide, SA;
- ☐ Berri land division, Stages 1, 2, 3 and 4, SA;
- ☐ The Grove Way land division, SA;
- ☐ 100 allotments land division at 'Parkwood' Stages 1 and 2, SA;

Commercial:

Principal designer for the following commercial projects:

- Canterbury Close Retirement Village, Playford, South Australia;
- ACH Hope Valley Retirement Village, South Australia;
- Lincoln Retirement Village, Port Lincoln, South Australia;
- The Lakes Parkland Village, Whitsunday, Queensland;
- James Brown Mansfield Park Retirement Village, South Australia;
- All Hallows Retirement Village, South Australia;
- Gordon Education Center, Mt Gambier, South Australia;
- Welland Plaza, car parks and civil works, South Australia;
- Central Market, feasibility study, Adelaide City Council;
- Footer's Truss Factory, Adelaide and Port Lincoln.

Railways:

Project Manager and principal designer for the following railway projects:

Brocks Creek, Taracoola - Darwin Line;
Mckaty, Taracoola - Darwin Line
Katherine, Taracoola - Darwin Line;
Rainkin Dam, Taracoola - Darwin Line.

Road Upgrades:

Principal designer of the following road projects:

- Mill, Tabernacle and Bay Roads, Victor Harbour Council;
- Siegersdorf, Stockwell and Pipeline Roads, Barossa Council;
- Various Laneways, The Broadway, City of Holdfast Bay;
- Roseworthy Road, South Australia;
- Nash Street, South Australia;
- Whittaker Street, Alice Springs, Northern Territory;
- Mt Barker roundabout, DTEI, South Australia;
- Aldgate roundabout, DTEI, South Australia;
- Northern Expressway – design assistance during tender phase;
- Adelaide Desalination Plant – civil works during tender phase;
- Warf extension, Port Lincoln, South Australia;

Additional Information:

- ☐ Extensive use in AutoDesk AutoCAD® releases 14 to 2010.
- ☐ Proficient in the use of Microsoft Office, Outlook, Excel & Word releases 2000 to 2007.
- ☐ Proficient in the use of Transoft solutions AutoTurn® Version 5.1.
- ☐ Trained in the use of 12d Model® v8
- ☐ Basic Ground Modelling (12d).
- ☐ Volumetric Calcs and Tin Analysis (12d).
- ☐ Basic Road Design (12d).
- ☐ Drainage Utility Service Design (12d).
- ☐ Intersection Design (12d).
- ☐ Estate Road Design (12d).
- ☐ Super Alignment (I) (12d).
- ☐ Super Alignment (II) (12d).
- ☐ Template Modifiers (12d).
- ☐ Model Advance Road Design (12d).
- ☐ 12d Model Customisation.
- ☐ Drains Design.
- ☐ Water Resources.

CURRICULUM VITAE

DARREN CHANDLER



Darren has worked full time with TMK Consulting Engineers since February 2000 as a Technical Officer (Civil), becoming a Senior Technical Officer (Civil) in June 2007. Projects have included Domestic, Commercial, Government and Land Division work involving roads, earthworks, stormwater, water, recycled water and sewer design.

Position in Firm:

Principle Drafter

Qualifications and Professional Status:

Diploma of Building Design and Drafting at Douglas Mawson Institute of TAFE, 2002

Responsibilities:

Responsible for drafting, design, technical and project support to engineers, drafters and clients within the Civil Division of the company, from the project planning to detailed design and final documentation for DTEI, DIAS, SA Water and other private and public sector clients using AutoCAD software.

Experience:

2000 to Present: TMK Consulting Engineers

Projects include:

- ☐ Documentation of Civil drawings, Non-Potable Water drawings, Sewer drawings & DTEI drawings for various stages of 'South at Seaford Meadows' Land Division at Commercial Road, Seaford Meadows SA (1200+ Allotments).
- ☐ Documentation of Civil drawings, Non-Potable Water drawings & Sewer drawings for various stages of 'The Settlement' Land Division at Crouch Road, Golden Grove SA (680+ Allotments).
- ☐ Documentation of Civil drawings including Design of STEDS/CMWS (Council Waste Management Scheme) of 'Fox Hill' Land Division at Matthew Road, Nairne SA (76+ Allotments).
- ☐ Documentation of Civil drawings for 'Griffin Heights' Land Division at Brays Road, Griffin QLD (119 Allotments).
- ☐ Documentation of Civil, Non-Potable Water, Water & Sewer drawings of 'The Grove' Lifestyle Village at Golden Grove Road, Golden Grove SA (348 Units).
- ☐ Documentation of Civil drawings of 'The Reserve' Lifestyle Village at Sir James Hardy Way, Woodcroft SA (176 Units).
- ☐ Design & Documentation of Sewer main extension drawings at George Street, Greenfields SA (4 Lots).
- ☐ Design & Documentation of Sewer main extension drawings at Hawker & Diment Roads, Burton SA (11 Lots).
- ☐ Documentation & Design drawings of Intersection at Young Street & Bayley Circuit, Trott Park SA (Autoturn of Service Truck & Bus).
- ☐ Documentation & Design drawings of Matthew Road Intersection at 'Fox Hill' Land Division at Matthew Road, Nairne SA (Autoturn of Service Truck & Bus).
- ☐ Documentation of Civil Drawings for Community Title Development at Hancock Road & Milton Street, Tea Tree Gully SA (6 Dwellings).
- ☐ Documentation of DTEI drawings of Commercial Road, Seaford Meadows SA (Roundabout & 'T' Intersection on Commercial Road).
- ☐ Documentation of various other Land Divisions, Lifestyle Villages, Community Title, Commercial & Industrial developments & Drainage Plans throughout SA.
- ☐ Documentation of multiple DTEI intersections throughout SA.

Additional Information:

Extensive use in AutoDesk AutoCAD® releases 14 to 2011.

Proficient in the use of Microsoft Office, Outlook, Excel & Word releases 2000 to 2007.

Proficient in the use of Transoft solutions AutoTurn® Version 5.1 to 7.1 and attended Nexus & Torus demonstration.

Trained in the use of 12d Model® v8 - certificates in: Basic Ground Modelling, Basic Road Design, Advanced Road Design, Template Modifiers, Volumetric & Tin Analysis, Drainage & Utility Service Design.

CURRICULUM VITAE

SOTHYA TAN



Sothya is a member of the Civil Team of TMK Consulting Engineers and is involved with site contamination assessment and remediation works. Projects have included domestic, commercial and land division projects involving stormwater drainage.

Position in Firm:

Environmental Scientist

Technical Officer – Civil Design Drafter

Qualifications and Professional Status:

Bachelor of Science (Zoology & Entomology)

Responsibilities:

Involvement with data collation, technical assessment and reporting, preparation and presentation of results to clients. Projects include site history research, site contamination assessments, groundwater assessment, remediation works.

Experience:

September 2008 to present: TMK Consulting Engineers

Projects in the role as Environmental Scientist include:

- ☐ Qattro, Bolivar Road, Paralowie – Site History, Soil and Groundwater Assessment, Remediation Action Plan.
- ☐ The Former Hallett Brick Landfill, St Agnes – Post Closure Management Plan, Groundwater and Surface water monitoring.
- ☐ Site histories, soil and groundwater assessments and remediation action plans for various single allotments throughout South Australia.
- ☐ Site histories, soil and groundwater assessments and remediation action plans for various single allotments throughout South Australia.

Projects in the role as Civil Design Drafter include:

- ☐ Dutton Park, Kapunda (sporting facility).
- ☐ Tumby Bay CES (commercial development).
- ☐ Trinity Green Retirement Village (commercial development).
- ☐ Blakeview Veterinarian Clinic (commercial development).
- ☐ Lockleys Primary School (DTEI commercial redevelopment).
- ☐ Horizons Christian School (commercial redevelopment).
- ☐ Seaford Meadows and Mount Barker Lifestyle Village Community Centers (commercial developments).
- ☐ Civil and stormwater drainage design for various domestic and commercial developments.

Additional Information:

Extensive use in AutoDesk Auto CAD® releases 14 to 2010.

Proficient in the use of Microsoft Office, Outlook, Excel and Word releases 2000 to 2007.

Project Management Workshop (August 2010).



Our Ref: 1212146L_L1 mcl
7 May 2013

Fairmont Homes Group
21-24 North Terrace
Adelaide SA 5000

ATTENTION: Mr. Brenton Allen

Dear Brenton,

**RE: ENGINEERING DESIGN AND DOCUMENTATION SERVICES
PROPOSED RETAIL WATER LICENCE**

As requested I detail our relevant experience in the design and documentation of water reticulation (both potable and non potable) and sewer reticulation (including pump stations) for land divisions.

TMK Consulting Engineers has been an integral part of Fairmont Homes Group land Division design and construction team since the year 2000.

Relevant Experience

TMK provide professional consultancy services to ensure that the project scope of work meets Authority and Fairmont Homes Group operational requirements for prompt quality completion of infrastructure.

TMK have the necessary and vital Resources, Experience, Processes, Systems and Tools in order to sustain our competitive advantage and undertake design and construction supervision in accordance with WSAA requirements.

A core element of TMK is the Civil Infrastructure department (design, documentation and contract superintendence of land divisions) of which TMK is a SA Water accredited consultant.

Listed is a selection of land division projects, many ongoing) and the services TMK have/are providing.



Civil - Environmental - Structural - Geotechnical - Mechanical - Electrical - Fire - Green ESD - Lifts - Hydraulics
105 Waymouth Street, Adelaide S.A. 5000 Telephone (08) 8238 4100 Facsimile (08) 8410 1405

Email: tmksa@tmkeng.com.au



SELECTED PROJECT EXPERIENCE LISTING

Project Name	Description	Contract Type	Project Dates
Broad Street Marden	<p>1 Stage -</p> <p>51 Residential Allotment Land Division</p> <p>Located at: Corner of River Street and Lower Portrush Road, Marden SA</p>	<p>TMK successfully delivered the design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Stormwater quality and quantity control measures; • Sewer design; • Water design (potable); • Relocation of sewer fan station; • Pavement design; • Electrical reticulation; • Contract superintendence. 	Completed
Seaford Meadows	<p>24 Stages -</p> <p>1200 Residential Allotment Land Division</p> <p>Located at: Corner of Seaford and Commercial Roads, Seaford Meadows</p>	<p>TMK successfully delivered the design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Stormwater quality and quantity control measures; • Wetlands; • Water sensitive urban design (WSUD); • Sewer reticulation; • Sewer Pump station; • Water reticulation (potable); • Recycled water design (non potable); • Pavement design; • Electrical reticulation; • Contract superintendence. 	<p>14 Stages Completed</p> <p>3 Stages Under Construction</p> <p>7 Stages Ongoing</p>
The Settlement Golden Grove Estate	<p>7 Stages -</p> <p>600 Residential Allotment Land Division</p> <p>Located at: Golden Grove Road, SA</p>	<p>TMK successfully delivered 7 Stage design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Pavement design; • Stormwater quality and quantity control measures; • Stormwater Detention basins; • Water sensitive urban design (WSUD); • Sewer reticulation; • Recycled water reticulation (non potable); • Water reticulation (potable); • Electrical reticulation; • Contract superintendence. 	Ongoing
Almond Grove	<p>10 Stages -</p> <p>650 Residential Allotment Land Division</p> <p>Located at: Fradd Road, Munno Para, SA</p>	<p>TMK is involved in design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Pavement design; • Stormwater quality and quantity control measures; • Stormwater Detention basin; • Water sensitive urban design (WSUD); • Sewer reticulation; • Sewer Pump station; • Water reticulation (potable); • Electrical reticulation; • Contract superintendence. 	Ongoing

Project Name	Description	Contract Type	Project Dates
Blakeview Grove	<p>7 Stages -</p> <p>386 Residential Allotment Land Division</p> <p>Located at: Bentley Road, Blakeview, SA</p>	<p>TMK successfully delivered 7 Stage design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Pavement design; • Stormwater quality and quantity control measures; • Detention basin; • Water sensitive urban design (WSUD); • Sewer design (SA Water); • Recycled water reticulation; • Water reticulation (potable); • Electrical reticulation; • Contract superintendence. 	Ongoing
Golden Grove Lifestyle Village	<p>Lifestyle Village (Single Stage)</p> <p>Comprising 348 Units Community Centre's Croquet Tennis Court, Bowling Green Caravan Storage with Workshop Wash Down Areas</p> <p>Located at: Golden Grove Road, Golden Grove, SA</p>	<p>TMK successfully delivered the design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Pavement design; • Stormwater quality and quantity control measures; • Wetlands; • Water sensitive urban design (WSUD); • Sewer design; • Water design; • Electrical reticulation; • Contract superintendence. 	Ongoing

If you have any queries please do not hesitate to contact the undersigned.

For and on behalf of
TMK Consulting Engineers



Michael Talladira
Managing Director



Civil - Environmental - Structural - Geotechnical - Mechanical - Electrical - Fire - Green ESD - Lifts - Hydraulics
105 Waymouth Street, Adelaide S.A. 5000 Telephone (08) 8238 4100 Facsimile (08) 8410 1405

Email: tmksa@tmkeng.com.au





Our Ref: 1212146L_L1 mct
7 May 2013

Fairmont Homes Group
21-24 North Terrace
Adelaide SA 5000

ATTENTION: Mr. Brenton Allen

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PROPOSED RETAIL WATER LICENCE**

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Civil - Environmental - Structural - Geotechnical - Mechanical - Electrical - Fire - Green ESD - Lifts - Hydraulics
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Email: tmksa@tmkeng.com.au



SELECTED PROJECT EXPERIENCE LISTING

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Seaford Meadows	<p>24 Stages -</p> <p>1200 Residential Allotment Land Division</p> <p>Located at: Corner of Seaford and Commercial Roads, Seaford Meadows</p>	<p>TMK successfully delivered the design and documentation of:</p> <ul style="list-style-type: none"> Roads, earthworks; Stormwater quality and quantity control measures; Wetlands; Water sensitive urban design (WSUD); Sewer reticulation; Sewer Pump station; Water reticulation (potable); Recycled water design (non potable); Pavement design; Electrical reticulation; Contract superintendence. 	<p>14 Stages Completed</p> <p>3 Stages Under Construction</p> <p>7 Stages Ongoing</p>
The Settlement Golden Grove Estate	<p>7 Stages -</p> <p>600 Residential Allotment Land Division</p> <p>Located at: Golden Grove Road, SA</p>	<p>TMK successfully delivered 7 Stage design and documentation of:</p> <ul style="list-style-type: none"> Roads, earthworks; Pavement design; Stormwater quality and quantity control measures; Stormwater Detention basins; Water sensitive urban design (WSUD); Sewer reticulation; Recycled water reticulation (non potable); Water reticulation (potable); Electrical reticulation; Contract superintendence. 	Ongoing
Almond Grove	<p>10 Stages -</p> <p>650 Residential Allotment Land Division</p> <p>Located at: Fradd Road, Munno Para, SA</p>	<p>TMK is involved in design and documentation of:</p> <ul style="list-style-type: none"> Roads, earthworks; Pavement design; Stormwater quality and quantity control measures; Stormwater Detention basin; Water sensitive urban design (WSUD); Sewer reticulation; Sewer Pump station; Water reticulation (potable); Electrical reticulation; Contract superintendence. 	Ongoing

Project Name	Description	Contract Type	Project Dates
Blakeview Grove	<p>7 Stages -</p> <p>386 Residential Allotment Land Division</p> <p>Located at: Bentley Road, Blakeview, SA</p>	<p>TMK successfully delivered 7 Stage design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Pavement design; • Stormwater quality and quantity control measures; • Detention basin; • Water sensitive urban design (WSUD); • Sewer design (SA Water); • Recycled water reticulation; • Water reticulation (potable); • Electrical reticulation; • Contract superintendence. 	Ongoing
Golden Grove Lifestyle Village	<p>Lifestyle Village (Single Stage)</p> <p>Comprising 348 Units Community Centre's Croquet Tennis Court, Bowling Green Caravan Storage with Workshop Wash Down Areas</p> <p>Located at: Golden Grove Road, Golden Grove, SA</p>	<p>TMK successfully delivered the design and documentation of:</p> <ul style="list-style-type: none"> • Roads, earthworks; • Pavement design; • Stormwater quality and quantity control measures; • Wetlands; • Water sensitive urban design (WSUD); • Sewer design; • Water design; • Electrical reticulation; • Contract superintendence. 	Ongoing

If you have any queries please do not hesitate to contact the undersigned.

For and on behalf of
TMK Consulting Engineers

Michael Talladira
Managing Director



Civil - Environmental - Structural - Geotechnical - Mechanical - Electrical - Fire - Green ESD - Lifts - Hydraulics
105 Waymouth Street, Adelaide S.A. 5000 Telephone (08) 8238 4100 Facsimile (08) 8410 1405

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Appendix 3

Alano Utilities Resource available to Fairmont's

Alano Utilities (through Tony Catalano & Mark Catalano) has had extensive experience in the design, construction, operation & maintenance of wastewater systems.

Also readily available to Alano Utilities is the resource of Alano Water, who has the capabilities through staff and equipment to:

We provide custom solutions in engineering, design and civil construction:

- Pipelines and Network design*
- Facultative Treatment and storage Lagoons*
- A & B Class Treatment Plants*
- Package Desalination Plants*
- Potable Water Treatment Plant*

Alano Water also offers a full service in the operation and maintenance of water and waste water systems. Services range from:

- Mains pressure flushing*
- Pump/pump station maintenance and repairs*
- Treatment systems monitoring and operation*

In addition to the services listed above, Alano Utilities (with the use of Alano Water), can provide plumbing services including:

- Pipelines repairs*
- Fusion and poly-pipe welding*
- Rising main installations*

The most experienced employees relevant in providing the service for which this licence is sought:

Name: Tony Catalano

Role: Director/Secretary of Alano Utilities. And Shareholder & Senior Engineer of Alano Water.

Qualifications and Experience: Previously mentioned in 3.8

Name: Hans Gielen

Role: Process Engineer

Qualifications: Bachelor of Science, University of South Australia. Masters' Degree in Water Resources Management, University of South Australia.

Experience: Hans has experience in the design and operation of water and wastewater treatment systems.

At present manages the operations of some 14 treatment plants throughout South Australia including the Class A tertiary plant for Tea Tree Gully.

Major achievement was the design, construction, commissioning and presently operation & maintenance of the Tea Tree Gully plant.

Name: Matt Ball

Role: Technical Officer and Manager, Projects and Construction

Qualifications: Currently studying Bachelor of Engineering (Civil and Water Resource Management), University of South Australia -2010 to present. Plumbing & Gasfitting Contractors Licence, Regency Institute of TAFE. PreVocation Plumbing & Gasfitting, Regency Institute of TAFE.

Experience: Matt has extensive experience in hydraulic pipework, storm water, sewer drainage and civil works in medium to large construction. He began his career in the plumbing construction industry and now has over 12 years' experience in the water and waste water industry.

Name: Chris Brown

Role: Environmental Specialist, Operations and Planning

Qualification: Bachelor App.Sc (Environmental Management)

Experience: Chris has extensive experience in Industrial Microbiology, industrial liquid waste management. Has an excellent understanding with regulatory framework that operates in SA for pollution management and control.

Systems & Processes:

Alano Utilities have created a website which enables the business to interface with the consumers. Website address: www.alanowater.com

Customers are able to contact Alano Utilities via the following channels:

Email - admin@alanowater.com

Telephone - 08 8240 2733

Address - Either in person at 4B Fisher Street, Port Adelaide, SA 5015

Via mail - Post Box 19 West Beach SA 5019 or 48 Fisher Street, Port Adelaide SA 5015

Fax - 08 84478122

Currently Alano Utilities have a system in place which bills customers in a timely manner and on a quarterly basis. The bill contains the following information:

- sewerage rate charges
- customer name & property address
- date of issue and due date
- total amount due
- customer account number & unique invoice number for each quarter
- payment options available
- Alano Utilities contact details

Customer move-ins and move-outs are managed through conveyances via email confirming change of ownerships.

Customer enquiries and complaints are addressed in a professional manner. Further detail is provided in the compliance report. Please note at all times Alano Utilities respect customer needs and endeavors to deliver exceptional service to ensure customer satisfaction.